



STIC Search Report

EIC 3600

STIC Database Tracking Number 105688

TO: Mark Fadok
Location: PK5-7B27
Art Unit: 3625
Friday, October 10, 2003

Case Serial Number: 09/388723

From: Elizabeth Deal *ED*
Location: EIC 3600
PK5-Suite 804
Phone: 305-5783

elizabeth.deal@uspto.gov

Search Notes

Dear Mark,

Attached are the results of the above-referenced search. If you have any questions or comments, please feel free to contact me.

Libby



26 105/26 105688 Access DB# **SEARCH REQUEST FORM**

Scientific and Technical Information Center

Requester's Full Name: MARK FADOK Examiner #: 78738 Date: 10-8-03
 Art Unit: 3625 Phone Number 30605-4252 Serial Number: 09/388723
 Mail Box and Bldg/Room Location: 7B27 Results Format Preferred (circle): PAPER DISK E-MAIL

If more than one search is submitted, please prioritize searches in order of need.

Please provide a detailed statement of the search topic, and describe as specifically as possible the subject matter to be searched. Include the elected species or structures, keywords, synonyms, acronyms, and registry numbers, and combine with the concept or utility of the invention. Define any terms that may have a special meaning. Give examples or relevant citations, authors, etc, if known. Please attach a copy of the cover sheet, pertinent claims, and abstract.

Title of Invention: Recognition System and method within a Buyer and
 Inventors (please provide full names): POSSESSION AT A RETAILER OF A PRODUCT PURCHASED
USING A COGNITIVE ALGORITHM
TIM WALKER

Earliest Priority Filing Date: 9/12/1997 July 8, 1997 07/18/1997

For Sequence Searches Only Please include all pertinent information (parent, child, divisional, or issued patent numbers) along with the appropriate serial number.

Search Attached Claims

Novel Feature:

purchasing system independent from a
 vendor of goods to be sold.

the purchasing system offers for same merchandise
 that is inventoried at prices that are NOT DICTATED
 AT A VENDOR

By the vendor. The purchasing system negotiates a
 price with a Buyer who gives authorization through a
 pre existing agreement to pick up the item
 at the vendors store.

See Highlighted Feature Attached.

***** **STAFF USE ONLY**

	Type of Search	Vendors and cost where applicable
Searcher: _____	NA Sequence (#) _____	STN _____
Searcher Phone #: _____	AA Sequence (#) _____	Dialog _____
Searcher Location: _____	Structure (#) _____	Questel/Orbit _____
Date Searcher Picked Up: _____	Bibliographic _____	Dr.Link _____
Date Completed: _____	Litigation _____	Lexis/Nexis _____
Searcher Prep & Review Time: _____	Fulltext _____	Sequence Systems _____
Clerical Prep Time: _____	Patent Family _____	WWW/Internet _____
Online Time: _____	Other _____	Other (specify) _____

File 347:JAPIO Oct 1976-2003/Jun(Updated 031006)
 (c) 2003 JPO & JAPIO
 File 348:EUROPEAN PATENTS 1978-2003/Oct W01
 (c) 2003 European Patent Office
 File 349:PCT FULLTEXT 1979-2002/UB=20031009,UT=20031002
 (c) 2003 WIPO/Univentio
 File 350:Derwent WPIX 1963-2003/UD,UM &UP=200365
 (c) 2003 Thomson Derwent
 File 35:Dissertation Abs Online 1861-2003/Sep
 (c) 2003 ProQuest Info&Learning
 File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
 (c) 2002 The Gale Group
 File 65:Inside Conferences 1993-2003/Oct W1
 (c) 2003 BLDSC all rts. reserv.
 File 2:INSPEC 1969-2003/Sep W4
 (c) 2003 Institution of Electrical Engineers
 File 233:Internet & Personal Comp. Abs. 1981-2003/Jul
 (c) 2003, EBSCO Pub.
 File 474:New York Times Abs 1969-2003/Oct 09
 (c) 2003 The New York Times
 File 475:Wall Street Journal Abs 1973-2003/Oct 09
 (c) 2003 The New York Times
 File 99:Wilson Appl. Sci & Tech Abs 1983-2003/Sep
 (c) 2003 The HW Wilson Co.
 File 95:TEME-Technology & Management 1989-2003/Sep W3
 (c) 2003 FIZ TECHNIK
 File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Sep
 (c)2003 Info.Sources Inc
 File 15:ABI/Inform(R) 1971-2003/Oct 09
 (c) 2003 ProQuest Info&Learning
 File 9:Business & Industry(R) Jul/1994-2003/Oct 09
 (c) 2003 Resp. DB Svcs.
 File 610:Business Wire 1999-2003/Oct 10
 (c) 2003 Business Wire.
 File 810:Business Wire 1986-1999/Feb 28
 (c) 1999 Business Wire
 File 275:Gale Group Computer DB(TM) 1983-2003/Oct 10
 (c) 2003 The Gale Group
 File 476:Financial Times Fulltext 1982-2003/Oct 10
 (c) 2003 Financial Times Ltd
 File 624:McGraw-Hill Publications 1985-2003/Oct 09
 (c) 2003 McGraw-Hill Co. Inc
 File 636:Gale Group Newsletter DB(TM) 1987-2003/Oct 10
 (c) 2003 The Gale Group
 File 621:Gale Group New Prod. Annou.(R) 1985-2003/Oct 10
 (c) 2003 The Gale Group
 File 613:PR Newswire 1999-2003/Oct 10
 (c) 2003 PR Newswire Association Inc
 File 813:PR Newswire 1987-1999/Apr 30
 (c) 1999 PR Newswire Association Inc
 File 16:Gale Group PROMT(R) 1990-2003/Oct 10
 (c) 2003 The Gale Group
 File 160:Gale Group PROMT(R) 1972-1989
 (c) 1999 The Gale Group
 File 634:San Jose Mercury Jun 1985-2003/Oct 09
 (c) 2003 San Jose Mercury News
 File 148:Gale Group Trade & Industry DB 1976-2003/Oct 10
 (c)2003 The Gale Group
 File 20:Dialog Global Reporter 1997-2003/Oct 10
 (c) 2003 The Dialog Corp.
 File 47:Gale Group Magazine DB(TM) 1959-2003/Oct 09
 (c) 2003 The Gale group

Set	Items	Description
S1	341	AU='WALKER J S'
S2	241	AU='WALKER JAY':AU='WALKER JAY S'

S3 74 AU='WALKER, J'
 S4 86 AU='WALKER, J. S':AU='WALKER, J. STUBBS'
 S5 8 AU='WALKER, JAY':AU='WALKER, JAY S.'
 S6 119 AU='MIK M':AU='MIK MAGDELENA'
 S7 155 AU='VAN LUCHENE':AU='VAN LUCHENE ANDREW S'
 S8 8 AU='OTTO JONATHAN'
 S9 7 AU='LEVITAN I' OR AU='LEVITAN IAN'
 S10 110 AU='TEDESCO DANIEL E'
 S11 14 AU='TEDESCO, D.'
 S12 51 AU='PACKES J':AU='PACKES JOHN M JR'
 S13 63 (S1 OR S2 OR S3 OR S4 OR S5 OR S6 OR S7 OR S8 OR S9 OR S10
 OR S11 OR S12) AND (REDEMPTION OR POSSESSION)
 S14 47 S13 AND RETAIL?

14/TI,PY,AZ,AA,AN/1 (Item 1 from file: 348)
DIALOG(R)File 348:(c) 2003 European Patent Office. All rts. reserv.

01265287

SUPPLEMENTAL OFFERS WHEREIN A BUYER TAKES POSSESSION AT A RETAILER OF A
PRIMARY PRODUCT PURCHASED THROUGH A PURCHASING SYSTEM
ZUSATZLICHE ANGEBOETE WOBEI DER KAUFER EIN URSPRUNGLICH UBER EIN
VERKAUFSSYSTEM GEKAUFTES PRODUKT BEI EINEM EINZELHANDLER UBERNIMMT
OFFRES SUPPLEMENTAIRES PERMETTANT A UN ACHETEUR DE PRENDRE POSSESSION
CHEZ UN DETAILLANT D'UN PRODUIT PRIMAIRE AU MOYEN D'UN SYSTEME D'ACHAT
PATENT (CC, No, Kind, Date):

WO 2001011483 010215

APPLICATION (CC, No, Date): EP 2000939782 000612; WO 2000US16039 000612

PRIORITY (CC, No, Date): US 370291 990809

14/TI,PY,AZ,AA,AN/2 (Item 2 from file: 348)
DIALOG(R)File 348:(c) 2003 European Patent Office. All rts. reserv.

01250042

METHODS AND APPARATUS FOR PURCHASING A FIRST PRODUCT USING A COMMUNICATION
NETWORK AND SUBSEQUENTLY TAKING POSSESSION OF A SUBSTITUTE PRODUCT AT A
RETAILER

VERFAHREN UND APPARATE ZUM KAUFEN EINES ERSTEN PRODUKTS MIT HILFE EINES
KOMMUNIKATIONSNETZWERKS UND ZUR ANSCHLIESSENDEN INBESITZNAHME EINES
ERSATZPRODUKTS IN EINEM EINZELHANDELSGESCHAFT

PROCEDES ET SYSTEMES CONSISTANT POUR UN ACHETEUR A ACHETER UN PREMIER
PRODUIT AU MOYEN D'UN RESEAU DE COMMUNICATION ET A PRENDRE ENSUITE
POSSESSION D'UN PRODUIT DE SUBSTITUTION AU NIVEAU D'UN DETAILLANT

PATENT (CC, No, Kind, Date):

WO 2000079416 001228

APPLICATION (CC, No, Date): EP 2000946830 000621; WO 2000US17000 000621

PRIORITY (CC, No, Date): US 337906 990622; US 412930 991005

14/TI,PY,AZ,AA,AN/3 (Item 3 from file: 348)
DIALOG(R)File 348:(c) 2003 European Patent Office. All rts. reserv.

01248764

REDEMPTION SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK

RUCKVERGUTUNGS-SYSTEME UND VERFAHREN WOBEI DER KAUFER DAS UBER EIN
KOMMUNIKATIONSNETZWERK ERWORBENE PRODUKT IN EINEM GESCHAFT IN BESITZ
NIMMT

SYSTEMES ET PROCEDES D'ENCAISSEMENT, LORS DE L'ENTREE EN POSSESSION PAR
UN ACHETEUR, CHEZ UN DETAILLANT, D'UN PRODUIT ACHETE PAR
L'INTERMEDIAIRE D'UN RESEAU DE TELECOMMUNICATIONS

PATENT (CC, No, Kind, Date):

WO 2000079495 001228

APPLICATION (CC, No, Date): EP 2000941589 000621; WO 2000US16998 000621

PRIORITY (CC, No, Date): US 337906 990622; US 388723 990902

14/TI,PY,AZ,AA,AN/4 (Item 4 from file: 348)
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01248761

SETTLEMENT SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK

BEZAHLUNGS-SYSTEME UND VERFAHREN WOBEI DER KAUFER DAS UBER EIN
KOMMUNIKATIONSNETZWERK ERWORBENE PRODUKT IN EINEM GESCHAFT IN BESITZ
NIMMT

SYSTEMES ET PROCEDES DE REGLEMENT CONSISTANT POUR UN ACHETEUR A PRENDRE
POSSESSION AU NIVEAU D'UN DETAILLANT D'UN PRODUIT ACHETE AU MOYEN
D'UN RESEAU DE COMMUNICATION

PATENT (CC, No, Kind, Date):

WO 2000079458 001228
APPLICATION (CC, No, Date): EP 2000941586 000621; WO 2000US16983 000621
PRIORITY (CC, No, Date): US 337906 990622; US 348566 990707

14/TI,PY,AZ,AA,AN/5 (Item 5 from file: 348)
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01247606

PURCHASING SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
EINKAUFS-SYSTEME UND VERFAHREN WOBEI DER KAUFER DIE UBER EIN
KOMMUNIKATIONSNETZWERK ERWORBENEN PRODUKTE IN EINEM GESCHAFT IN BESITZ
NIMMT
SYSTEMES ET PROCEDES D'ACHAT OU UN ACHETEUR PREND POSSESSION CHEZ UN
DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN RESEAU DE COMMUNICATION
PATENT (CC, No, Kind, Date):

WO 2000079410 001228
APPLICATION (CC, No, Date): EP 2000932207 000509; WO 2000US12640 000509
PRIORITY (CC, No, Date): US 337906 990622

14/TI,PY,AZ,AA,AN/6 (Item 1 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00968703

METHOD AND APPARATUS FOR PLANNING AND CUSTOMIZING A GAMING EXPERIENCE
PROCEDE ET APPAREIL DE PLANIFICATION ET DE PERSONNALISATION D'UNE
EXPERIENCE DE JEU

Application: WO 2002US19183 20020615 (PCT/WO US0219183)
Publication Year: 2002

14/TI,PY,AZ,AA,AN/7 (Item 2 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00961419

METHOD AND APPARATUS FOR GENERATING AND MARKETING SUPPLEMENTAL INFORMATION
PROCEDE ET APPAREIL DE PRODUCTION ET MARKETING D'INFORMATION SUPPLEMENTAIRE

Application: WO 2002US13156 20020424 (PCT/WO US0213156)
Publication Year: 2002

14/TI,PY,AZ,AA,AN/8 (Item 3 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00956144

METHOD AND APPARATUS FOR REMOTELY CUSTOMIZING A GAMING DEVICE
PROCEDE ET APPAREIL DE PERSONNALISATION A DISTANCE D'UN DISPOSITIF DE JEU

Application: WO 2002US11798 20020411 (PCT/WO US0211798)
Publication Year: 2002

14/TI,PY,AZ,AA,AN/9 (Item 4 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00843152

ENTERTAINMENT LAYER OVERLAID ON ONLINE TRANSACTIONS
COUCHE DE DIVERTISSEMENT ACCOMPAGNANT DES TRANSACTIONS EN LIGNE

Application: WO 2001US9806 20010327 (PCT/WO US0109806)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/10 (Item 5 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00842111

SYSTEMS AND METHODS FOR ALLOCATING AN OUTCOME AMOUNT AMONG A TOTAL NUMBER
OF EVENTS

SYSTEMES ET PROCEDES PERMETTANT D'AFECTER UN MONTANT DE REVENUS PARMI UN
NOMBRE TOTAL D'EVENEMENTS

Application: WO 2001US10133 20010328 (PCT/WO US0110133)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/11 (Item 6 from file: 349)

DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00829901

SYSTEM FOR UTILIZING REDEMPTION INFORMATION
SYSTEME D'UTILISATION D'INFORMATIONS DE RACHAT

Application: WO 2001US5829 20010223 (PCT/WO US0105829)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/12 (Item 7 from file: 349)

DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00828064

METHOD AND APPARATUS FOR CONDUCTING OR FACILITATING A PROMOTION
PROCEDE ET APPAREIL POUR CONDUIRE OU FACILITER UNE PROMOTION

Application: WO 2001US5235 20010216 (PCT/WO US0105235)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/13 (Item 8 from file: 349)

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00816774

SYSTEM TO ESTABLISH A CUSTOMER-SPECIFIED PRICE OF A PRODUCT AND TO MANAGE
REDEMPTION OF THE PRODUCT AT THE ESTABLISHED PRICE
SYSTEME PERMETTANT D'ETABLIR UN PRIX DE PRODUIT SPECIFIE PAR UN CLIENT ET
DE GERER L'ACQUISITION DU PRODUIT AU PRIX ETABLI

Application: WO 2000US30625 20001107 (PCT/WO US0030625)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/14 (Item 9 from file: 349)

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00803603

RETAIL SYSTEM FOR SELLING PRODUCTS BASED ON A FLEXIBLE PRODUCT
DESCRIPTION
SYSTEME DE VENTE AU DETAIL PERMETTANT DE VENDRE DES PRODUITS SUR LA BASE
D'UNE DESCRIPTION DE PRODUIT FLEXIBLE

Application: WO 2000US30115 20001102 (PCT/WO US0030115)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/15 (Item 10 from file: 349)

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00790588

SYSTEMS AND METHODS TO PROVIDE A PRODUCT TO A CUSTOMER BEFORE A FINAL
TRANSACTION TERM VALUE IS ESTABLISHED
SYSTEMES ET PROCEDES SERVANT A LIVRER UN PRODUIT A UN CLIENT AVANT
L'ETABLISSEMENT DU TERME FINAL DE LA TRANSACTION

Application: WO 2000US25394 20000915 (PCT/WO US0025394)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/16 (Item 11 from file: 349)

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00777954

SUPPLEMENTAL OFFERS WHEREIN A BUYER TAKES POSSESSION AT A RETAILER OF A
PRIMARY PRODUCT PURCHASED THROUGH A PURCHASING SYSTEM
OFFRES SUPPLEMENTAIRES PERMETTANT A UN ACHETEUR DE PRENDRE POSSESSION
CHEZ UN DETAILLANT D'UN PRODUIT PRIMAIRE AU MOYEN D'UN SYSTEME D'ACHAT
Application: WO 2000US16039 20000612 (PCT/WO US0016039)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/17 (Item 12 from file: 349)

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00774488

DETERMINATION AND PRESENTATION OF PACKAGE PRICING OFFERS IN RESPONSE TO
CUSTOMER INTEREST IN A PRODUCT
DEFINITION ET PROPOSITIONS D'OFFRES DE LOTS EN FONCTION DE L'INTERET D'UN
CLIENT POUR UN PRODUIT
Application: WO 2000US18878 20000710 (PCT/WO US0018878)
Publication Year: 2001

14/TI,PY,AZ,AA,AN/18 (Item 13 from file: 349)

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00766118

REDEMPTION SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES D'ENCAISSEMENT, LORS DE L'ENTREE EN POSSESSION PAR
UN ACHETEUR, CHEZ UN DETAILLANT, D'UN PRODUIT ACHETE PAR
L'INTERMEDIAIRE D'UN RESEAU DE TELECOMMUNICATIONS
Application: WO 2000US16998 20000621 (PCT/WO US0016998)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/19 (Item 14 from file: 349)

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00766082

SETTLEMENT SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES DE REGLEMENT CONSISTANT POUR UN ACHETEUR A PRENDRE
POSSESSION AU NIVEAU D'UN DETAILLANT D'UN PRODUIT ACHETE AU MOYEN
D'UN RESEAU DE COMMUNICATION
Application: WO 2000US16983 20000621 (PCT/WO US0016983)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/20 (Item 15 from file: 349)

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00766080

METHOD AND APPARATUS FOR CONDUCTING A TRANSACTION BASED ON BRAND
INDIFFERENCE
PROCEDE ET APPAREIL SERVANT A MENER UNE TRANSACTION BASEE SUR UNE
INDIFFERENCE DE MARQUE
Application: WO 2000US16926 20000620 (PCT/WO US0016926)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/21 (Item 16 from file: 349)

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00766044

METHODS AND APPARATUS WHEREIN A BUYER ARRANGES TO PURCHASE A FIRST PRODUCT

USING A COMMUNICATION NETWORK AND SUBSEQUENTLY TAKES POSSESSION OF A
SUBSTITUTE PRODUCT AT A RETAILER
PROCEDES ET SYSTEMES CONSISTANT POUR UN ACHETEUR A ACHETER UN PREMIER
PRODUIT AU MOYEN D'UN RESEAU DE COMMUNICATION ET A PRENDRE ENSUITE
POSSESSION D'UN PRODUIT DE SUBSTITUTION AU NIVEAU D'UN DETAILLANT
Application: WO 2000US17000 20000621 (PCT/WO US0017000)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/22 (Item 17 from file: 349)
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00766038
PURCHASING SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES D'ACHAT OU UN ACHETEUR PREND POSSESSION CHEZ UN
DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN RESEAU DE COMMUNICATION
Application: WO 2000US12640 20000509 (PCT/WO US0012640)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/23 (Item 18 from file: 349)
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00747123
METHOD AND SYSTEM FOR THE PRESENTATION AND REDEMPTION OF REWARD OFFERS
PROCEDE ET SYSTEME DE PRESENTATION ET D'ACQUISITION D'OFFRES
PROMOTIONNELLES
Application: WO 2000US8183 20000328 (PCT/WO US0008183)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/24 (Item 19 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00576389
PROMOTING SALE OF A SUBSTITUTE PRODUCT
PROMOTION DE LA VENTE D'UN PRODUIT DE SUBSTITUTION
Application: WO 99US22650 19990929 (PCT/WO US9922650)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/25 (Item 20 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00576350
METHOD AND APPARATUS FOR DETERMINING A SUBSCRIPTION TO A PRODUCT IN A
RETAIL ENVIRONMENT
PROCEDE ET APPAREILLAGE PERMETTANT DE PROPOSER UNE SOUSCRIPTION A UN
PRODUIT DANS UN ENVIRONNEMENT DE VENTE AU DETAIL
Application: WO 99US27709 19991122 (PCT/WO US9927709)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/26 (Item 21 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00576348
APPARATUS AND METHOD FOR A FLEXIBLE-PRODUCT VOUCHER
APPAREIL ET PROCEDE RELATIFS A DES BONS POUR PRODUIT FLEXIBLE
Application: WO 99US23799 19991012 (PCT/WO US9923799)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/27 (Item 22 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00557632

METHOD AND APPARATUS FOR DEFINING ROUTING OF CUSTOMERS BETWEEN MERCHANTS
PROCEDE ET APPAREIL PERMETTANT DE DEFINIR L'ACHEMINEMENT DE CLIENTS ENTRE
DES COMMERCANTS

Application: WO 99US22060 19990922 (PCT/WO US9922060)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/28 (Item 23 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00557631

METHOD AND APPARATUS FOR PROVIDING A DISCOUNT TO A CUSTOMER THAT
PARTICIPATES IN TRANSACTIONS AT A PLURALITY OF MERCHANTS
PROCEDE ET APPAREIL PERMETTANT D'ACCORDER UNE REDUCTION A UN CLIENT QUI
PARTICIPE A DES TRANSACTIONS CHEZ PLUSIEURS COMMERCANTS

Application: WO 99US21720 19990922 (PCT/WO US9921720)
Publication Year: 2000

14/TI,PY,AZ,AA,AN/29 (Item 24 from file: 349)
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00535085

SYSTEM AND METHOD FOR APPLYING AND TRACKING A CONDITIONAL VALUE COUPON FOR
A RETAIL ESTABLISHMENT
SYSTEME ET PROCEDE D'APPLICATION ET DE RECHERCHE D'UN BON DE REDUCTION
CONDITIONNELLE DESTINES A UN MAGASIN DE DETAIL

Application: WO 99US10624 19990513 (PCT/WO US9910624)
Publication Year: 1999

14/TI,PY,AZ,AA,AN/30 (Item 25 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00519381

SYSTEM AND METHOD FOR TRACKING AND ESTABLISHING A PROGRESSIVE DISCOUNT
BASED UPON A CUSTOMER'S VISITS TO A RETAIL ESTABLISHMENT
SYSTEME ET PROCEDE DE SUIVI ET D'ETABLISSEMENT D'UN RABAIS PROGRESSIF LIE
AU NOMBRE DE VISITES FAITES PAR UN CLIENT A UN COMMERCE DE DETAIL

Application: WO 99US6597 19990325 (PCT/WO US9906597)
Publication Year: 1999

14/TI,PY,AZ,AA,AN/31 (Item 26 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00492243

CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT SYSTEM FOR COLLECTIBLES
SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES (CPO) POUR OBJETS DE
COLLECTION

Application: WO 98US23462 19981104 (PCT/WO US9823462)
Publication Year: 1999

14/TI,PY,AZ,AA,AN/32 (Item 27 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00488661

POINT-OF-SALE SYSTEM AND METHOD FOR THE MANAGEMENT OF GROUP REWARDS
SYSTEME DE POINT DE VENTE ET PROCEDE DE GESTION DE RECOMPENSES POUR GROUPES

Application: WO 98US21218 19981008 (PCT/WO US9821218)
Publication Year: 1999

14/TI,PY,AZ,AA,AN/33 (Item 28 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00479654

METHOD AND SYSTEM FOR SELLING SUPPLEMENTAL PRODUCTS AT A POINT-OF-SALE
METHODE ET SYSTEME PERMETTANT DE VENDRE DES PRODUITS SUPPLEMENTAIRES AU
NIVEAU D'UN POINT DE VENTE

Application: WO 98US17287 19980820 (PCT/WO US9817287)
Publication Year: 1999

14/TI,PY,AZ,AA,AN/34 (Item 29 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00452685

METHOD AND SYSTEM FOR PROCESSING SUPPLEMENTARY PRODUCT SALES AT A
POINT-OF-SALE TERMINAL
PROCEDE ET SYSTEME DE TRAITEMENT DE VENTES DE PRODUITS SUPPLEMENTAIRES A UN
TERMINAL DE POINT DE VENTE

Application: WO 98US5787 19980320 (PCT/WO US9805787)
Publication Year: 1998

14/TI,PY,AZ,AA,AN/35 (Item 30 from file: 349)
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00419900

CONDITIONAL PURCHASE OFFER MANAGEMENT SYSTEMS
SYSTEMES DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES

Application: WO 97US15492 19970904 (PCT/WO US9715492)
Publication Year: 1998

14/TI,PY,AZ,AA,AN/36 (Item 31 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00378794

REMOTE-AUDITING OF COMPUTER GENERATED OUTCOMES USING CRYPTOGRAPHIC AND
OTHER PROTOCOLS
CONTROLE A DISTANCE DE RESULTATS PRODUITS PAR ORDINATEUR, AU MOYEN DE
PROTOCOLES CRYPTOGRAPHIQUES ET AUTRES

Application: WO 96US18834 19961122 (PCT/WO US9618834)
Publication Year: 1997

14/TI,PY,AZ,AA,AN/37 (Item 32 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00361749

OFF-LINE REMOTE LOTTERY SYSTEM
SYSTEME DE LOTERIE A DISTANCE, AUTONOME

Application: WO 96US11156 19960701 (PCT/WO US9611156)
Publication Year: 1997

14/TI,PY,AZ,AA,AN/38 (Item 33 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00361748

OFF-LINE REMOTE LOTTERY SYSTEM
SYSTEME INDIRECT DE LOTERIE A DISTANCE

Application: WO 96US11079 19960628 (PCT/WO US9611079)
Publication Year: 1997

14/TI,PY,AZ,AA,AN/39 (Item 1 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014985680

WPI Acc No: 2003-046195/

Online product price establishment method involves charging penalty if redemption code of product has been received by buyer during transaction but product has not been purchased

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020130179	A1	20020919	US 2001276199	P	20010315	200304 B
			US 2002100564	A	20020315	

Local Applications (No Type Date): US 2001276199 P 20010315; US 2002100564 A 20020315

Priority Applications (No Type Date): US 2001276199 P 20010315; US 2002100564 A 20020315

14/TI,PY,AZ,AA,AN/40 (Item 2 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014141179

WPI Acc No: 2001-625390/

Customer-specified product price sales system which provides customer with protection against price increases, and ability to pay less than retail price for product

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200150301	A2	20010712	WO 2000US30625	A	20001107	200172 B
AU 200115873	A	20010716	AU 200115873	A	20001107	200172

Local Applications (No Type Date): WO 2000US30625 A 20001107; AU 200115873 A 20001107

Priority Applications (No Type Date): US 2000540709 A 20000331; US 99173458 P 19991229

14/TI,PY,AZ,AA,AN/41 (Item 3 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014112527

WPI Acc No: 2001-596739/

Product redemption control, for networked customers, that utilizes the information generated when the customer redeems the product via a third party

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200163459	A2	20010830	WO 2001US5829	A	20010223	200167 B
AU 200138663	A	20010903	AU 200138663	A	20010223	200202

Local Applications (No Type Date): WO 2001US5829 A 20010223; AU 200138663 A 20010223

Priority Applications (No Type Date): US 2000605818 A 20000628; US 2000184799 P 20000224

14/TI,PY,AZ,AA,AN/42 (Item 4 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014037233

WPI Acc No: 2001-521446/

Purchasing system operating method involves generating information associated with supplemental offer which is based on purchase of primary product by buyer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
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WO 200111483 A2 20010215 WO 2000US16039 A 20000612 200157 B
AU 200054812 A 20010305 AU 200054812 A 20000612 200157

Local Applications (No Type Date): WO 2000US16039 A 20000612; AU 200054812
A 20000612

Priority Applications (No Type Date): US 99370291 A 19990809

14/TI,PY,AZ,AA,AN/43 (Item 5 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013980456

WPI Acc No: 2001-464670/

**Package offer determination and presentation method, by determining
package to be offered to customer in response to detecting that primary
product is of interest to customer**

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200108026	A2	20010201	WO 2000US18878	A	20000710	200150 B
AU 200063435	A	20010213	AU 200063435	A	20000710	200150

Local Applications (No Type Date): WO 2000US18878 A 20000710; AU 200063435
A 20000710

Priority Applications (No Type Date): US 99360422 A 19990723

14/TI,PY,AZ,AA,AN/44 (Item 6 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013781394

WPI Acc No: 2001-265605/

**Purchasing system operating method for television, involves authorizing
buyer to take possession of product by transmitting verification
information to retailer**

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079410	A2	20001228	WO 2000US12640	A	20000509	200127 B
AU 200049959	A	20010109	AU 200049959	A	20000509	200127

Local Applications (No Type Date): WO 2000US12640 A 20000509; AU 200049959
A 20000509

Priority Applications (No Type Date): US 99337906 A 19990622

14/TI,PY,AZ,AA,AN/45 (Item 7 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013674877

WPI Acc No: 2001-159089/

**Operating method of goods purchasing system, involves arranging retailer
to receive payment based on settlement price in exchange for providing
product to buyer**

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079458	A2	20001228	WO 2000US16983	A	20000621	200116 B
AU 200056277	A	20010109	AU 200056277	A	20000621	200122
US 20020178071	A1	20021128	US 96707660	A	19960904	200281
			US 97889319	A	19970708	
			US 97889503	A	19970708	
			US 9883345	A	19980522	
			US 98190744	A	19981112	
			US 99337906	A	19990622	
			US 99348566	A	19990707	

Local Applications (No Type Date): WO 2000US16983 A 20000621; AU 200056277
A 20000621; US 96707660 A 19960904; US 97889319 A 19970708; US 97889503 A

19970708; US 9883345 A 19980522; US 98190744 A 19981112; US 99337906 A
19990622; US 99348566 A 19990707
Priority Applications (No Type Date): US 99348566 A 19990707; US 99337906 A
19990622; US 96707660 A 19960904; US 97889319 A 19970708; US 97889503 A
19970708; US 9883345 A 19980522; US 98190744 A 19981112

14/TI,PY,AZ,AA,AN/46 (Item 8 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013662666

WPI Acc No: 2001-146878/

Purchased product providing method in remote web-based purchased system,
involves receiving payment needed in exchange for product from a party
different from buyer, while providing product to buyer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079495	A2	20001228	WO 2000US16998	A	20000621	200115 B
AU 200056280	A	20010109	AU 200056280	A	20000621	200122

Local Applications (No Type Date): WO 2000US16998 A 20000621; AU 200056280
A 20000621

Priority Applications (No Type Date): US 99388723 A 19990902; US 99337906 A
19990622

14/TI,PY,AZ,AA,AN/47 (Item 9 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013662655

WPI Acc No: 2001-146867/

Retailer system operating method for online shopping over communication
network, determines substitute product based on product redemption
information received by retailer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079416	A2	20001228	WO 2000US17000	A	20000621	200115 B
AU 200060529	A	20010109	AU 200060529	A	20000621	200122

Local Applications (No Type Date): WO 2000US17000 A 20000621; AU 200060529
A 20000621

Priority Applications (No Type Date): US 99412930 A 19991005; US 99337906 A
19990622

14/5/41 (Item 3 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

014112527 **Image available**
WPI Acc No: 2001-596739/200167
XRPX Acc No: N01-444917

Product redemption control, for networked customers, that utilizes the information generated when the customer redeems the product via a third party

Patent Assignee: WALKER DIGITAL LLC (WALK-N)
Inventor: CASE T S; GOLDEN A P; KOBAYASHI M; SUAREZ J A; WALKER J S
Number of Countries: 094 Number of Patents: 002
Patent Family:
Patent No Kind Date Applicat No Kind Date Week
WO 200163459 A2 20010830 WO 2001US5829 A 20010223 200167 B
AU 200138663 A 20010903 AU 200138663 A 20010223 200202

Priority Applications (No Type Date): US 2000605818 A 20000628; US
2000184799 P 20000224

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
WO 200163459 A2 E 83 G06F-017/00
Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA
CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP
KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT
RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW
AU 200138663 A G06F-017/00 Based on patent WO 200163459

Abstract (Basic): WO 200163459 A2

NOVELTY - After a customer redeems a Web-site product from a local
retailer, the retailer transmits redemption information to the
Web-site controller. This information is stored in a database where it
is used to determine whether to accept a future offer price for the
product.

USE - For networked customers.

ADVANTAGE - Improved evaluation of future offers.

DESCRIPTION OF DRAWING(S) - The figure shows a flow chart of the
product redemption control process.

pp; 83 DwgNo 13/18

Title Terms: PRODUCT; CONTROL; CUSTOMER; INFORMATION; GENERATE; CUSTOMER;
PRODUCT; THIRD; PARTY

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/00

File Segment: EPI

14/5/45 (Item 7 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

013674877 **Image available**
WPI Acc No: 2001-159089/200116
Related WPI Acc No: 1998-193843; 1999-121169; 1999-429754; 2000-270258;
2000-423518; 2000-431408; 2000-671821; 2001-146867; 2001-146878;
2001-157972; 2001-265605; 2001-342996; 2001-388796; 2002-049370;
2002-254256; 2002-402061; 2002-607014; 2003-057024; 2003-265264;
2003-419813

XRPX Acc No: N01-115958

Operating method of goods purchasing system, involves arranging retailer to receive payment based on settlement price in exchange for providing product to buyer

Patent Assignee: WALKER DIGITAL LLC (WALK-N); ALDERUCCII D P (ALDE-I)
Inventor: LEVITAN I; MIK M; OTTO J; TEDESCO D E; VAN LUCHENE A S;

WALKER J S

Number of Countries: 094 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079458	A2	20001228	WO 2000US16983	A	20000621	200116 B
AU 200056277	A	20010109	AU 200056277	A	20000621	200122
US 20020178071	A1	20021128	US 96707660	A	19960904	200281
			US 97889319	A	19970708	
			US 97889503	A	19970708	
			US 9883345	A	19980522	
			US 98190744	A	19981112	
			US 99337906	A	19990622	
			US 99348566	A	19990707	

Priority Applications (No Type Date): US 99348566 A 19990707; US 99337906 A 19990622; US 96707660 A 19960904; US 97889319 A 19970708; US 97889503 A 19970708; US 9883345 A 19980522; US 98190744 A 19981112

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200079458 A2 E 124 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200056277 A

Based on patent WO 200079458

US 20020178071 A1

G06F-017/60

CIP of application US 96707660

CIP of application US 97889319

CIP of application US 97889503

CIP of application US 9883345

CIP of application US 98190744

CIP of application US 99337906

CIP of patent US 5794207

CIP of patent US 6085169

CIP of patent US 6249772

Abstract (Basic): WO 200079458 A2

NOVELTY - The method involves arranging purchase of products from the seller at a first price to communication network. **Possession** of the product is taken at a **retailer** different from seller at a second price. The payment is received from the buyer based on seller price. The **retailer** is arranged to receive payment based on the settlement price in exchange for providing the product to the buyer.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Purchasing device;
- (b) Usage method of purchase system;
- (c) Medium storing instruction;
- (d) Method of selling a product;
- (e) Product provision method to buyers

USE - For operating goods purchasing system to settle account for purchased goods over communication network.

ADVANTAGE - Facilitates the distribution of payment when a buyer purchases a product. Enables the buyer to take **possession** at a **retailer** of a product purchased using communication network.

DESCRIPTION OF DRAWING(S) - The figure shows tabular representation of the portion of subsidy database.

pp; 124 DwgNo 8/30

Title Terms: OPERATE; METHOD; GOODS; PURCHASE; SYSTEM; ARRANGE; **RETAIL** ; RECEIVE; PAY; BASED; SETTLE; PRICE; EXCHANGE; PRODUCT; BUY

Derwent Class: T01; T05; W01

International Patent Class (Main): G06F-017/60

File Segment: EPI

14/5/46 (Item 8 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

013662666 **Image available**

WPI Acc No: 2001-146878/200115

Related WPI Acc No: 1998-193843; 1999-121169; 1999-429754; 2000-270258;
2000-423518; 2000-431408; 2000-671821; 2001-146867; 2001-157972;
2001-159089; 2001-265605; 2001-342996; 2001-388796; 2002-049370;
2002-254256; 2002-402061; 2002-607014; 2003-057024; 2003-265264;
2003-419813

XRPX Acc No: N01-107556

Purchased product providing method in remote web-based purchased system, involves receiving payment needed in exchange for product from a party different from buyer, while providing product to buyer

Patent Assignee: WALKER DIGITAL LLC (WALK-N)

Inventor: LEVITAN I ; MIK M ; OTTO J; PACKES J M ; TEDESCO D E; VAN LUCHENE A S ; WALKER J S

Number of Countries: 094 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079495	A2	20001228	WO 2000US16998	A	20000621	200115 B
AU 200056280	A	20010109	AU 200056280	A	20000621	200122

Priority Applications (No Type Date): US 99388723 A 19990902; US 99337906 A 19990622

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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WO 200079495	A2	E	117	G07F-019/00	
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Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200056280	A				Based on patent WO 200079495
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Abstract (Basic): WO 200079495 A2

NOVELTY - A **redemption** information is received by the purchasing system device (300), from buyer device (200). The purchasing system device transmits verification information enabling authorization of buyer to take **possession** of the product. The product is then provided to buyer and a payment needed in exchange for providing product to buyer, is received by **retailer** device (500) from a party different from buyer.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Purchased product providing program;
- (b) **Retailer** system operating method;
- (c) **Retailer** system operating program;
- (d) **Retailer** system;
- (e) Product purchasing method;
- (f) Purchasing system operating method;
- (g) Purchasing system

USE - For purchasing products in remote web-based purchasing system.

ADVANTAGE - Enables establishing reliable pricing relationship directly between **retailer** and buyers, allows profitable and satisfactory purchase of products.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of purchased product providing system.

Buyer device (200)

Purchasing system device (300)

Retailer device (500)

pp; 117 DwgNo 1A/31

Title Terms: PURCHASE; PRODUCT; METHOD; REMOTE; WEB; BASED; PURCHASE;

SYSTEM; RECEIVE; PAY; NEED; EXCHANGE; PRODUCT; PARTY; BUY; PRODUCT; BUY
Derwent Class: T01; T04
International Patent Class (Main): G07F-019/00
File Segment: EPI

File 347:JAPIO Oct 1976-2003/Jun(Updated 031006)
(c) 2003 JPO & JAPIO
File 350:Derwent WPIX 1963-2003/UD,UM &UP=200365
(c) 2003 Thomson Derwent
File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Sep
(c)2003 Info.Sources Inc
File 35:Dissertation Abs Online 1861-2003/Sep
(c) 2003 ProQuest Info&Learning
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
(c) 2002 The Gale Group
File 65:Inside Conferences 1993-2003/Oct W1
(c) 2003 BLDSC all rts. reserv.
File 2:INSPEC 1969-2003/Sep W4
(c) 2003 Institution of Electrical Engineers
File 233:Internet & Personal Comp. Abs. 1981-2003/Jul
(c) 2003, EBSCO Pub.
File 474:New York Times Abs 1969-2003/Oct 09
(c) 2003 The New York Times
File 475:Wall Street Journal Abs 1973-2003/Oct 09
(c) 2003 The New York Times
File 99:Wilson Appl. Sci & Tech Abs 1983-2003/Sep
(c) 2003 The HW Wilson Co.
File 95:TEME-Technology & Management 1989-2003/Sep W3
(c) 2003 FIZ TECHNIK

Set	Items	Description
S1	66360	(ONLINE OR INTERNET OR WWW OR WEB OR CYBER OR VIRTUAL OR NETWORK? OR DIGITAL??? OR COMPUTERI?) (3N) (PURCHAS? OR BUYING OR BUY OR TRANSACT? OR BOUGHT OR SELL OR SOLD OR SALE OR SHOPP? OR TRADE? OR TRADING OR ORDER? ? OR ORDERING)
S2	3460964	PRICE? ? OR PRICING OR EXPENSE? OR FEE OR FEES OR CHARG?? - OR RATE OR RATES OR FEE OR FEES
S3	3592976	INDEPENDENT? OR AUTONOMOUS? OR NONALIGN? OR SEPARAT? OR UNCONNECTED OR DISASSOCIATED OR DISTINCT OR APART
S4	97592	((BRICK OR "NOT"() CLICK) (2W)MORTAR? OR ACTUAL? OR REAL OR - CONCRET? OR TANGIBL? OR LITERAL? OR EXIST??? OR RETAIL OR LOCAL) (1W) (STORE OR STORES OR OUTLET? OR SHOP? ? OR SHOPPING()CENTER? OR MALL? ?) OR RETAILER?
S5	200	S1 AND S2 AND S3 AND S4
S6	1	S1(S) ((S2(5N)S3) (S)S4)
S7	143	(S1 AND S2) (S) (S3 AND S4)
S8	27	S7 FROM 347,350
S9	116	S7 NOT S8
S10	18	S9 NOT PY>1997
S11	17	RD (unique items)
S12	4	S1 AND S4 AND (S2(5N)S3)
S13	83	(S2(3N)S3) (S)S4
S14	3	S13 FROM 347,350
S15	80	S13 NOT S14
S16	49	S15 NOT PY>1997
S17	48	RD (unique items)
S18	28	S5 FROM 347,350
S19	13	S18 AND (IC=G07F-019/00 OR MC=(T01-H07 OR T01-H07C5A OR T01-J05A1 OR T01-S03 OR T04-A03B1))

6/3,K/1 (Item 1 from file: 256)
DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.
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00124577 DOCUMENT TYPE: Review

PRODUCT NAMES: Food Distributors (841048); E-Commerce (836109)

TITLE: Dotcoms vie for recipe to serve food biz
AUTHOR: Berry, John
SOURCE: InternetWeek, v820 p44(2) Jul 10, 2000
ISSN: 0746-8121
HOMEPAGE: <http://www.internetwk.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20010430

...competitors, but Foodbuy.com is capable of leveraging the buying power of 4,000 participating **independents** to broker better **prices** from suppliers. Foodbuy.com also manages manufacturers' rebate programs that smaller operators might overlook because of the administrative workload. Foodscape provides **online order** -entry and offers payroll and 401K administration services. Operators can download spreadsheet templates to compute multiple management performance measurements that are important to food **retailers** , including per-plate cost.

8/TI,PY,AZ/1 (Item 1 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

015373746

Payment method for e-commerce involves displaying goods information as two-dimensional code which is photographed and sent to payment agent server by user terminal

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003141433	A	20030516	JP 2001341925	A	20011107	200341 B

8/TI,PY,AZ/2 (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

015357560

Online loyalty program points purchasing automated method used in business promotion, involves providing eligible discount to user upon purchase of product/service from specified retailer based on accumulated credit points

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030040964	A1	20030227	US 2000714857	A	20001116	200339 B
			US 2002197217	A	20020717	

8/TI,PY,AZ/3 (Item 3 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

015259773

Advertising promotion system for online transactions, searches advertising file from hard disk by converting position information of personal digital assistant into keyword based on received request

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003050947	A	20030221	JP 2001238845	A	20010807	200331 B

8/TI,PY,AZ/4 (Item 4 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

015021107

Goods order placement system estimates unit price for goods delivered based on total volume of goods stored with respect to goods index in database

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002298029	A	20021011	JP 2001102178	A	20010330	200308 B

8/TI,PY,AZ/5 (Item 5 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014999078

Internet web site grocery shopping by comparing databases of grocery stores and groceries and processing diet plan

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200299604	A2	20021212	WO 2002US18442	A	20020607	200305 B
US 20030004831	A1	20030102	US 2001297207	P	20010607	200305
			US 2002164334	A	20020606	

8/TI,PY,AZ/6 (Item 6 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014896315

Virtual shopping -mall system has communication terminal provided in retail store to allow customer to access shop site for ordering desired goods

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002259858	A	20020913	JP 200152173	A	20010227	200278 B

8/TI,PY,AZ/7 (Item 7 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014884725

Internet based product provision method for retail stores , involves allowing user to play game after paying fee and providing product, if user wins, else crediting portion of fee paid

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 6443843	B1	20020903	US 2000204673	P	20000517	200276 B
			US 2000606566	A	20000629	

8/TI,PY,AZ/8 (Item 8 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014796641

Online shopping system displays image of products sold at physical site, in user terminal which is remote from web server

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020077927	A1	20020620	US 2001765312	A	20010122	200266 B
CA 2328066	A1	20020615	CA 2328066	A	20001215	200266

8/TI,PY,AZ/9 (Item 9 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014631741

System for operating customized membership shopping mall providing packaged commodities

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002003119	A	20020110	KR 200153364	A	20010831	200248 B

8/TI,PY,AZ/10 (Item 10 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014613482

Internet-based purchase order reception-placement method involves downloading purchase order directly into computer system of selected shop, by determining appropriate shop servicing particular customer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020038261	A1	20020328	US 99276252	A	19990325	200246 B
			US 2001997578	A	20011129	

8/TI,PY,AZ/11 (Item 11 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014443497

Electronic transaction system determines suitability of goods price information input by buyer based on market price set by retail store , depending on which goods purchase information is transmitted to server

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002063442	A	20020228	JP 2000247415	A	20000817	200231 B

8/TI,PY,AZ/12 (Item 12 from file: 350)
 DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014319324

Jewelry electronic purchasing hub with template web store of hub contents provided to retailers

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200201459	A2	20020103	WO 2001US19965	A	20010625	200218 B
AU 200215619	A	20020108	AU 200215619	A	20010625	200235

8/TI,PY,AZ/13 (Item 13 from file: 350)
 DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014254061

Online shopping method involves providing product information, retail price and promotion information from retailer to customer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20010049657	A1	20011206	US 2000175511	P	20000111	200210 B
			US 2001753740	A	20010103	

8/TI,PY,AZ/14 (Item 14 from file: 350)
 DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014141999

Transaction conduction method in retail stores, involves selecting supplemental products and providing corresponding indication to the customer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200171683	A2	20010927	WO 2001US9045	A	20010321	200172 B
AU 200149313	A	20011003	AU 200149313	A	20010321	200210

8/TI,PY,AZ/15 (Item 15 from file: 350)
 DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014141399

Method of on-line personal financial account management by using virtual account information while preventing any payment from financial account that is outside of limitation associated with the virtual account

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200159671	A2	20010816	WO 2001US4286	A	20010209	200172 B
AU 200138114	A	20010820	AU 200138114	A	20010209	200175

8/TI,PY,AZ/16 (Item 16 from file: 350)
 DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014108975

Printed matter transactions agency system for internet , mediates order from retailer to manufacturer, when price list for agency orders is less than retailer orders

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001222584	A	20010817	JP 200035629	A	20000208	200167 B
US 20010049633	A1	20011206	US 2001777886	A	20010207	200203

8/TI,PY,AZ/17 (Item 17 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014107364

Patronage incentive system for Internet-based retail business uses computer system to execute saving software program to round up retail price of purchased product from web site of retailer to rounded price

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1136931	A1	20010926	EP 2001302494	A	20010319	200167 B

8/TI,PY,AZ/18 (Item 18 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014098777

Economic model for web based transactions, associates small transaction fee with microtransaction and makes manufacturer responsible for microtransaction

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
CA 2302896	A1	20010720	CA 2302896	A	20000322	200166 B

8/TI,PY,AZ/19 (Item 19 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014047147

Information display system for online retail stores in internet, has control system which displays pricing information based on received proximate customer information

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1113379	A2	20010704	EP 2000311467	A	20001220	200159 B
AU 200072560	A	20010705	AU 200072560	A	20001228	200159
US 20020099610	A1	20020725	US 99473666	A	19991229	200254
			US 2002105982	A	20020325	
NZ 509081	A	20020830	NZ 509081	A	20001221	200265
US 20030122857	A1	20030703	US 99473617	A	19991229	200345
			US 2003364713	A	20030211	
US 20030160809	A1	20030828	US 99473617	A	19991229	200357
			US 2003361978	A	20030211	

8/TI,PY,AZ/20 (Item 20 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014037952

Fulfilling on-line sale of products through at least one electronic storefront by making an inventory of products offered for sale at a single physical location through an Internet retail storefront

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200152122	A2	20010719	WO 2001CA14	A	20010110	200157 B
CA 2330717	A1	20010710	CA 2330717	A	20010110	200157
AU 200126593	A	20010724	AU 200126593	A	20010110	200166
US 20030033205	A1	20030213	US 2000175239	P	20000110	200314
			US 2000181323	P	20000209	
			US 2001756742	A	20010110	

8/TI,PY,AZ/21 (Item 21 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014018792

E-commerce model incorporating multiple wholesale supplier, multiple fulfillment centers and retailer re-numeration; transmits remuneration of retailer(s) involved with customer's order information to supplier

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
CA 2284409	A1	20010329	CA 2284409	A	19990929	200156 B

8/TI,PY,AZ/22 (Item 22 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013870261

Selecting system for choosing network buying cooperative product and service, has rules engine that determines network buying cooperative product and service suitable for display to customer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200102992	A2	20010111	WO 2000US3798	A	20000214	200137 B
AU 200034911	A	20010122	AU 200034911	A	20000214	200137

8/TI,PY,AZ/23 (Item 23 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013674877

Operating method of goods purchasing system, involves arranging retailer to receive payment based on settlement price in exchange for providing product to buyer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079458	A2	20001228	WO 2000US16983	A	20000621	200116 B
AU 200056277	A	20010109	AU 200056277	A	20000621	200122
US 20020178071	A1	20021128	US 96707660	A	19960904	200281
			US 97889319	A	19970708	
			US 97889503	A	19970708	
			US 9883345	A	19980522	
			US 98190744	A	19981112	
			US 99337906	A	19990622	
			US 99348566	A	19990707	

8/TI,PY,AZ/24 (Item 24 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013662666

Purchased product providing method in remote web-based purchased system, involves receiving payment needed in exchange for product from a party different from buyer, while providing product to buyer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079495	A2	20001228	WO 2000US16998	A	20000621	200115 B
AU 200056280	A	20010109	AU 200056280	A	20000621	200122

8/TI,PY,AZ/25 (Item 25 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013446665

Online trading method for buying/selling goods through internet, involves searching suitable seller located within required distance limit as specified by buyer, and displaying identified seller's information

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200043933	A1	20000727	WO 2000US1852	A	20000126	200059 B
AU 200027369	A	20000807	AU 200027369	A	20000126	200059

8/TI,PY,AZ/26 (Item 26 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

012976019

Jackpot payout scheme for the retail trade, that is based on a percentage of the price of goods sold and can be triggered by a random number generated by the price of goods sold

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200004472	A1	20000127	WO 99NZ111	A	19990715	200013 B
AU 9948079	A	20000207	AU 9948079	A	19990715	200029
EP 1099176	A1	20010516	EP 99931635	A	19990715	200128
			WO 99NZ111	A	19990715	
ZA 200100093	A	20010926	ZA 200193	A	20010104	200161
JP 2002520741	W	20020709	WO 99NZ111	A	19990715	200259
			JP 2000560525	A	19990715	
NZ 508921	A	20030131	NZ 508921	A	19990715	200319
			WO 99NZ111	A	19990715	

8/TI,PY,AZ/27 (Item 27 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

012677657

Web point-of- sale POS procedure used in a retail store - involves providing POS information by web-POS client apparatus requiring HTML resource, based on acquired goods basic information and goods identification information from server apparatus

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 11203365	A	19990730	JP 9813546	A	19980109	199941 B
JP 2001175953	A	20010629	JP 9813546	A	19980109	200141
			JP 2000331569	A	19980109	

8/3,K/23 (Item 23 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

013674877 **Image available**

WPI Acc No: 2001-159089/200116

Related WPI Acc No: 1998-193843; 1999-121169; 1999-429754; 2000-270258;
2000-423518; 2000-431408; 2000-671821; 2001-146867; 2001-146878;
2001-157972; 2001-265605; 2001-342996; 2001-388796; 2002-049370;
2002-254256; 2002-402061; 2002-607014; 2003-057024; 2003-265264;
2003-419813

XRPX Acc No: N01-115958

Operating method of goods purchasing system, involves arranging retailer to receive payment based on settlement price in exchange for providing product to buyer

Patent Assignee: WALKER DIGITAL LLC (WALK-N); ALDERUCCII D P (ALDE-I)

Inventor: LEVITAN I; MIK M; OTTO J; TEDESCO D E; VAN LUCHENE A S; WALKER J S

Number of Countries: 094 Number of Patents: 003

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079458	A2	20001228	WO 2000US16983	A	20000621	200116 B
AU 200056277	A	20010109	AU 200056277	A	20000621	200122
US 20020178071	A1	20021128	US 96707660	A	19960904	200281
			US 97889319	A	19970708	
			US 97889503	A	19970708	
			US 9883345	A	19980522	
			US 98190744	A	19981112	
			US 99337906	A	19990622	
			US 99348566	A	19990707	

Priority Applications (No Type Date): US 99348566 A 19990707; US 99337906 A 19990622; US 96707660 A 19960904; US 97889319 A 19970708; US 97889503 A 19970708; US 9883345 A 19980522; US 98190744 A 19981112

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 200079458 A2 E 124 G06F-017/60

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TZ UG ZW

AU 200056277 A

Based on patent WO 200079458

US 20020178071 A1

G06F-017/60

CIP of application US 96707660

CIP of application US 97889319

CIP of application US 97889503

CIP of application US 9883345

CIP of application US 98190744

CIP of application US 99337906

CIP of patent US 5794207

CIP of patent US 6085169

CIP of patent US 6249772

Operating method of goods purchasing system, involves arranging retailer to receive payment based on settlement price in exchange for providing product to buyer

Abstract (Basic):

... The method involves arranging purchase of products from the seller at a first price to communication network. Possession of the product is taken at a retailer different from seller at a second price. The payment is received from the buyer based on seller price. The retailer is arranged to receive payment based on the settlement price in exchange for providing the product to the buyer.
... purchases a product. Enables the buyer to take possession at a

retailer of a product **purchased** using communication **network** .

11/3,K/1 (Item 1 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00104634 DOCUMENT TYPE: Review

PRODUCT NAMES: Catalogs (830801); Internet Marketing (835552)

TITLE: A simple case of supply and demand
AUTHOR: Wildemuth, Scott
SOURCE: Datamation, v43 n11 p99(3) Nov 1997
ISSN: 0011-6963
HOMEPAGE: <http://www.datamation.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20010430

...catalogs. The catalogs cost money not only to produce and send, but also in faxing **orders**. The **Internet** has eliminated faxing **expenses** at both ends of the process, since catalogs are now online. For as little as...

...a small difficulty, however. Womex is a proven asset against the pressures of inflation on **retailers** to reduce margins. It cuts costs in selling, even in terms of making buying trips...

11/3,K/2 (Item 2 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00103543 DOCUMENT TYPE: Review

PRODUCT NAMES: Supply Chain Management (833444)

TITLE: Orders From Chaos
AUTHOR: Stein, Tom
SOURCE: Information Week, v636 p44(5) Jun 23, 1997
ISSN: 8750-6874
HOMEPAGE: <http://www.informationweek.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20010630

...The tools help companies operate beyond their corporate limits to link with suppliers, distributors, and **retailers**, to change the ways in which business is conducted. The multiple phases of making and...

...partners that are best capable of completing them efficiently. For instance, General Electric developed the **Trading Process Network**, a secure World Wide Web site that links GE with suppliers. The link has cut procurement times in half and allows GE to buy raw materials for **prices** about 10 to 15 percent below what it would normally pay. A recent study indicates...

11/3,K/3 (Item 3 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00103037 DOCUMENT TYPE: Review

PRODUCT NAMES: Retailers (830308); Internet Marketing (835552)

TITLE: Building New Services on Cyber Foundation

AUTHOR: Lanctot, Roger C Ricadela, Aaron

SOURCE: Computer Retail Week, v168 p37(3) Apr 28, 1997

ISSN: 1066-7598

HOMEPAGE: <http://www.crw.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20020630

A survey of 40 retail buyers and merchandise managers showed that the larger a **retailer** is, the more likely the **retailer** will use one or two major distributors. Buying on an as-needed basis is the purview of small **retailers** only. Web-based services are the upcoming way to reach small buyers. Small **retailers** can compare **prices** and check inventory without having to call a distributor. Although many **retailers** want telephone contact, **online ordering** services have gained greatly in importance in the past decade. **Retailers** want suppliers who can provide sufficient product when they need it. Product availability was the factor, along with **price**, that they rated highest in a Web-based service. Other priorities of **retailers** from Web-based distributors are product descriptions, promotion information, **order** tracking, **virtual** store/fulfillment, and **price** protection.

11/3,K/4 (Item 4 from file: 256)

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.

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00103004 DOCUMENT TYPE: Review

PRODUCT NAMES: Internet Marketing (835552); Market Research (830290)

TITLE: BizRate Lets Consumers Rate Sites

AUTHOR: Guglielmo, Connie

SOURCE: Interactive Week, v4 n26 p24(1) Aug 4, 1997

ISSN: 1078-7259

HOMEPAGE: <http://www.interactive-week.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20010930

...create consumer confidence in World Wide Web-based businesses, and to make itself the premier **independent** source of consumer information about companies and the services they provide. The company operates a Web site called the BizRate Guide, which **rates** the performance of online merchants. BCE does not, however, look at traffic patterns. Rather, the company's research staff shops various sites and then evaluates and **rates** them on a scale of 1 to 10. Merchants are classified in large product and ...

...The company hopes to expand its evaluation activities by asking consumers what they think of **online shopping** experiences, after obtaining permission from merchants to query customers directly. The BizRate survey requests that customers **rate** their shopping experiences and merchants' sites based on appearance, quality of product information, and **prices**. To date, over two dozen merchants have agreed to allow customers to be directly surveyed.

11/3,K/5 (Item 5 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00102998 DOCUMENT TYPE: Review

PRODUCT NAMES: Office Products (838217); Internet Marketing (835552);
EDI (Electronic Data Interchange) (830052)

TITLE: Supply closet hits the Web
AUTHOR: Wagner, Mitch
SOURCE: Computerworld, v31 n32 p43(2) Aug 18, 1997
ISSN: 0010-4841
HOMEPAGE: <http://www.computerworld.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20020819

...for items used every day in offices. The competitors use extranets that assist customers in **purchasing** office supplies **online**, a service that saves both time and money for buyers and suppliers. Boise Cascade, which...
...I97 extranet system, and Office Depot extends access to about a few dozen companies who **purchase** over the **Internet**. Boise Cascade forecasts that about 3 percent of its \$2.5 billion office supply revenue...

...to the Internet, and predicts a savings of 45 cents per line item on each **Internet purchase** by eliminating some manual processing and paper-based tasks. Actra Business Systems' servers provide EDI **transactions** over the **Internet**. A Boise Cascade customer interviewed says that **purchasing** over the **Internet** from the company is easy, because she no longer has to look up part numbers and special **pricing** in **separate** documents.

11/3,K/6 (Item 6 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00100997 DOCUMENT TYPE: Review

PRODUCT NAMES: Internet Marketing (835552); Computer Equipment (835811)

TITLE: Buying a PC online still has hurdles
AUTHOR: Nash, Kim S
SOURCE: Computerworld, v31 n15 p61(2) Apr 14, 1997
ISSN: 0010-4841
HOMEPAGE: <http://www.computerworld.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20020819

...2000; two World Wide Web-only based resellers, NECX Direct and PC Shopping Planet; and **retailer** Wal-Mart. Dell's and Gateway's online **prices** are identical to retail or phone sales. Gateway had an unexciting site; it combines product...

11/3,K/7 (Item 7 from file: 256)

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00100514 DOCUMENT TYPE: Review

PRODUCT NAMES: IBM Commerce Point (642819); Net.Commerce (627291); SET (836281)

TITLE: Bean Counters: Object data bases help make Web catalogs a viable b...

AUTHOR: Magel, Mark

SOURCE: AV Video & Multimedia Producer, v19 n2 p105(3) Feb 1997

ISSN: 1090-7459

HOME PAGE: <http://www.avvideo.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20010430

...used to create L L Bean of Maine's World Wide Web site. Bean, a **retailer** that generates 90 percent of its revenues from mail orders, first showed visitors only information...

...outdoor activities. The company then decided to make its 300 most popular items available for **online ordering**. Bean is an example of a company that has made money on the Web, and...

...and 'bikini' sponsors; and catalog sales. Customers like online catalogs because they are convenient. For **retailers**, Web catalogs reduce the high cost of printed materials and updating printed catalogs. Web catalogs are available around the clock, with the most current **prices** and availability of information. More full-functioned **online** catalogs provide electronic **shopping** carts, database querying, customer demographics collection tools, and audit trails. They require a three-or...

11/3,K/8 (Item 8 from file: 256)

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00099436 DOCUMENT TYPE: Review

PRODUCT NAMES: Internet Marketing (835552)

TITLE: Web catches users needing services

AUTHOR: Georgianis, Maria V

SOURCE: Computer Retail Week, v154 p55(2) Nov 11, 1996

ISSN: 1066-7598

HOME PAGE: <http://www.crw.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20010330

Vendors who try to avoid **price**-shopping are taking a different approach to World Wide Web site implementation. They are creating...

...manager for a computer dealer says it would have been futile for the dealer to **sell** computers on the **Internet**, because a **retailer**'s World Wide Web site cannot compete with both mail order sites and local **retailers**. Sales of software and upgrading via the Internet would also be ineffective in the face of competition from a local CompUSA and **Price** Club. Therefore, the dealer's site promotes communication with a clientele

that consists of students...

...mail through the Web site to report problems with an application or computer, and the **retailer** uses direct-mail brochures to sell to students. Another **retailer** reports that few sales are made because users saw only the Web site, while a third says two linked home pages have increased store traffic. Customers visit the **retail store** to pick up merchandise purchased via an Auction site, and the store's home page creates interest in swap meets. Another store reports a large **sale** generated by an **Internet** search that led to its Web site and subsequently to a call to customer service.

11/3,K/9 (Item 9 from file: 256)

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00097064 DOCUMENT TYPE: Review

PRODUCT NAMES: Microsoft Merchant Server 1.0 (617164)

TITLE: Microsoft Merchant Server opens for business

AUTHOR: Symoens, Jeff

SOURCE: InfoWorld, v18 n46 p103(1) Nov 11, 1996

ISSN: 0199-6649

HOME PAGE: <http://www.infoworld.com>

RECORD TYPE: Review

REVIEW TYPE: Review

GRADE: B

REVISION DATE: 20020630

...Advantages include open, scaleable architecture and Open Database Connectivity (ODBC) compatibility. Disadvantages include high-end **pricing**, the need for a **separate** Open Database Connectivity (ODBC) database, and the many add-ons required. Merchant Server ships with...

11/3,K/10 (Item 10 from file: 256)

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00094373 DOCUMENT TYPE: Review

PRODUCT NAMES: Internet Marketing (835552); America Online (281565); CompuServe (493023); Prodigy (462497)

TITLE: Is Shopping on the Internet Worth It Yet?

AUTHOR: Koegel, Jeff

SOURCE: PC World, v14 n9 p246(7) Sep 1996

ISSN: 0737-8939

HOME PAGE: <http://www.pcworld.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20021024

An excursion into **Internet shopping** designed to test its efficacy indicates that, depending on what the user wants to **buy**, **online shopping** can save time and possibly money. Users can shop effectively for a car, gaining useful information online to take into the showroom. For most other products, **retail stores** and mail order catalogs are better choices. Users determined to do shop by modem should...

...Online's resources include Tower Records, the only online service site that offers outstanding choices, **prices**, and service. AOL's Read USA is a text-based catalog with many books, and...

11/3,K/11 (Item 11 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00087340 DOCUMENT TYPE: Review

PRODUCT NAMES: Internet Marketing (835552); Music (830917)

TITLE: The Hit Parade: Online Music Stores
AUTHOR: Marx, Andy
SOURCE: Interactive Week, v3 n2 p27(2) Jan 29, 1996
ISSN: 1078-7259
HOMEPAGE: <http://www.interactive-week.com>

RECORD TYPE: Review
REVIEW TYPE: Product Analysis
GRADE: Product Analysis, No Rating

REVISION DATE: 20010930

...grow. One user who gained access to America Online's Tower Records site says, however, **prices** are high and selection limited. Buyers who like **online purchasing** tools say a huge number of CDs are stocked. For example, CDnow makes available 165,000 titles, and EMusic carries more than 100,000. An executive at Music Boulevard says **online** music stores **sell** to those looking for hard-to-find or rare titles, not the hits or popular titles **sold by retail outlets**. **Online** vendors are also gambling that the Internet's multimedia functions will encourage music sales. Future

11/3,K/12 (Item 1 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
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1020900 ORDER NO: AAD88-19192
TRADE AND POLITICS IN NINETEENTH CENTURY PUERTO RICO
Author: CUBANO, ASTRID
Degree: PH.D.
Year: 1988
Corporate Source/Institution: PRINCETON UNIVERSITY (0181)
Source: VOLUME 49/07-A OF DISSERTATION ABSTRACTS INTERNATIONAL.
PAGE 1934. 437 PAGES

...The coffee economy was characterized by a persistent dispersion of land ownership, the orientation of **trade networks** towards Cuban and European ports, and large transfers of capital to Spain. The coffee interior...

...propertied groups on the colonial political arena were certain urban sectors such as importers and **retailers**. Unlike post-slavery Cuba, where the 1890s sugar boom was followed by an insurrection against...

...rather than revolutionary, attitudes prevailed throughout the 1890s. The prosperity resulting from the rising international **prices** for coffee strengthened the economic and political influence of the mercantile elite at the seaports. This intransigent mercantile group was forced out of power in 1897 by the new **autonomous** government. Landowners faced foreclosures and massive capital transfers to Spain. Amid the severe economic crises...

11/3,K/13 (Item 1 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

06292107

FINLAND: K GROUP INVESTS IN INFORMATION SYSTEMS
FINLAND: K GROUP INVESTS IN INFORMATION SYSTEMS
Kauppalehti Extra 2 Apr 1996 p. 27
Language: FINNISH

...firm, K-Linkki, established in autumn 1995, is marketing new information systems for all K **retailers**. Eero Vesterinen, MD of K-Linkki, says the target is to provide a total of...

... be offered Data-Check from IBM. Profix from Modern Soft is to replace the two **separate** systems of the hardware goods stores and the agricultural goods stores. The goal is for...

... by the Finnet Group. According to Vesterinen, information transfer is part of a total package: **retailers** will obtain a versatile information system that can be used to monitor sales, product selection, turnover etc. The recommended **price** of the system is 0.5-1% of the net sales of the store.

11/3,K/14 (Item 2 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

06207166

COX GROUP BUYS CPD FOR \$1.6M
AUSTRALIA: COX GROUP ACQUIRES CPD
Foodweek & Liquor Week (XBS) 12 Sep 1995 P. 4
Language: ENGLISH

...lead by Cox Bros has incurred some AU\$ 1.6 mn to acquire the Cut **Price** Deli franchise **network**. However, the **sale** is still subjected to the Federal Court's approval. And the former NSW **independent retailer** is set to assume control of CPD's management & board. In addition, the consortium will...

11/3,K/15 (Item 3 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

05086240

Labels aid German retailers
GERMANY - MUSIC INDUSTRY AIDING INDEPENDENT RETAILERS
Billboard (BBD) 9 May 1992 p1,54,68
ISSN: 0006-2510

In the last 15 years the number of **retail music outlets** in the former W Germany has dropped from 15k in the mid-1970s to 7k...

... members of the German branch of IFPI are investing USD1.8 mil in PhonoNet, a **computerised** two-way **ordering** and information system, and a retail staff training and advice centre. This is designed to help **independent** record **retailers** and six **retailers** are presently trialling PhonoNet. The specialist industry is particularly concerned that non-specialist **retailers** are eroding **price** margins with cut-**price** offers.

11/3,K/16 (Item 1 from file: 2)
DIALOG(R)File 2:INSPEC
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

03617731 INSPEC Abstract Number: D90001199

Title: Add a computer consultant without increasing your staff-the VAR

Author(s): Wolf, J.A.

Author Affiliation: Wolf & Assoc., Cleveland, OH, USA

Journal: Ohio CPA Journal vol.48, no.3 p.37-8

Publication Date: Autumn 1989 Country of Publication: USA

CODEN: TOCJEA ISSN: 0749-8284

Language: English

Subfile: D

...Abstract: form of hardware, software, training, installation and support. These professionals are a cross between computer **retailers** and systems analysts. They are a one-stop **shopping** connection to **computerized** systems. The 'value' these experts add is measured in well-planned, integrated systems that are competitively **priced** and fully installed. A VAR, like a CPA, builds a business upon service, not product sales. VARs are not captive retail storefronts or exclusive distributors for computer manufacturers. They are **independent** computer experts actively working a dynamic marketplace in search of the best hardware, software and...

11/3,K/17 (Item 1 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

06771822 NYT Sequence Number: 025976940908

2 COMPANIES ADVANCE ON-LINE SHOPPING

Reuters

New York Times, Col. 3, Pg. 4, Sec. D

Thursday September 8 1994

ABSTRACT:

Home **Shopping Network** Inc, nation's premier television **retailer**, buys on-line **Internet Shopping Network** for undisclosed **price**; hopes to transform **Internet Shopping Network** from narrowly based computer products **retailer** to **computerized shopping** mall; Home **Shopping** president and chief executive, Gerald Hogan, says Internet allows us 'opportunity to expand our retailing expertise from television into this important venue'; **separately**, America Online Inc, long-distance computer network, makes its first foray into lucrative commercial marketplace...

12/3,K/1 (Item 1 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

01327441 DOCUMENT TYPE: Product

PRODUCT NAME: Keystroke Point of Sale (327441)

Specialized Business Solutions (SBS) (508306)
352 Lake Dillon Dr #C PO Box 2019
Dillon, CO 80435 United States
TELEPHONE: (970) 262-1720

RECORD TYPE: Directory

CONTACT: Sales Department

REVISION DATE: 20001216

Keystroke Point of Sale is a comprehensive sales and inventory control system designed and **priced** especially for the **independent** retail business. Its flexible design makes it equally ideal for almost any application that requires...

DESCRIPTORS: Accounts Receivable; Barcoding; Inventory; **Network** Software
; Point of **Sale** ; **Retailers** ; Sales Force Automation; Sales Tax; Time Accounting

12/3,K/2 (Item 2 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00124577 DOCUMENT TYPE: Review

PRODUCT NAMES: Food Distributors (841048); E-Commerce (836109)

TITLE: Dotcoms vie for recipe to serve food biz
AUTHOR: Berry, John
SOURCE: InternetWeek, v820 p44(2) Jul 10, 2000
ISSN: 0746-8121
HOMEPAGE: <http://www.internetwk.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20010430

...competitors, but Foodbuy.com is capable of leveraging the buying power of 4,000 participating **independents** to broker better **prices** from suppliers. Foodbuy.com also manages manufacturers' rebate programs that smaller operators might overlook because of the administrative workload. Foodscape provides **online order** -entry and offers payroll and 401K administration services. Operators can download spreadsheet templates to compute multiple management performance measurements that are important to food **retailers** , including per-plate cost.

12/3,K/3 (Item 3 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

00102998 DOCUMENT TYPE: Review

PRODUCT NAMES: Office Products (838217); Internet Marketing (835552);

EDI (Electronic Data Interchange) (830052)

TITLE: Supply closet hits the Web

AUTHOR: Wagner, Mitch

SOURCE: Computerworld, v31 n32 p43(2) Aug 18, 1997

ISSN: 0010-4841

HOME PAGE: <http://www.computerworld.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20020819

...for items used every day in offices. The competitors use extranets that assist customers in **purchasing** office supplies **online**, a service that saves both time and money for buyers and suppliers. Boise Cascade, which...
...197 extranet system, and Office Depot extends access to about a few dozen companies who **purchase** over the **Internet**. Boise Cascade forecasts that about 3 percent of its \$2.5 billion office supply revenue...

...to the Internet, and predicts a savings of 45 cents per line item on each **Internet purchase** by eliminating some manual processing and paper-based tasks. Actra Business Systems' servers provide EDI **transactions** over the **Internet**. A Boise Cascade customer interviewed says that **purchasing** over the **Internet** from the company is easy, because she no longer has to look up part numbers and special **pricing** in **separate** documents.

DESCRIPTORS: EDI (Electronic Data Interchange); Internet Marketing;
Intranets; Office Products; Order Fulfillment; **Retailers**

12/3,K/4 (Item 4 from file: 256)

DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.

(c)2003 Info.Sources Inc. All rts. reserv.

00097064 DOCUMENT TYPE: Review

PRODUCT NAMES: Microsoft Merchant Server 1.0 (617164)

TITLE: Microsoft Merchant Server opens for business

AUTHOR: Symoens, Jeff

SOURCE: InfoWorld, v18 n46 p103(1) Nov 11, 1996

ISSN: 0199-6649

HOME PAGE: <http://www.infoworld.com>

RECORD TYPE: Review

REVIEW TYPE: Review

GRADE: B

REVISION DATE: 20020630

...Advantages include open, scaleable architecture and Open Database Connectivity (ODBC) compatibility. Disadvantages include high-end **pricing**, the need for a **separate** Open Database Connectivity (ODBC) database, and the many add-ons required. Merchant Server ships with...

DESCRIPTORS: Electronic Publishing; HTML; **Internet** Marketing; **Order**
Fulfillment; **Retailers**; Store Building; Templates

14/3,K/1 (Item 1 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

011333000 **Image available**
WPI Acc No: 1997-310904/199728
XRPX Acc No: N97-257530

Electronic price tag system for use in retail store - transmits
information containing product and price information to electronic
display from central computer system and uses polling to independently
determine price stored in each tag

Patent Assignee: TAGNOLOGY INC (TAGN-N); PERATONER S (PERA-I)

Inventor: PERATONER S

Number of Countries: 039 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9720437	A1	19970605	WO 96US18961	A	19961125	199728 B
AU 9714072	A	19970619	AU 9714072	A	19961125	199741
EP 864232	A1	19980916	EP 96944205	A	19961125	199841
			WO 96US18961	A	19961125	
US 6570492	B1	20030527	US 95565733	A	19951130	200337
			US 97827835	A	19970411	

Priority Applications (No Type Date): US 95565733 A 19951130; US 97827835 A
19970411

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 9720437 A1 E 50 H04Q-001/00

Designated States (National): AU BR CA CN FI GE JP KR MX NO NZ RU UA VN

Designated States (Regional): AT BE CH DE DK ES FI FR GB GR IE IT KE LS

LU MC MW NL OA PT SD SE SZ UG

AU 9714072 A H04Q-001/00 Based on patent WO 9720437

EP 864232 A1 E H04Q-001/00 Based on patent WO 9720437

Designated States (Regional): AT BE CH DE DK ES FI FR GB GR IE IT LI LU

MC NL PT SE

US 6570492 B1 H04Q-001/00 Cont of application US 95565733

Electronic price tag system for use in retail store - ...

...product and price information to electronic display from central
computer system and uses polling to independently determine price
stored in each tag

14/3,K/2 (Item 2 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

010737129 **Image available**
WPI Acc No: 1996-234084/199624
XRAM Acc No: C96-074267
XRPX Acc No: N96-196113

Controlling winding temp. accurately during hot rolling - involves
estimating amt. of cooling water required and using charging means to
supply correct amt.

Patent Assignee: KAWASAKI STEEL CORP (KAWI..)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 8090036	A	19960409	JP 94223542	A	19940919	199624 B

Priority Applications (No Type Date): JP 94223542 A 19940919

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

JP 8090036 A 13 B21B-037/76

...Abstract (Basic): rolling comprises estimating a cooling water quantity to be fed on the basis of an **actual outlet** temp. in a finish rolling machine and a set plate passing rate per a virtual...
 ...virtual drain board by water charging means. A water quantity corrected by change in the **actual outlet** temp. and a water quantity corrected by change in the plate passing **rate** are determined **separately**, and the determined water quantities are discharged by each of different water charging means...

14/3,K/3 (Item 3 from file: 350)
 DIALOG(R)File 350:Derwent WPIX
 (c) 2003 Thomson Derwent. All rts. reserv.

010321019 **Image available**
 WPI Acc No: 1995-222292/199529
 XRPX Acc No: N95-191627

Product distribution for suppliers to customers - has central ordering from distributor who produces product labels for shop use allowing shops to add their own prices and identify products via codes
 Patent Assignee: OPV SYSTEM I KALMAR AB (OPVS-N); OPV I LJUNGBY AB (OPVI-N)
 Inventor: CALMIUS C
 Number of Countries: 019 Number of Patents: 007
 Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
NO 9404381	A	19950518	NO 944381	A	19941116	199529 B
EP 663654	A1	19950719	EP 93850218	A	19931116	199533
FI 9405399	A	19950517	FI 945399	A	19941116	199534
EP 663654	B1	19970903	EP 93850218	A	19931116	199740
DE 69313653	E	19971009	DE 613653	A	19931116	199746
			EP 93850218	A	19931116	
ES 2109470	T3	19980116	EP 93850218	A	19931116	199810
NO 311118	B1	20011008	NO 944381	A	19941116	200163

Priority Applications (No Type Date): EP 93850218 A 19931116

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
NO 9404381	A		1	G06F-017/60	
EP 663654	A1 E		7	G07F-007/00	
Designated States (Regional): AT BE CH DE DK ES FR GB GR IE IT LI LU MC NL PT SE					
FI 9405399	A			G07F-007/00	
EP 663654	B1 E		8	G07F-007/00	
Designated States (Regional): AT BE CH DE DK ES FR GB GR IE IT LI LU MC NL PT SE					
DE 69313653	E			G07F-007/00	Based on patent EP 663654
ES 2109470	T3			G07F-007/00	Based on patent EP 663654
NO 311118	B1			G07F-007/00	Previous Publ. patent NO 9404381

...Abstract (Basic): distributor and a barcode (29) for the product. Spaces (28,29) are provided for the **retailer** to enter **prices** for display.
 A **separate** product list is provided for **retailer** computer...

14/3,K/1 (Item 1 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

011333000 **Image available**
WPI Acc No: 1997-310904/199728
XRPX Acc No: N97-257530

Electronic price tag system for use in retail store - transmits
information containing product and price information to electronic
display from central computer system and uses polling to independently
determine price stored in each tag

Patent Assignee: TAGNOLOGY INC (TAGN-N); PERATONER S (PERA-I)

Inventor: PERATONER S

Number of Countries: 039 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9720437	A1	19970605	WO 96US18961	A	19961125	199728 B
AU 9714072	A	19970619	AU 9714072	A	19961125	199741
EP 864232	A1	19980916	EP 96944205	A	19961125	199841
			WO 96US18961	A	19961125	
US 6570492	B1	20030527	US 95565733	A	19951130	200337
			US 97827835	A	19970411	

Priority Applications (No Type Date): US 95565733 A 19951130; US 97827835 A
19970411

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
WO 9720437	A1	E	50	H04Q-001/00	
Designated States (National): AU BR CA CN FI GE JP KR MX NO NZ RU UA VN					
Designated States (Regional): AT BE CH DE DK ES FI FR GB GR IE IT KE LS					
LU MC MW NL OA PT SD SE SZ UG					
AU 9714072	A			H04Q-001/00	Based on patent WO 9720437
EP 864232	A1	E		H04Q-001/00	Based on patent WO 9720437
Designated States (Regional): AT BE CH DE DK ES FI FR GB GR IE IT LI LU					
MC NL PT SE					
US 6570492	B1			H04Q-001/00	Cont of application US 95565733

Electronic price tag system for use in retail store - ...

...product and price information to electronic display from central
computer system and uses polling to independently determine price
stored in each tag

14/3,K/2 (Item 2 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

010737129 **Image available**
WPI Acc No: 1996-234084/199624
XRAM Acc No: C96-074267
XRPX Acc No: N96-196113

Controlling winding temp. accurately during hot rolling - involves
estimating amt. of cooling water required and using charging means to
supply correct amt.

Patent Assignee: KAWASAKI STEEL CORP (KAWI)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 8090036	A	19960409	JP 94223542	A	19940919	199624 B

Priority Applications (No Type Date): JP 94223542 A 19940919

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
JP 8090036	A		13	B21B-037/76	

...Abstract (Basic): rolling comprises estimating a cooling water quantity to be fed on the basis of an **actual outlet** temp. in a finish rolling machine and a set plate passing rate per a virtual...
 ...virtual drain board by water charging means. A water quantity corrected by change in the **actual outlet** temp. and a water quantity corrected by change in the plate passing **rate** are determined **separately**, and the determined water quantities are discharged by each of different water charging means...

14/3,K/3 (Item 3 from file: 350)
 DIALOG(R)File 350:Derwent WPIX
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010321019 **Image available**
 WPI Acc No: 1995-222292/199529
 XRPX Acc No: N95-191627

Product distribution for suppliers to customers - has central ordering from distributor who produces product labels for shop use allowing shops to add their own prices and identify products via codes
 Patent Assignee: OPV SYSTEM I KALMAR AB (OPVS-N); OPV I LJUNGBY AB (OPVI-N)
 Inventor: CALMIUS C
 Number of Countries: 019 Number of Patents: 007
 Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
NO 9404381	A	19950518	NO 944381	A	19941116	199529 B
EP 663654	A1	19950719	EP 93850218	A	19931116	199533
FI 9405399	A	19950517	FI 945399	A	19941116	199534
EP 663654	B1	19970903	EP 93850218	A	19931116	199740
DE 69313653	E	19971009	DE 613653	A	19931116	199746
			EP 93850218	A	19931116	
ES 2109470	T3	19980116	EP 93850218	A	19931116	199810
NO 311118	B1	20011008	NO 944381	A	19941116	200163

Priority Applications (No Type Date): EP 93850218 A 19931116

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
NO 9404381	A		1	G06F-017/60	
EP 663654	A1 E		7	G07F-007/00	
Designated States (Regional): AT BE CH DE DK ES FR GB GR IE IT LI LU MC NL PT SE					
FI 9405399	A			G07F-007/00	
EP 663654	B1 E		8	G07F-007/00	
Designated States (Regional): AT BE CH DE DK ES FR GB GR IE IT LI LU MC NL PT SE					
DE 69313653	E			G07F-007/00	Based on patent EP 663654
ES 2109470	T3			G07F-007/00	Based on patent EP 663654
NO 311118	B1			G07F-007/00	Previous Publ. patent NO 9404381

...Abstract (Basic): distributor and a barcode (29) for the product. Spaces (28,29) are provided for the **retailer** to enter **prices** for display.
 A **separate** product list is provided for **retailer** computer...

?

Set	Items	Description
S1	66360	(ONLINE OR INTERNET OR WWW OR WEB OR CYBER OR VIRTUAL OR NETWORK? OR DIGITAL??? OR COMPUTERI?) (3N) (PURCHAS? OR BUYING OR BUY OR TRANSACT? OR BOUGHT OR SELL OR SOLD OR SALE OR SHOPP? OR TRADE? OR TRADING OR ORDER? ? OR ORDERING)
S2	3460964	PRICE? ? OR PRICING OR EXPENSE? OR FEE OR FEES OR CHARG?? - OR RATE OR RATES OR FEE OR FEES
S3	3592976	INDEPENDENT? OR AUTONOMOUS? OR NONALIGN? OR SEPARAT? OR UNCONNECTED OR DISASSOCIATED OR DISTINCT OR APART
S4	97592	((BRICK OR "NOT"()CLICK) (2W)MORTAR? OR ACTUAL? OR REAL OR - CONCRET? OR TANGIBL? OR LITERAL? OR EXIST??? OR RETAIL OR LOCAL) (1W) (STORE OR STORES OR OUTLET? OR SHOP? ? OR SHOPPING()CE-

NTER? OR MALL? ?) OR RETAILER?
 S5 200 S1 AND S2 AND S3 AND S4
 S6 1 S1(S) ((S2(5N)S3) (S) S4)
 S7 143 (S1 AND S2) (S) (S3 AND S4)
 S8 27 S7 FROM 347,350
 S9 116 S7 NOT S8
 S10 18 S9 NOT PY>1997
 S11 17 RD (unique items)
 S12 4 S1 AND S4 AND (S2(5N)S3)
 S13 83 (S2(3N)S3) (S) S4
 S14 3 S13 FROM 347,350
 ?

83 S13

3 S14

S15 80 S13 NOT S14

?

Processing

Processed 10 of 12 files ...

Completed processing all files

80 S15

13669076 PY>1997

S16 49 S15 NOT PY>1997

?

>>>Duplicate detection is not supported for File 347.

>>>Duplicate detection is not supported for File 350.

>>>Records from unsupported files will be retained in the RD set.

>>>Record 474:533580 ignored; incomplete bibliographic data, not retained -
in RD set

...completed examining records

S17 48 RD (unique items)

?

17/3,K/1 (Item 1 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01480467 ORDER NO: AADAA-I9614502

DYNAMICALLY OPTIMAL PRICING STRATEGIES FOR CONSUMER PACKAGED GOODS

Author: MATHEW, GEORGE

Degree: PH.D.

Year: 1995

Corporate Source/Institution: UNIVERSITY OF CINCINNATI (0045)

Source: VOLUME 57/01-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 338. 142 PAGES

This dissertation develops a normative model that assists Consumer
Packaged Goods **retailers** with category pricing decisions. Traditionally,
pricing decisions are done on a cost-plus basis, which...

...also influenced by trade deals aimed at benefitting a single brand. As
more and more **retailers** are entering into long term price agreements,
retail pricing and merchandising decisions are becoming **independent** of
wholesale **price** deals. **Retailers** are increasingly adopting category
management strategies focussing on maximizing total category profits than
individual brand...

17/3,K/2 (Item 2 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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01459749 ORDER NO: AADAA-I9602914

**OPTIMAL MANUFACTURER-RETAILER CONTRACTING UNDER AN UNKNOWN DEMAND
DISTRIBUTION (INVENTORY)**

Author: LARIVIERE, MARTIN ANDRE

Degree: PH.D.
Year: 1995
Corporate Source/Institution: STANFORD UNIVERSITY (0212)
Source: VOLUME 56/10-A OF DISSERTATION ABSTRACTS INTERNATIONAL.
PAGE 4028. 105 PAGES

...make observing exact demand more likely, increasing the rate of information acquisition.

The optimal wholesale **price** schedule is **independent** of the market's size. It is driven by the precision of information and the...

...explanation relates the precision of information to the number of stockouts and the elasticity of **retailer** orders to the precision of information. Stockouts are less informative, and an uncertain **retailer** is relatively price sensitive.

We close by allowing the manufacturer to offer a return rate...

17/3,K/3 (Item 3 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
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01302167 ORDER NO: AADMM-74870

**PRICE ASYMMETRY IN THE CANADIAN BEEF, CHICKEN, AND EGG MARKETS:
IMPLICATIONS FOR MARKET POWER**

Author: DRUHAN, PATRICK JAMES
Degree: M.SC.
Year: 1991
Corporate Source/Institution: MCGILL UNIVERSITY (CANADA) (0781)
Source: VOLUME 31/03 of MASTERS ABSTRACTS.
PAGE 1050. 177 PAGES
ISBN: 0-315-74870-2

...coefficients of variation, elasticities of demand and price transmission, and correlation coefficients.

The findings give **retailers** market power in Montreal and Toronto for chicken, and in Toronto, Edmonton, and Winnipeg for beef. Vancouver retail prices for chicken and eggs were statistically **independent** of **prices** at the other levels. Processors dominated producers in the chicken markets of Montreal and Toronto...

17/3,K/4 (Item 4 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
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01176515 ORDER NO: AAD91-30445

VERTICAL RESTRAINTS WITH HETEROGENEOUS RETAILERS (RETAILERS)

Author: BOYD, DAVID WILLIAM
Degree: PH.D.
Year: 1991
Corporate Source/Institution: THE OHIO STATE UNIVERSITY (0168)
Source: VOLUME 52/05-A OF DISSERTATION ABSTRACTS INTERNATIONAL.
PAGE 1827. 92 PAGES

Manufacturers frequently desire their **retailers** to provide pre-sale demand-enhancing services. Because these services are rarely **priced separately**, they are subject to free riding. For the manufacturer to encourage service provision, he must...

17/3,K/5 (Item 5 from file: 35)
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01158989 ORDER NO: AAD91-16881

A MODEL OF RETAILER PROMOTION POLICY THAT CONSIDERS THE PROMOTION SIGNAL EFFECT (DISCOUNT PROMOTIONS)

Author: INMAN, JOHN JEFFREY

Degree: PH.D.

Year: 1990

Corporate Source/Institution: THE UNIVERSITY OF TEXAS AT AUSTIN (0227)

Source: VOLUME 52/01-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 230. 76 PAGES

...during a typical retail price promotion) can have an impact on consumer choice that is **independent** of the promotional **price** reduction. This dissertation attempts to establish the existence of the promotion signal effect outside of the laboratory by deriving a prescriptive model of **retailer** promotion profitability which incorporates that effect. It goes beyond traditionally-considered deep discount promotions (where...

17/3,K/6 (Item 6 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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1025411 ORDER NO: AAD88-13755

INVENTORY MANAGEMENT BY NONLINEAR ORDER QUANTITY PRICING

Author: LEE, KYUNG KEUN

Degree: D.ENG.

Year: 1987

Corporate Source/Institution: UNIVERSITY OF CALIFORNIA, BERKELEY (0028)

Source: VOLUME 49/08-B OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 3377. 71 PAGES

...non-linear order quantity pricing model to be beneficial for both the supplier and the **retailer**. In the case of multiple **retailers**, an order quantity pricing schedule should depend on the **retailers** underlying characteristics. Perfect price discrimination is impossible because a **separate pricing** schedule cannot be tailored for each **retailer**. Some degree of discrimination is possible only by using a non-linear order quantity pricing schedule. Also studied is the case of one supplier with only one **retailer**, about whose characteristics he has imperfect information. Because of the difference in the profit function of the supplier, the behavior of the pricing schedule for multiple **retailers** differs from the behavior for only one **retailer**. By offering this non-linear pricing schedule, the supplier, under certain circumstances, will benefit thanks...

17/3,K/7 (Item 7 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online

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0968242 ORDER NO: AAD87-24666

A LONGITUDINAL AND CROSS-SECTIONAL ANALYSIS OF STORE MORTALITY AND TENANT MIX IN REGIONAL SHOPPING CENTERS

Author: WENTHE, JAMES F.

Degree: PH.D

Year: 1987

Corporate Source/Institution: UNIVERSITY OF GEORGIA (0077)

Source: VOLUME 48/08-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 2110. 118 PAGES

This study provides a descriptive analysis of the **retail store** mortality and tenant mix found in regional shopping centers. The mortality portion of the study...

...the mortality rates over twenty years for each of fifteen store categories. In addition, mortality **rates** for chain and **independent** stores are also calculated. Correlation analysis over time found that as

regional malls get older their overall and chain store mortality rate increased whereas the non-chain (**independent**) store mortality **rate** slightly decreased. However, chain stores were found to have significantly lower mortality **rates** than **independent** stores across fourteen of the fifteen store categories. In addition, general merchandise stores had significantly...

17/3,K/8 (Item 1 from file: 583)
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06494849
ACCC investigates NSW power discounts
AUSTRALIA: ACCC LOOKS INTO PRICE COMPETITION
The Australian Financial Review (AFR) 11 Jul 1997 P.3
Language: ENGLISH

Currently, the Australian Competition and Consumer Commission is carrying out an investigation on NSW electricity **retailers** to ensure that they are observing the trade practices law but not offering backdated discounts...

... backdated discounts to customers before they became non-franchise customers. By so doing, the power **retailers** are breaching sections 45, 46 and 47 of the Trade Practices Act which deal against...

... of non-contestable customers are much higher than that of the contestable ones. The NSW **Independent Pricing** and Regulatory Tribunal warned power **retailers** that it is totally unacceptable to make up for discounts to contestable customers from non...

17/3,K/9 (Item 2 from file: 583)
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06475634
Battle ahead for furniture/carpet retailers
UK: FUTURE TRENDS IN CARPET/FURNITURE RETAILING
Retail Week (RWK) 23 May 1997 p.3
Language: ENGLISH

... a quarter of UK carpet/furniture sales are accounted for by the five largest multiple **retailers**, according to researchers at Corporate Intelligence on Retailing, while independent **retailers** have a 65% share. However, in the future CFS forecast that the main trend will be for the multiples to take an increasing share of sales at the **expense** of the **independents**.

17/3,K/10 (Item 3 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06432263
Petrol price vetting rejected
UK: GOVERNMENT WILL NOT LOOK INTO PETROL PRICES
The Times (TS) 18 Feb 1997 p.31
Language: ENGLISH

...Fair Trading (OFT) decided the necessity for in-depth observation is not there. The Petrol **Retailers** Association has expressed concern that **independent** **retailers** are being **priced** out of the markets by the large oil companies, which are operating predatory price policies...

17/3,K/11 (Item 4 from file: 583)
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06423951

Multiples look to boost sales of their favourite fruit

UK: BANANA MARKET CONTINUES GROWTH

Grocer (GR) 18 Jan 1997 p.34

Language: ENGLISH

...in consumer demand over the 1993-1996 period. Over the 1993-1995 period, multiple food **retailers** in the UK have increased their share of banana sales to 73.1%, from 61...

...at GBt 640mn in 1995. However, the growth realised by multiples has been at the **expense** of **independent** grocers and market sellers. The share held by the former has fallen from 29.6...

17/3,K/12 (Item 5 from file: 583)
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06395701

Tesco tastes victory as battle to secure loyalty intensifies

UK: SUPERMARKET USERS SURVEYED

Marketing Week (MW) 08 Nov 1996 p.30-31

Language: ENGLISH

... researcher, Taylor Nelson AGB, the trend towards one-stop supermarket shopping is growing - at the **expense** of **independent retailers**. The average household visits a major supermarket chain outlet five or six times every eight...

...an average per capita spend of GBt 145.22. The average spend at discount supermarket **retailers** was GBt 87 per capita, although 37% of households shopped at these outlets during the...

17/3,K/13 (Item 6 from file: 583)
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06369854

'Il faut avoir la modestie de sa taille'

FRANCE: COOP ATLANTIQUE'S GOALS

LinZaires (XOO) Sep 1996 p.11-13

Language: FRENCH

...order to achieve this goal, he will place a priority on external growth, particularly acquiring **independent** stores, at a **rate** of three stores every two years. At the same time, Mr Gandais also plans to...

... sure the company lasts. He says that in order to ensure that a regionally sized **retailer** survives, it must be allied with an organisation such as Paridoc, to make up for its modest size. An alliance of this type gives the **retailer** the ability to compete on an equal footing with big national **retailers** in terms of price and marketing.

17/3,K/14 (Item 7 from file: 583)
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06329008

Price gaps of foreign home appliances vex consumers

SOUTH KOREA: VARYING PRICES FOR SAME PRODUCT
The Korea Herald (XBF) 22 June 1996 P.8
Language: ENGLISH

...000 at Shinsegae and Hansin. Although importers are supplying these home appliances to the domestic **retailers** at fixed prices, the consumer prices usually tend to differ "among different department stores," due to **independent price discounts**. This **price difference** phenomenon, has caused a lot of confusion and much inconvenience amongst consumers.

17/3,K/15 (Item 8 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06326385
Dry skin sufferers favour the multiples
UK: PHARMACIES LOSE OUT IN SKIN TREATMENT SALES
Chemist & Druggist (CTD) 15 Jun 1996 p.824
Language: ENGLISH

... are guided by shelf layout. Six in ten respondents preferred to buy treatments from multiple **retailers**, at the **expense of independent** pharmacies. The survey led to the conclusion by product manager at Merck, Christina Harmes, that...

17/3,K/16 (Item 9 from file: 583)
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06291610
M66bliturul on arenguruumi k4igil
ESTONIA: FINNISH FURNITURE RETAILERS ACTIVE
Kaubaleht (ZER) 01-07 Apr 1996 p.12
Language: ESTONIAN

The Finnish-Estonian joint furniture **retailers** have gained a secure foothold in the Estonian furniture market, since the purchasing power of the average Estonian customer has increased and the **retailers** have made leasing available. Sisustusluks, which sells mostly the Finnish Asko-manufactured furniture, is considering...

... issued credit card. Johan H6gstr6m, sales manager, says that Sisustusluks has started to trade average-**priced** furniture **apart** from the prevailing luxury furniture 4 years ago. Sisustusluks has not targeted to invest in...

... Parma's sales turnover reached EKr 7mn (US\$ 0.59mn) in the single Tallinn-based **retail outlet** in 1995. Parma has opened a **retail outlet** in Pärnu and has targeted to expand to Tartu by April 1996. Puustelli's sales...
...to be boosted considerably and launch leasing service in 1996. Puustelli has projected to open **retail outlets** in Tartu and Saaremaa in 1996.

17/3,K/17 (Item 10 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06222091
Spar-Gruppe will an ihrem Preisimage feilen
GERMANY: SPAR OFFERS "DUAL COST PLUS-SYSTEM"
Lebensmittel Zeitung (LZ) 27 Oct 1995 p.4
Language: GERMAN

... Spar Handels AG wants to offer from the beginning of 1996 under certain conditions lower **prices** to its **independent retailers** in order to improve its price image toward its consumers. Spar expects 1,000 **retailers** at maximum to take part in the new system.

17/3,K/18 (Item 11 from file: 583)
DIALOG(R) File 583:Gale Group Globalbase(TM)
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06208574
Pubs say BSKyB is 'high-handed'
UK: PUBS CALL ON OFT TO LOOK AT BSKYB CHARGES
Financial Times (FT) 03 Oct 1995 p.11
Language: ENGLISH

UK representatives of licensed premises, including the Brewers & Licensed **Retailers** Association, have complained to the Office of Fair Trading (OFT) over charges made by satellite...

... of GB# 5.99. Although BSKyB maintains that it always to implement a system of **charges** **distinct** for the pub/club trade it could face pressure from the licensees which have see...

17/3,K/19 (Item 12 from file: 583)
DIALOG(R) File 583:Gale Group Globalbase(TM)
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06084175
Numark gets friendly to fend off rivals
UK: NUMARK COMPETITION AIM IN PHARMACY SECTOR
Marketing Week (MW) 25 Nov 1994 p.8
Language: ENGLISH

... pharmacy buying firm Numark Management, in order to make itself a friendly society covering 800 **retailers**. Numark is operated by 10 wholesalers and this latest move is designed to enable it to compete with large pharmacy firms like Boots and Lloyds, who can offer cheaper **prices** than **independent** pharmacies due to their buying power. Boots is planning new chemist openings at a rate...

17/3,K/20 (Item 13 from file: 583)
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06079238
SWEDEN: AN INQUIRY INTO COMMISSION ON GSM SALES
SWEDEN: AN INQUIRY INTO COMMISSION ON GSM SALES
Dagens Industri (DI) 22 Nov 1994 p.9
Language: SWEDISH

... decided to look into the commission system that Telia, Comviq and Europolitan apply to the **retailers** of their GSM phones and subscriptions. The Authority suspects that the commission system favours the big chain stores at the **expense** of the small **independent** ones. **Retailers** of GSM phones receive high commissions from Telia, Comviq and Europolitan if they also manage...

17/3,K/21 (Item 14 from file: 583)
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06075616

High street hopes deflated by CBI survey
UK: RETAILING SUFFERED IN OCTOBER SAYS CBI
The Independent (TI) 15 Nov 1994 p.30
Language: ENGLISH

Furniture, carpet and specialist food **retailers** performed particularly poorly in the month of October 1994 according to a survey of 300 **retailers**, by the Confederation of British Industry (CBI). In what was perceived as good news on the financial market, in regards to possible interest rates rises, the survey reported 34% of **retailers** with higher sales while 37% had lower sales. Large chain stores outperformed mail order services and single outlets. With seasonally adjusted input **prices** rising 0.1%, **separate** figures from the UK Central Statistical Office showed a rise in year-on-year underlying...

17/3,K/22 (Item 15 from file: 583)
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06049536
Prices of popular rice fall in Tokyo
JAPAN: RICE PRICES DROP IN TOKYO
The Japan Times (XAO) 14 Sept 1994 P.2
Language: ENGLISH

... at prices 3.7%-6.9% lower than standard. According to the Organization for Setting Prices of Independently Traded Rice, 102,000 tons were sold at the auction. The organisation is set up by rice distributors, wholesalers and **retailers**.

17/3,K/23 (Item 16 from file: 583)
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06029376
ARNAUD DELATTRE
FRANCE: ARNAUD DELATTRE'S STRATEGY
Cosmetique News (XMN) 11 Jul/28 Aug 1994 p. 32
Language: FRENCH

... shopping centres, department stores in city centres, and foreign chains such as Douglas, and Travel **Retailers** will develop at the **expense** of **independents**. Saresco and Parfinvest will orient their advertising towards synergy with the major cosmetic brands. The...

... counting on the image of selectivity and high value added sought after by customers. Selective **retailers** enhance the brand.

17/3,K/24 (Item 17 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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06002243
LA VENTE A DOMICILE PRETE A DOUBLER SES EFFECTIFS
FRANCE: DOOR-TO-DOOR SALES AND EMPLOYMENT
Les Echos (LE) 14 Jun 1994 p.15
Language: FRENCH

...FFr 6.5bn turnover in 1993, up 5% in 1992, while the sales in large **retailers** as a whole increased only 1% in value and 0.1% in value. The sector...

...States and 500,000 in Great Britain. The Direct Sales Association, which

obtained lighter social charges for independent workers in 1993, is waiting for the Ministry of Social Affairs to change tax conditions...

17/3,K/25 (Item 18 from file: 583)
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05885131

Mercury on the line

UK: ONE-2-ONE FROM MERCURY
Electrical & Radio Trading (ERT) 26 Aug 1993 p.17
Language: ENGLISH

... understand how the system works. There is nothing worse than a blank look from a **retailer** as the customer asks questions. Selling through the high street should give Mercury a **distinct price** advantage over competitors.

17/3,K/26 (Item 19 from file: 583)
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05304602

'A price war could kill off smaller retailers'
UK - MULTIPLES BLAMED FOR SCOTCH PRICE WARE
Off Licence News (OLN) 3 September 1992 p5

... war during Christmas 1991, and said that it would be the end for some independent **retailers** if there was a repeat during 1992. Some GBP5 mil was wipe off the bottom line of all **retailers**, including **independents** due to low **prices** of brands. Brand leader Bell's was reduced to GBP9.95 by multiple chains. Trading...

17/3,K/27 (Item 20 from file: 583)
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05222301

Brewers keep their places at the bar
UK - BREWERS MONOPOLY STILL STRONG
Financial Times (C) 1992 (FT) 29 July 1992 p19

... of the UK beer market. The latest MMC inquiry also found widespread evidence that wholesale **prices** of beer to **independent retailers** have been falling while retail beer prices have risen since 1989. As a result of ...

17/3,K/28 (Item 21 from file: 583)
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04814547

CHRISTMAS CHEER FOR TOYMAKERS?
UK - TOY INDUSTRY CAUTIOUSLY OPTIMISTIC FOR XMAS '91
Investors Chronicle (ISC) 20 December 1991 p10
ISSN: 0021-0161

The British Assn of Toy **Retailers** is so far cautiously optimistic that Christmas 1991 might be relatively more successful than expected...

... will be matched or beaten. Argos, Toys 'R' Us and Woolworth, the three leading toy **retailers** have so far had a fair season, **apart** from some

price cutting to maintain market share. The year's best-selling products have been Sega and...

17/3,K/29 (Item 22 from file: 583)

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04538705

Oz retailers fight parallel imports

AUSTRALIA - PARALLEL IMPORTS PLAN UNWELCOME

Variety (VY) 23 September 1991 p87

ISSN: 0042-2738

... by the Australian govt to introduce parallel imports of records are being fought by independent **retailers** in the country which claim major **retailers** will be able to monopolise the market. The govt move would see the retraction of...

... allow wholesale importation by any party in a bid to lower compact disk and LP **prices**. The **Independent Music Retailers Assn**, representing 600 **retailers**, has published warnings in several major newspapers criticising the plan.

17/3,K/30 (Item 23 from file: 583)

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04286197

Heading beyond the M25

UK - HAAGEN-DAZS PLANS NEW SHOP OPENINGS

Grocer (GR) 18 May 1991 p39

ISSN: 0017-4351

... company, which claims around 6% of the US super premium ice cream market, has three **existing** UK **outlets** in London and Brighton. Ice cream is sourced from the US where the company has...

... outlets in London, include Sainsbury, Waitrose and Tesco, while distribution is being increased through grocery **independents**. **Price** of the product is between 30% and 40% more than competitors such as New England...

17/3,K/31 (Item 24 from file: 583)

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04148842

Multiples take larger cut of sales

UK - MULTIPLES ACCOUNT FOR 49.2% OF RED MEAT SALES

Grocer (GR) 9 March 1991 p60

ISSN: 0017-4351

... to 50.1% in 1989. The increase in market share was achieved mainly at the **expense** of **independent** butchers, which accounted for 37.9% of red meat sales in 1990. The top five **retailers** represented 36.5% of 1990 red meat sales, against 33.1% in 1989, while their...

17/3,K/32 (Item 25 from file: 583)

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04008445

HEINZ BELIEVES BRANDS CAN ACHIEVE GLOBAL SALES
WORLD - HEINZ BELIEVES BRANDS CAN ACHIEVE GLOBAL SALES
Economist (ET) 4 January 1991 p96
ISSN: 0013-0613

...Petfoods and Coke and Pepsi soft drinks. However, many supermarkets tend to shelve foreign foods **separately** and **charge** uncompetitive **prices**, while UK **retailers** such as J Sainsbury and Marks & Spencer emphasise their own brands, with the latter often...

17/3,K/33 (Item 26 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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03794265
PETROL PRICES FALL WITH ROTTERDAM GASOLENE
UK - PETROL PRICES FALL WITH ROTTERDAM GASOLENE
Independent (TI) 24 October 1990 p3

... 091/gal fall. Unleaded will cost GBP2.041/gal from GBP2.132/gal. The largest **independent retailer**, Tesco, **charges** GBP1.987/gal for four-star, after a GBP0.13/gal all grades cut. Total...

17/3,K/34 (Item 27 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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03598247
SATELLITE DEALERS' ANGER AT BSB
UK - SATELLITE DEALERS' ANGER AT BSB
Electrical & Radio Trading (ERT) 12 July 1990 p2
ISSN: 0013-4228

... UK), satellite broadcasting company, are facing mounting anger from a number of dealers. RETRA, electrical **retailers** ' body, has had a meeting with the four companies which are producing the equipment for...

... be solved by the dealers themselves and this is why the manufacturers are reporting low **rates** of returns. Some **independent retailers** are claiming that up to 50% of installations need extra later work.

17/3,K/35 (Item 28 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
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03584114
VIDEO RETAILERS CAUGHT IN RENTAL PRICE DILEMMA
US - VIDEO RETAILERS CAUGHT IN RENTAL PRICE DILEMMA
Billboard (BBD) 30 June 1990 p5,86
ISSN: 0006-2510

US video **retailers** are caught up in a rental price dilemma with the ever increasing presence of Blockbuster...

... out for USD1r3/three nights. Increased wholesale prices for A title videos means that most **retailers** are increasing prices which has lead to many **independent** dealers raising rental **prices**. Blockbuster currently operates in all but six US states and has 1,200 stores in...

17/3,K/36 (Item 29 from file: 583)
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01980468

OUR PRICE OUTLETS TO BE REVAMPED

UK - OUR PRICE OUTLETS TO BE REVAMPED

Marketing Week (MW) 1 July 1988 p9

Our Price has contracted Fitch & Company to give its **retail outlets** a new identity. The 74 outlets recently acquired from Virgin could be included in the...

... will aim to reflect the fact that record buyers are becoming older and give Our **Price** a **separate** identity.

17/3,K/37 (Item 30 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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01834157

ANALYSIS OF PETROL RETAILING INDUSTRY

UK - ANALYSIS OF PETROL RETAILING INDUSTRY

Marketing (MG) 21 April 1988 p15

ISSN: 0025-3634

An extended article with tables looks at the claimed petrol shares of the major **retailers**, UK sales of petrol, and the number of **retail outlets** owned by each oil company. The article also examines the Office of Fair Trading's opinion that if oil companies trade on anything **apart** from **price**, then they are working against the public interest. This belief is not held in the...

... fi, where brand images and price differences are commonly accepted. It has been argued that **retailers** collude on prices, and that consumer choice is restricted due to the distance between different...

17/3,K/38 (Item 31 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

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00896080

TYRE TRADERS TO DECLINE

UK - TYRE TRADERS TO DECLINE

Garage & Transport (Garage Edition) (GTG) 0 February 1987 p5

...such as Tyre Services GB, ATS and Standard/Central will increase network size at the **expense** of larger **independent** groups and minor independents. The growth of one-stop **retailers** such as Asda, Halfords and B&Q will also bring significant changes in the tyre...

17/3,K/39 (Item 32 from file: 583)

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00170294

NEW PLASTIC CARD SHOPPING SYSTEM

UK - NEW PLASTIC CARD SHOPPING SYSTEM

Times (TS) 26 March 1986 p22

Barclaycard has introduced the Darts System at 22 **retailers** in Brent Cross and duty-free shops in Heathrow Airport's Terminal 4. A new...

... card, but plans have been announced for terminals to take most well-known plastic and **charge** cards, dispensing with **separate** machines presently used for different cards. Darts is regarded by Barclays as an

important step...

...of sale". Debiting could be a direct credit transfer from the customer's to the **retailer** 's bank account.

17/3,K/40 (Item 1 from file: 2)
DIALOG(R)File 2:INSPEC
(c) 2003 Institution of Electrical Engineers. All rts. reserv.

02981129 INSPEC Abstract Number: D87002510
Title: Cracks in the plastic . . . (credit cards)
Journal: Banking World vol.5, no.7 p.18-21
Publication Date: July 1987 Country of Publication: UK
CODEN: BAWOEX ISSN: 0737-6413
Language: English
Subfile: D

...Abstract: OFT) is referring bank credit cards for another investigation by the Monopolies and Mergers Commission. **Retailers** are pleased because they think banks charge them far too much. The OFT considers that...

... bank base rates. Barclays Bank launched its Connect debit card amidst a row with the **retailers** , who considered its charges far too high. An understanding has been reached whereby a **separate** , flat **fee** would be levied on each transaction. The **retailers** 'revolt against Connect led to the Midland Bank withdrawing its proposed new Vector card.

17/3,K/41 (Item 1 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

06256718 NYT Sequence Number: 397598920131
ARE CHAMPAGNE PRICES IN STORE FOR BEER?
MYERSON, ALLEN R
New York Times, Col. 2, Pg. 1, Sec. B
Friday January 31 1992

ABSTRACT:

...case wholesale price by \$1 on most popular brands; company will issue rebates only to **retailers** who buy all their Anheuser-Busch brands directly from company's four franchised wholesalers; city's 70 **independent** distributors **charge** scheme to drive them out of business; photo (S)

17/3,K/42 (Item 2 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

00921938 NYT Sequence Number: 039774790919
Energy Department proposes to make major refiners stop subsidizing retailing costs of their own gasoline stations at expense of independent retailers who buy gasoline wholesale from them. Another proposed rule change would let refiners increase prices at their own retail outlets and match this with decreases in their wholesale prices to independent stations that sell the most gasoline. Refiners would not, however, be allowed to increase their overall gasoline revenues as result of such pricing shifts (S).)
Associated Press
New York Times, Col. 1, Pg. 20, Sec. 4
Wednesday September 19 1979

...proposes to make major refiners stop subsidizing retailing costs of their own gasoline stations at expense of independent retailers who

buy gasoline wholesale from them. Another proposed rule change would let refiners increase prices at their own retail outlets and match this with decreases in their wholesale prices to independent stations that sell the most gasoline. Refiners would not, however, be allowed to increase their...

17/3,K/43 (Item 3 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

00518748 NYT Sequence Number: 085778740118
David Malsman lr suggests Govt force oil refiners to divest themselves of retail outlets, citing charges by independents that co-owned stations are receiving preferential treatment during shortage. Notes Govt's wartime control of rr transportation, suggesting nationalization of indus.)

MALSMAN, DAVID
New York Times, Col. 5, Pg. 32
Friday January 18 1974

David Malsman lr suggests Govt force oil refiners to divest themselves of retail outlets, citing charges by independents that co-owned stations are receiving preferential treatment during shortage. Notes Govt's wartime control...

17/3,K/44 (Item 4 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

00437227 NYT Sequence Number: 092567730602
Sen, 44-12, votes on June 2 to require major oil cos to give independent gasoline retailers equitable treatment in buying gasoline; amendment, sponsored by Sen Moss, would require independents be charged same prices co outlets pay and receive proportionate amts of fuel; full bill, sponsored by Sen Jackson, is intended to guarantee equality of supply among major in independents cos, gasoline stations, farmers, public utilities and municipal bus fleets)

Associated Press
New York Times, Col. 6, Pg. 26
Saturday June 2 1973

...44-12, votes on June 2 to require major oil cos to give independent gasoline retailers equitable treatment in buying gasoline; amendment, sponsored by Sen Moss, would require independents be charged same prices co outlets pay and receive proportionate amts of fuel; full bill, sponsored by Sen Jackson...

17/3,K/45 (Item 5 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2003 The New York Times. All rts. reserv.

00399584 NYT Sequence Number: 054924731209
B Hume article on allegations that major oil cos caused shortage before Arab export embargo by failing to construct adequate refinery capacity, purchase and stockpile oil when it was available and when Govt advised move, they conspired to decrease supplies, retail outlets and independent suppliers to boost prices and maintain unrealistically high crude oil prices and artificially low refined products prices; cites declining production and purchase of crude oil, refining tradeoffs to save transportation costs and other combinative practices; details Govt moves to increase supplies and request to maximize production and refining; holds decreased oil depletion allowance and environmental curbs have disquieted industry and cut profits; notes opposition to ending

import quota programs for natl security and need to encourage domestic production; says '71 wage-price freeze made gasoline production more profitable than heating oil production, thereby creating disincentive to produce heating oil; drawing; illus)

New York Times, Pg. 40, Sec. 6
Sunday December 9 1973

...oil when it was available and when Govt advised move, they conspired to decrease supplies, retail outlets and independent suppliers to boost prices and maintain unrealistically high crude oil prices and artificially low refined products prices; cites declining...

17/3,K/46 (Item 1 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2003 The New York Times. All rts. reserv.

07933358 NYT Sequence Number: 000000970320
WHO'S NEWS: LVMH DROPS BID TO BUY OUT BIG SHAREHOLDER
Bird, Laura
Wall Street Journal, Col. 6, Pg. 1, Sec. B
Thursday March 20 1997

ABSTRACT:

...it is abandoning efforts to buy minority stake in DFS Group Ltd, the duty-free retailer held by retail tycoon Robert W Miller; source close to LVMH says the talks fell apart because of price considerations and structure considerations' (M)

17/3,K/47 (Item 2 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2003 The New York Times. All rts. reserv.

06778144
DISCOUNT CHAINS ARE SQUEEZED BY COMPETITION
Wall Street Journal, Col. 6, Pg. 1, Sec. B
Wednesday April 13 1994

ABSTRACT:

Retailing column reports discount market is becoming highly competitive as these retailers have taken business from full-price independents are now competing among themselves for customers with result sales are down and some discounters...

17/3,K/48 (Item 3 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2003 The New York Times. All rts. reserv.

01111895 NYT Sequence Number: 011125781103
Council on Wage and Price Stability considers standards separate from those applying to manufacturers and wholesalers for retailers under Carter Administration voluntary wage-price program. Explains it might watch retailers' markups rather than their prices or profit margins (S.)
Wall Street Journal, Col. 2, Pg. 41
Friday November 3 1978

Council on Wage and Price Stability considers standards separate from those applying to manufacturers and wholesalers for retailers under Carter Administration voluntary wage-price program. Explains it might watch retailers' markups rather than their prices or profit margins (S.)...

19/TI,PY,AZ/1 (Item 1 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

015259773

Advertising promotion system for online transactions , searches
advertising file from hard disk by converting position information of
personal digital assistant into keyword based on received request

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2003050947	A	20030221	JP 2001238845	A	20010807	200331 B

19/TI,PY,AZ/2 (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

015021107

Goods order placement system estimates unit price for goods delivered
based on total volume of goods stored with respect to goods index in
database

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002298029	A	20021011	JP 2001102178	A	20010330	200308 B

19/TI,PY,AZ/3 (Item 3 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014999078

Internet web site grocery shopping by comparing databases of
grocery stores and groceries and processing diet plan

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200299604	A2	20021212	WO 2002US18442	A	20020607	200305 B
US 20030004831	A1	20030102	US 2001297207	P	20010607	200305
			US 2002164334	A	20020606	

19/TI,PY,AZ/4 (Item 4 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014443497

Electronic transaction system determines suitability of goods price
information input by buyer based on market price set by retail store
, depending on which goods purchase information is transmitted to server

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2002063442	A	20020228	JP 2000247415	A	20000817	200231 B

19/TI,PY,AZ/5 (Item 5 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014141999

Transaction conduction method in retail stores , involves selecting
supplemental products and providing corresponding indication to the
customer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200171683	A2	20010927	WO 2001US9045	A	20010321	200172 B
AU 200149313	A	20011003	AU 200149313	A	20010321	200210

19/TI,PY,AZ/6 (Item 6 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014141399

Method of on-line personal financial account management by using virtual account information while preventing any payment from financial account that is outside of limitation associated with the virtual account

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200159671	A2	20010816	WO 2001US4286	A	20010209	200172 B
AU 200138114	A	20010820	AU 200138114	A	20010209	200175

19/TI,PY,AZ/7 (Item 7 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014108975

Printed matter transactions agency system for internet , mediates order from retailer to manufacturer, when price list for agency orders is less than retailer orders

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
JP 2001222584	A	20010817	JP 200035629	A	20000208	200167 B
US 20010049633	A1	20011206	US 2001777886	A	20010207	200203

19/TI,PY,AZ/8 (Item 8 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014107364

Patronage incentive system for Internet-based retail business uses computer system to execute saving software program to round up retail price of purchased product from web site of retailer to rounded price

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1136931	A1	20010926	EP 2001302494	A	20010319	200167 B

19/TI,PY,AZ/9 (Item 9 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014047147

Information display system for online retail stores in internet, has control system which displays pricing information based on received proximate customer information

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
EP 1113379	A2	20010704	EP 2000311467	A	20001220	200159 B
AU 200072560	A	20010705	AU 200072560	A	20001228	200159
US 20020099610	A1	20020725	US 99473666	A	19991229	200254
			US 2002105982	A	20020325	
NZ 509081	A	20020830	NZ 509081	A	20001221	200265
US 20030122857	A1	20030703	US 99473617	A	19991229	200345
			US 2003364713	A	20030211	
US 20030160809	A1	20030828	US 99473617	A	19991229	200357
			US 2003361978	A	20030211	

19/TI,PY,AZ/10 (Item 10 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014037952

Fulfilling on-line sale of products through at least one electronic storefront by making an inventory of products offered for sale at a single physical location through an Internet retail storefront

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200152122	A2	20010719	WO 2001CA14	A	20010110	200157 B
CA 2330717	A1	20010710	CA 2330717	A	20010110	200157

AU 200126593 A 20010724 AU 200126593 A 20010110 200166
 US 20030033205 A1 20030213 US 2000175239 P 20000110 200314
 US 2000181323 P 20000209
 US 2001756742 A 20010110

19/TI,PY,AZ/11 (Item 11 from file: 350)
 DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013870261

Selecting system for choosing network buying cooperative product and service, has rules engine that determines network buying cooperative product and service suitable for display to customer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200102992	A2	20010111	WO 2000US3798	A	20000214	200137 B
AU 200034911	A	20010122	AU 200034911	A	20000214	200137

19/TI,PY,AZ/12 (Item 12 from file: 350)
 DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013662666

Purchased product providing method in remote web -based purchased system, involves receiving payment needed in exchange for product from a party different from buyer, while providing product to buyer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200079495	A2	20001228	WO 2000US16998	A	20000621	200115 B
AU 200056280	A	20010109	AU 200056280	A	20000621	200122

19/TI,PY,AZ/13 (Item 13 from file: 350)
 DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013446665

Online trading method for buying /selling goods through internet , involves searching suitable seller located within required distance limit as specified by buyer, and displaying identified seller's information

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200043933	A1	20000727	WO 2000US1852	A	20000126	200059 B
AU 200027369	A	20000807	AU 200027369	A	20000126	200059

STN

FILE 'CONFSCI, INVESTEXT' ENTERED AT 16:20:35 ON 10 OCT 2003

L1 1578071 S ONLINE OR INTERNET OR WWW OR WEB OR CYBER OR VIRTUAL OR NETWO
L2 6727 S PURCHAS? OR BUYING OR BUY OR TRANSACT? OR BOUGHT OR SELL OR S
L3 5710 S PRICE# OR PRICING OR FEE OR FEES OR CHARG##
L4 930823 S INDEPENDENT? OR AUTONOMOUS? OR NONALIGN? OR SEPARAT? OR UNCON
L5 359716 S ((BRICK OR "NOT"())CLICK)(2W)MORTAR? OR ACTUAL? OR REAL OR CON
L6 100284 S L1(5A)(PURCHAS? OR BUYING OR BUY OR TRANSACT? OR BOUGHT OR SE
L7 11977 S (PRICE# OR PRICING OR FEE OR FEES OR CHARG##)(3A)(INDEPENDENT
L8 20 S L6 AND L7 AND L5
L9 4 S L8 AND PD<=19970708

EKD 10/10/2003

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L9 ANSWER 1 OF 4 INVESTEXT COPYRIGHT 2003 TFS on STN

AN 96:534377 INVESTEXT(tm) REPORT NUMBER:1737225

PGNO PAGE 3 OF 5

DN 1737225

TI Circuit City - Company Report

AU Caruso, P., et al

CS MERRILL LYNCH CAPITAL MARKETS; NEW YORK (STATE OF)

CSR MID-ATLANTIC/MIDDLE ATLANTIC REGION; UNITED STATES OF AMERICA; NORTH AMERICA

CSTY Financial center investment bank-broker

PD 7 May 1996

DT COMPANY REPORT

FS Text Page; COMPANY REPORT

WC 418

SH Carmax Opportunities

TEXT

3. Financing Profits: Most dealers that offer financing generate a fee from the sale with the profit of actually providing the credit accruing to the finance company. Our estimates for CarMax for finance profit reflects this traditional method. However, since Circuit City owns its own bank, it may already or could soon begin to retain those receivables themselves. Dealers usually earn a spread of 400-to-500 basis points on the loan or about \$300-to-\$400 per vehicle which is booked as revenue immediately. However, Circuit City's bank can borrow at commercial paper rates (5.5%) and charge interest of about 10% for today's used car rate. Under this scenario, CarMax could materially enhance its profitability in this business. Assuming that the average amount borrowed at CarMax is \$10,000 (average for used car purchases according to the American Automobile Manufacturers Association), then the first-year credit income alone of about \$400 would equal the revenue flow from transferring the receivable with income to be generated from the duration of the loan accruing to CarMax.

4. Price And Selection Combined Represent An Advantage: CarMax does not appear to offer a significant **price** discount against **independent** dealers but instead **price** parity without haggling. That combined with a vastly superior selection in terms of quantity and professional image are characteristics shared by other category killer **retailers** that have driven less efficient, less customer friendly operators out of business.

5. New Car Potential: CarMax is testing the sale of new cars which could enhance its total receptivity and profitability in the market. We estimate that about 30% of the cost of a new car is related to distribution. Of that distribution cost, advertising represents the largest percent. Large new car **retailers** could absorb that cost away from the manufacturer in two ways. First as a destination location, customer traffic would naturally flow. Second, as larger volume units, they could potentially afford to share some of the advertising with the manufacturers. Zone managers are also employed to manage incentive programs, etc. This layer of management could easily be eliminated, further reducing the distribution costs for the manufacturer. Of course, manufacturers will have to weigh these advantages against the negatives which include the loss of control. Essentially married to certain production schedules, building inventory in the pipeline could

STN

be viewed as a problem if the manufacturers are no longer in a position to work exclusively with a controlled distribution **network** to move cars. Conversely, large **order** commitments from large volume *****retailers*****

could facilitate better control of the production schedule.

CO CIRCUIT CITY STORES (Ticker Symbol: CC; Other Codes: 133100)

CA VIRGINIA (COMMONWEALTH OF)

COR SOUTHERN ATLANTIC REGION; UNITED STATES OF AMERICA; NORTH AMERICA

CT SALES/EARNINGS; MARKET SIZE/DEMOGRAPHICS; PROJECTIONS

L9 ANSWER 2 OF 4 INVESTTEXT COPYRIGHT 2003 TFS on STN

AN 94:566989 INVESTTEXT(tm) REPORT NUMBER:1487847

PGNO PAGE 5 OF 16

DN 1487847

TI Valuevision International, Inc. - Company Report

AU Wood, R.E.

CS HANIFEN, IMHOFF INC.; COLORADO (STATE OF)

CSR ROCKY MOUNTAIN REGION; UNITED STATES OF AMERICA; NORTH AMERICA

CSTY Financial center investment bank-broker

PD 27 Jul 1994

DT COMPANY REPORT

FS Text Page; COMPANY REPORT

WC 414

SH Company History

TEXT

Company History

ValueVision International, with offices, warehouse, and studios in Minneapolis, is the third largest television home shopping **retailer** in

the United States, with access to approximately 11.1 million total homes, or 5.7 million homes on an FTE (full-time equivalent) basis. (1) The company was founded in 1990 by former owners and employees of Cable Value Network which at the time - prior to its acquisition by QVC - was the second largest television shopping service. ValueVision went on the air in October, 1991. The company has approximately 400 employees.

Valuevision's revenues for the past 12 months were \$44.1 million, which equates to approximately \$8 annually per FTE home.

ValueVision distributes its programming via satellite, primarily by leasing blocks of cable and broadcast television time. In addition, the company's agreements with broadcast television stations could provide access to approximately 7.5 million cable subscribers if the stations are entitled to "must-carry" status (see Distribution). Valuevision also owns three low-power television stations, which broadcast its programming, and has announced its intent to buy three more.

Valuevision's programming might be called "traditional" TV home shopping - 75% jewelry, with small amounts of giftware, collectibles, electronics, and housewares. Valuevision's target audience is women between 35 and 55, with household incomes of approximately \$35,000. More than 85% of customer purchases are made with major credit cards. ValueVision's return rate is 25%, compared to approximately 23% for Home Shopping Network and 21% for QVC, Inc.

STN

Although Valuevision expects the percentage of jewelry sales to decrease, the company does not plan to abandon its traditional market by moving "upscale" as QVC and, to a lesser extent, HSN have done.

In 1991 Valuevision introduced Video Shopping Cart, a service that enables customers to order as many items as they want during a 24-hour period, and pay only one shipping and handling charge of \$8.95 for the entire order. Valuevision's competitors generally levy **separate** ***charges***

on each item purchased. Since introducing Video Shopping Cart, the average order has increased from approximately \$65 to more than \$100.

Valuevision has a **computerized order response** and fulfillment system, which was designed to be able to handle significantly increased volume. It is currently operating at about 20% of capacity.

During the first quarter of 1994, ValueVision announced agreement to pay \$11.50 a share for National Media Corporation, a company with domestic and international direct-response television (including infomercial) capabilities. National Media had \$161 million in sales for the past 12 months, and a market capitalization of \$68.3 million.

CO VALUEVISION INTERNATIONAL, INC. (Ticker Symbol: VVTVA)
CA MINNESOTA (STATE OF)
COR MIDWEST/MIDWESTERN REGION; UNITED STATES OF AMERICA; NORTH AMERICA
CT COMPANY DESCRIPTION; MARKET SIZE/DEMOGRAPHICS; SALES/EARNINGS;
ANNUAL/OPERATING RESULTS; LINES OF BUSINESS/PRODUCTS; MARKETING
STRATEGY/ACTIVITY
DP CABLE TELEVISION **SHOPPING NETWORKS**
SIC 7922
CC BROCTV BROADCASTING/CABLE TV

L9 ANSWER 3 OF 4 INVESTEXT COPYRIGHT 2003 TFS on STN

AN 93:675965 INVESTEXT(tm) REPORT NUMBER:1384449
PGNO PAGE 4 OF 4
DN 1384449
TI Time Warner - Company Report
AU Londoner, D.J.
CS WERTHEIM SCHRODER & CO., INC.; NEW YORK (STATE OF)
CSR MID-ATLANTIC/MIDDLE ATLANTIC REGION; UNITED STATES OF AMERICA; NORTH AMERICA
CSTY Financial center investment bank-broker
PD **8 Nov 1993**
DT COMPANY REPORT
FS Text Page; COMPANY REPORT
WC 637
SH Orlando System - Printer

TEXT

Coupons. Request information about a product and the distributor sends a discount coupon. Or one **local store** sends the coupon to get a new customer.

News Articles. Set up a screening program tailored to your needs. Select only news articles about the entertainment industry. Headlines

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only, unless a specific article is requested by using the remote control.

Specifications. You are interested in an insurance policy, but don't want to be pressured by the salesman. You request the details and prices of three policies, in hard copy so you can compare them.

Confirmations of Merchandise Orders. You've placed an order for a new couch by using the home shopping option. The confirmation of the order with COD payment instructions arrives within minutes in hard copy.

Faxes. Using the memory capability at the head end, faxes can be sent to you for immediate or delayed delivery.

SH Orlando System - Services Offered

TEXT

How It Will Be Offered

The Orlando system is already in existence, with a total of 480,000 subscribers. Of these, some 4,000 will be automatically converted to the Full Service Network within a few months after April 1, with no increase in their cost of the existing services. Since the new optional services will be **priced separately**, customers may order these services or receive the promotional material as they choose.

By year-end 1994, a number of services will be added to the list, including the interactive buying service joint ventured with CUC International and more extensive and interactive games.

SH Orlando System - Investment Implications And Conclusion

TEXT

Conclusion

We are convinced that Orlando's capabilities will usher in completely new methods of advertising and promotion, and more convenient methods of executing transactions. While the cost and competitive position of the suppliers of this changed medium are not yet clear to us, we are confident that Orlando will be the model after which communications in the 21st century will be patterned.

As for competition, it is likely that telephone companies will compete with cable operators, who seem to have a timing advantage that may be crucial. Legislation is almost certain to take place that will allow cable operators to offer telephony services and phone companies to offer video services as content providers. Since the development of a customer base is crucial to the long-term strategy of both businesses, it seems likely that the incumbent video provider will have an edge.

What impresses us most about Orlando is that every attempt is being made by Time Warner to reduce the cost to the customer by having advertisers pay for much of the cost. Whether this is through highly targeted advertising for which advertisers pay for a "mailing list,"

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direct inquiries for which the product vendor pays Time Warner per inquiry, or shopping via video, where Time Warner earns commissions, the cost to the final customer is reduced by the cable company rebating him or giving him discounts or coupons. These discounts can be either in merchandise at stores or on home shopping, or in dollars off his cable bill directly.

The hope for Time Warner is that the price/value relationship to the consumer is sufficiently good that penetration of the cable system reaches close to 100%. If through utilizing coupons and discounts, as well as ordering merchandise through the video screen, the customer can save enough money to reduce his cable bill, it will enhance the cost/value relationship of the service.

We think that the investment community has not fully understood the implications of Orlando, especially with respect to its advertising and promotional characteristics. It will not be until some time next spring before analysts will get to see the system in operation, and we expect them to be extremely impressed.

Time Warner remains on our Recommended List.

Note: Wertheim Schroder & Co. Incorporated was a co-manager of a public offering in January 1993 of \$1 billion of Time Warner 9.15% debentures due 2023.

CO TIME WARNER INCORPORATED (Ticker Symbol: TWX; Other Codes: 763200)
CA NEW YORK (STATE OF)
COR MID-ATLANTIC/MIDDLE ATLANTIC REGION; UNITED STATES OF AMERICA; NORTH AMERICA
GT MORL ORLANDO FL; FL FLORIDA (STATE OF); SOUSA SOUTH/SOUTHERN REGION; USA UNITED STATES OF AMERICA; NORA NORTH AMERICA
CT NEW PRODUCTS/SERVICES; MARKETING STRATEGY/ACTIVITY; ORDERS AND CONTRACTS; COMPETITION; SALES/EARNINGS; INVESTMENT RECOMMENDATION
DP CABLE TELEVISION
SIC 4841; 1623; 1731
CC BROCTV BROADCASTING/CABLE TV
DP CABLE TELEVISION **SHOPPING NETWORKS**
SIC 7922
CC BROCTV BROADCASTING/CABLE TV
DP ADVERTISING SERVICES
SIC 7311
CC MISSVC MISCELLANEOUS SERVICE

L9 ANSWER 4 OF 4 INVESTEXT COPYRIGHT 2003 TFS on STN

AN 93:134127 INVESTEXT(tm) REPORT NUMBER:1305171
PGNO PAGE 2 OF 6
DN 1305171
TI Super Food Services, Inc. - Company Report
AU Koprucki, M.
CS THE OHIO COMPANY; OHIO (STATE OF)
CSR MIDWEST/MIDWESTERN REGION; UNITED STATES OF AMERICA; NORTH AMERICA
CSTY Regional investment bank-broker
PD 16 Feb 1993
DT COMPANY REPORT
FS Text Page; COMPANY REPORT
WC 435
SH Profile Of Company Operations

EKD 10/10/2003

STN

TEXT

COMPANY OPERATIONS

The Company distributes and sells goods and merchandise to **retail food stores** from six distribution centers in Ohio, Michigan and Kentucky. All the warehouses have modern inventory handling equipment for receiving, storing and shipping goods. The warehouses generally handle a full line of products totaling 15,000 items, including fresh meats, dairy, delicatessen products and frozen foods. Private label brand products account for 8% of sales, which include IGA, BETTER VALUE and SAVER'S CHOICE brand products and various products using the trademarks FAME, TABLE TREAT, TABLE KING and GARD. **Retailers** have a direct linkage with the distribution center computer, with immediate product availability and 24 hour turnaround. Deliveries can be made on a daily, weekly or bi-weekly basis. The Company operates 154 tractors, 240 refrigerated trailers and 290 dry trailers.

SH Service To Retailers

TEXT

SERVICE TO RETAILERS

The operations of the Company include: (1) the procurement of products sold in **retail food stores**, (2) the development and administration of promotion, advertising and merchandising programs, (3) the establishment and supervision of retail accounting and payroll systems, (4) the installation of **computerized** inventory control and **ordering** systems, (5) store development services, (6) personnel management assistance and employee training and (7) insurance programs. The cost of many of these services is included in the fees charged by the Company in connection with the sale of goods and merchandise to the **retail stores**. **Separate charges** are made for services such as retail accounting, insurance, employee training and store development services. Store development provides a means of growth by developing new store locations and increasing the size of current stores. The Company also may provide financial assistance to its affiliated independent **retailers** through secured loans. The Company is currently obligated on 84 leases, which are subleased to affiliated independent **retailers**.

SH Retail Stores Served

TEXT

RETAIL STORES SERVED

The majority of **retail food stores** served are conventional self-service supermarkets, although the stores served by the Company range in size from small convenience stores to large supermarkets. During the fiscal year ended August 29, 1992 and for 18 years before that date, Albertson's Inc. was a major customer, which accounted for approximately 22% and 34% of total sales of the Company during fiscal 1992 and 1991, respectively. In June, 1992, Albertson's Inc. ceased

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purchasing goods and merchandise from the Company and began to use other distributors to supply its stores. This action caused the Company to discontinue the operations of its Florida Division, and to actively seek tenants for its two warehouse facilities in Florida. SFS recently announced that it had assigned its interest under the lease for the larger of the two warehouses to Jack Eckerd Corp.

CO SUPER FOOD SERVICES, INC. (Ticker Symbol: SFS; Other Codes: 691000)
CA OHIO (STATE OF)
COR MIDWEST/MIDWESTERN REGION; UNITED STATES OF AMERICA; NORTH AMERICA
GT OH OHIO (STATE OF); MWUSA MIDWEST/MIDWESTERN REGION; USA UNITED STATES
OF AMERICA; NORA NORTH AMERICA; MI MICHIGAN (STATE OF); KY KENTUCKY
(COMMONWEALTH OF); APUSA APPALACHIA/APPALACHIAN REGION; FL FLORIDA
(STATE OF); SOUSA SOUTH/SOUTHERN REGION
CT COMPANY DESCRIPTION; ORDERS AND CONTRACTS
DP DISTRIBUTION SERVICES
SIC 5000
CC MISSVC MISCELLANEOUS SERVICE; WHSLTR WHOLESALE TRADE
DP ADVERTISING SERVICES
SIC 7311
CC MISSVC MISCELLANEOUS SERVICE
DP PROFESSIONAL SERVICES
SIC 7300
CC MISSVC MISCELLANEOUS SERVICE
DP INSURANCE
SIC 6300
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File 348:EUROPEAN PATENTS 1978-2003/Oct W01
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File 349:PCT FULLTEXT 1979-2002/UB=20031009,UT=20031002
(c) 2003 WIPO/Univentio
File 15:ABI/Inform(R) 1971-2003/Oct 09
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File 9:Business & Industry(R) Jul/1994-2003/Oct 09
(c) 2003 Resp. DB Svcs.
File 610:Business Wire 1999-2003/Oct 10
(c) 2003 Business Wire.
File 810:Business Wire 1986-1999/Feb 28
(c) 1999 Business Wire
File 275:Gale Group Computer DB(TM) 1983-2003/Oct 10
(c) 2003 The Gale Group
File 476:Financial Times Fulltext 1982-2003/Oct 10
(c) 2003 Financial Times Ltd
File 624:McGraw-Hill Publications 1985-2003/Oct 09
(c) 2003 McGraw-Hill Co. Inc
File 636:Gale Group Newsletter DB(TM) 1987-2003/Oct 10
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File 621:Gale Group New Prod.Annou.(R) 1985-2003/Oct 10
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File 613:PR Newswire 1999-2003/Oct 10
(c) 2003 PR Newswire Association Inc
File 813:PR Newswire 1987-1999/Apr 30
(c) 1999 PR Newswire Association Inc
File 16:Gale Group PROMT(R) 1990-2003/Oct 10
(c) 2003 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
(c) 1999 The Gale Group
File 634:San Jose Mercury Jun 1985-2003/Oct 09
(c) 2003 San Jose Mercury News
File 148:Gale Group Trade & Industry DB 1976-2003/Oct 10
(c)2003 The Gale Group
File 20:Dialog Global Reporter 1997-2003/Oct 10
(c) 2003 The Dialog Corp.

Set	Items	Description
S1	1894675	(ONLINE OR INTERNET OR WWW OR WEB OR CYBER OR VIRTUAL OR NETWORK? OR DIGITAL??? OR COMPUTERI?) (3N) (PURCHAS? OR BUYING OR BUY OR TRANSACT? OR BOUGHT OR SELL OR SOLD OR SALE OR SHOPP? OR TRADE? OR TRADING OR ORDER? ? OR ORDERING)
S2	2329540	((BRICK OR "NOT"() CLICK) (2W)MORTAR? OR ACTUAL? OR REAL OR - CONCRET? OR TANGIBL? OR LITERAL? OR EXIST??? OR RETAIL OR LOCAL) (1W) (STORE OR STORES OR OUTLET? OR SHOP? ? OR SHOPPING()CENTER? OR MALL? ?) OR RETAILER?
S3	68865	(PRICE? ? OR PRICING OR FEE OR FEES OR CHARG??) (2N) (INDEPENDENT? OR AUTONOMOUS? OR NONALIGN? OR SEPARAT? OR UNCONNECTED OR DISASSOCIATED OR DISTINCT OR APART)
S4	698	S1 AND S2 AND S3
S5	34	S1(S) S2(S) S3
S6	7	S5 FROM 348,349
S7	27	S5 NOT S6
S8	8	S7 NOT PD>19970708
S9	6	RD (unique items)
S10	80	(S1 AND (S2(10N) S3)) NOT S5
S11	2	S10 FROM 348,349
S12	78	S10 NOT S11
S13	27	S12 NOT PD>19970708
S14	17	RD (unique items)

6/TI,PY,AZ/1 (Item 1 from file: 348)
DIALOG(R)File 348:(c) 2003 European Patent Office. All rts. reserv.

01205863

Initiating a link between computers based on the decoding of an address
steganographically embedded in an audio object
Verbindungsherstellung zwischen Computern beruhend auf der Dekodierung
einer steganographisch in einem Audioobjekt eingebetteten Adresse
Initialisation d'une liaison entre ordinateurs basee sur le decodage d'une
adresse enrobee steganographiquement dans un objet audio.

PATENT (CC, No, Kind, Date): EP 1049320 A1 001102 (Basic)
EP 1049320 A8 010502
EP 1049320 B1 030102

6/TI,PY,AZ/2 (Item 1 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00994559

DIGITAL OPTIONS HAVING DEMAND-BASED, ADJUSTABLE RETURNS, AND TRADING
EXCHANGE THEREFOR
OPTIONS NUMERIQUES A RETOURS AJUSTABLES BASEES SUR LA DEMANDE ET BOURSE
D'ECHANGES COMMERCIAUX AFFERENTE
Publication Year: 2003

6/TI,PY,AZ/3 (Item 2 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00910207

CONTINUOUS PRODUCTION AND PACKAGING OF PERISHABLE GOODS IN LOW OXYGEN
ENVIRONMENTS
PROCEDE DE PRODUCTION ET D'EMBALLAGE DE PRODUITS PERISSABLES DANS UNE
ATMOSPHERE PAUVRE EN OXYGENE
Publication Year: 2002

6/TI,PY,AZ/4 (Item 3 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00836144

NETWORKED INTERACTIVE TOY SYSTEM
SYSTEME DE JOUETS INTERACTIFS EN RESEAU
Publication Year: 2001

6/TI,PY,AZ/5 (Item 4 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00806383

COLLABORATIVE CAPACITY PLANNING AND REVERSE INVENTORY MANAGEMENT DURING
DEMAND AND SUPPLY PLANNING IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT
AND METHOD THEREOF
PLANIFICATION EN COLLABORATION DES CAPACITES ET GESTION ANTICIPEE DES
STOCKS LORS DE LA PLANIFICATION DE L'OFFRE ET DE LA DEMANDE DANS UN
ENVIRONNEMENT DE CHAINE D'APPROVISIONNEMENT FONDEE SUR LE RESEAU ET
PROCEDE ASSOCIE
Publication Year: 2001

6/TI,PY,AZ/6 (Item 5 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00806382

METHOD FOR AFFORDING A MARKET SPACE INTERFACE BETWEEN A PLURALITY OF
MANUFACTURERS AND SERVICE PROVIDERS AND INSTALLATION MANAGEMENT VIA A

MARKET SPACE INTERFACE
PROCEDE DE MISE A DISPOSITION D'UNE INTERFACE D'ESPACE DE MARCHÉ ENTRE UNE
PLURALITE DE FABRICANTS ET DES FOURNISSEURS DE SERVICES ET GESTION
D'UNE INSTALLATION VIA UNE INTERFACE D'ESPACE DE MARCHÉ
Publication Year: 2001

6/TI,PY,AZ/7 (Item 6 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00344642
SYSTEMS AND METHODS FOR SECURE TRANSACTION MANAGEMENT AND ELECTRONIC RIGHTS
PROTECTION
SYSTEMES ET PROCEDES DE GESTION SECURISEE DE TRANSACTIONS ET DE PROTECTION
ELECTRONIQUE DES DROITS
Publication Year: 1996

6/3,K/7 (Item 6 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2003 WIPO/Univentio. All rts. reserv.

00344642

SYSTEMS AND METHODS FOR SECURE TRANSACTION MANAGEMENT AND ELECTRONIC RIGHTS PROTECTION

SYSTEMES ET PROCEDES DE GESTION SECURISEE DE TRANSACTIONS ET DE PROTECTION ELECTRONIQUE DES DROITS

Patent Applicant/Assignee:

ELECTRONIC PUBLISHING RESOURCES INC,

Inventor(s):

GINTER Karl L,
SHEAR Victor H,
SPAHN Francis J,
VAN WIE David M,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9627155 A2 19960906

Application: WO 96US2303 19960213 (PCT/WO US9602303)

Priority Application: US 95388107 19950213

Designated States: AL AM AT AU AZ BB BG BR BY CA CH CN CZ DE DK EE ES FI GB

GE HU IS JP KE KG KP KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL

PT RO RU SD SE SG SI SK TJ TM TR TT UA UG UZ VN KE LS MW SD SZ UG AZ BY

KG KZ RU TJ TM AT BE CH DE DK ES FR GB GR IE IT LU MC NL PT SE BF BJ CF

CG CI CM GA GN ML MR NE SN TD TG

Publication Language: English

Fulltext Word Count: 207972

Fulltext Availability:

Detailed Description

Detailed Description

... end-users, but may pass only a single copy of such content to a local **retailers** and the control information limits such a **retailer** to making no more than 1,000 copies per month for retail sales to - 137...creator 102 may permit the distributor 106 to 'mark up' the usage price just as **retail stores** 'mark up' the wholesale price of goods. Figure 2A shows an example in which certain...a secure VDE communication with an admini trator, clearinghouse, and/or distributor as appropriate in **order** to reinitialize the RTC 528. Some or all secure SPU 500 processes may not operate...to be individually controlled so that, for example, metering and budgeting may be provided using **independent** executables. For example, ROS 602 extends ACL structures to control arbitrary granularity of information. Traditional...operating system based on VDE transaction management requirements;
(2) Compile VDE API functions into an **existing** operating systems; and
(3) Integrate a VDE Interpreter into an existing operating system.

The first...

9/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

1830702 Supplier Number: 01830702
RETAILERS COMPLAIN ABOUT DEBIT-CARD FEES
(Canadian retailers watch US court case filed by US retailers, led by
Wal-Mart Stores vs Visa and MasterCard, for allegedly charging excessive
fees)
Globe & Mail, p B4
May 02, 1997
DOCUMENT TYPE: Regional Newspaper ISSN: 0319-0714 (Canada)
LANGUAGE: English RECORD TYPE: Abstract

ABSTRACT:
An on-going US court case filed by some of the largest US **retailers**, led
by Wal-Mart Stores Inc. against Visa USA and MasterCard International Inc.
for allegedly charging excessive fees is being watched by Canadian
retailers for possible implications on the Canadian market. Despite the
convenience offered by debit cards to customers, the cards carry fees which
reduce **retailers**' margins. The Retail Council of Canada will survey its
members next month to come up...

...card fees. According to Interac, which runs Canada's automated banking
machine and debit-card **networks**, debit card **transactions** in Canada
increased 326% from 1994 to 670 million transactions last year, and are
expected...

...from 87,998 in 1994 to 181,058 last year. Interac members, which impose
their **separate charges** to merchants and customers, charge an average of
14 cents per debit card transaction and...

9/3,K/2 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

1320576 Supplier Number: 01320576 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Interlink Seals An ISO Seam By Severing Its Network Fees
(Interlink has eliminated additional registration and annual fees for
on-line debit)
Debit Card News, v 1, n 9, p 2
October 30, 1995
DOCUMENT TYPE: Newsletter (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 278

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:
The nationwide movement by shared networks to get more **retailers** to
accept on-line debit has been turned up a notch by Interlink. The
California-based national point-of- **sale network**, owned by Visa, has
eliminated registration and annual **fees** for **independent sales**
organizations **separate** from the **fees** ISOs pay to sell Visa credit card
transactions.

Visa members previously were assessed separate \$5...

9/3,K/3 (Item 3 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

1316917 Supplier Number: 01316917 (USE FORMAT 7 OR 9 FOR FULLTEXT)
FEE FORGETTING

(Interlink, a POS network, drops annual fees in an effort to gain acceptance among specialty retailers)

Card Fax, v 95, n 177, p 1

October 24, 1995

DOCUMENT TYPE: Newsletter (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 128

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

In an effort to boost its debit acquirer base, the Interlink national point-of- sale network has eliminated registration and annual fees for independent sales organizations separate from the fees ISOs pay to sell Visa transactions. Visa USA owns Interlink. Previously, members were assessed separate...

...barrier for smaller ISOs and believes the move will help expand Interlink acceptance among specialty retailers . The elimination of Interlink's ISO fees follows an earlier move by MasterCard International, which...

9/3,K/4 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2003 The Gale Group. All rts. reserv.

02894517 Supplier Number: 45881955 (USE FORMAT 7 FOR FULLTEXT)

FEE FORFEITING

CardFAX, pN/A

Oct 24, 1995

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 137

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

In an effort to boost its debit acquirer base, the Interlink national point-of- sale network has eliminated registration and annual fees for independent sales organizations separate from the fees ISOs pay to sell Visa transactions. Visa U.S.A. owns Interlink. Previously, members were...

...barrier for smaller ISOs and believes the move will help expand Interlink acceptance among specialty retailers . The elimination of Interlink's ISO fees follows an earlier move by MasterCard International, which...

9/3,K/5 (Item 2 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2003 The Gale Group. All rts. reserv.

02167645 Supplier Number: 44071609 (USE FORMAT 7 FOR FULLTEXT)

SMART SHOPPERS, DUMB STORES

Shopper Report, v0, n0, pN/A

Sept, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 1021

... have customers, we have patients."

Aggressive supermarkets should consider responding to consumers' overpricing perceptions with independent PRICE ACCURACY RATINGS showing that they are 94%, 96% or even 99.44% accurate. That kind...

...100% accuracy and enabling This Store's shoppers to shop in confidence. We can help **retailers** implement accuracy rating programs by tapping Consumer **Network shoppers** across the country for accuracy audits on behalf of our clients or subscribers.

Base this...

9/3,K/6 (Item 1 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB

(c)2003 The Gale Group. All rts. reserv.

05576835 SUPPLIER NUMBER: 11686845 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Why consumers should oppose HR 2966, (An API Response) and Q&A on refiner arguments against HR 2966. (A Coalition Response) (Pro & Con)

National Petroleum News, v83, n13, p38(3)

Dec, 1991

ISSN: 0149-5267

LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 3190

LINE COUNT: 00251

... companies who are either engaged in direct competition with their wholesale customers through direct-operated **retail outlets** or those refiners who seek to coerce, intimidate or otherwise influence their retail dealers to...

...network. It will prevent refiners from using "coercion," intimidation, schemes or inducements to force the **independent** dealer to **price** in a certain manner. It will give the refiner's dealer greater independence in establishing...

...of the bill which affect franchise relationships between branded refiners and wholesalers (franchisers) and branded **retailers** (franchisees). Unbranded marketers are not affected by these provisions. However, HR 2966 would create a...all of this, however, are the clear trends that show refiners increasing the volume they **sell** through their controlled **networks**. Finally, even if the inversions are temporary, that does not change the fact that they are economic justification. 14. Some **retailers** have threatened to cease doing business with their wholesale class of trade in certain markets...

...ever to market their product. 15. My major source of competition is from large chain **retailers** who generally price lower than any of my refiner competition. Does this legislation address that...

...be matched by any independent marketer. To compete at retail with the refiners, some chain **retailers**, who do not have the benefit of national advertising or credit cards, attempt to compete...

...direct-operated unit will often drop his price to meet the price of those chain **retailers**. He may also offer his retail dealers rebates and allowances if the dealer agrees to use those discounts to remain competitive with the chain **retailer**. The price to the wholesaler will likely remain unchanged even though he is facing the...

...If HR 2966 is passed, and the refiner decided to aggressively compete with the chain **retailer**, than the refiner's wholesale customer will have the same opportunity to compete with the chain **retailer** as does the refiner. So, while the activities of chain **retailers** or other marketers are not restricted, the ability of other marketers to compete with these...

11/TI,PY,AZ/1 (Item 1 from file: 348)
DIALOG(R)File 348:(c) 2003 European Patent Office. All rts. reserv.

01275667

An automated gemstone evaluation system
Automatisches System zur Schatzung des Wertes eines Edelsteins
Systeme automatique pour evaluer les pierres gemmes
PATENT (CC, No, Kind, Date): EP 1096410 A1 010502 (Basic)

11/TI,PY,AZ/2 (Item 1 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00875774

METHOD AND APPARATUS FOR AUTOMATED ON-LINE PRINTING SERVICE
PROCEDE ET APPAREIL DE SERVICE D'IMPRESSION EN LIGNE
Publication Year: 2002

14/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

02326781 107834537

The valuation of retail property in Australia
Millington, Alan
Journal of Property Valuation & Investment v14n3 PP: 33 1996
JRNL CODE: PRVF
WORD COUNT: 15039

...TEXT: retail groups are seeking to increase their market shares at the expense of small and **independent retailers**, their **pricing** policies for certain goods being such that they are retailing them at below cost prices...1995, Annual Report 1994, Schroders Australia Property Management, Sydney, NSW.

13. Standley, A. (1994, "Home **shopping** and **virtual reality**", **Shopping** Centre News, Vol. 12 No. 5, November, pp. 44,46.

14. Stockland Trust Group (1993...

14/3,K/2 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

01314968 99-64364
An inconvenient payment market
Mitchell, Richard
Credit Card Management v9n7 PP: 14-18 Oct 1996
ISSN: 0896-9329 JRNL CODE: CCM
WORD COUNT: 1406

...TEXT: to allow surcharging on their respective Plus System Inc. and Cirrus System Inc. national **ATM network transactions**, starting last April 1 ("Get Ready for Surcharges," August). Tens of thousands of additional ATMs...

... Pulse's switch fee; fees to the processor for communication, settlement and authorizations; and a **fee** to the **independent** sales organization that signed the **retailer** for POS services. The average convenience store ticket, meanwhile, is just \$2.69.

"Consumers are...

14/3,K/3 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

00871492 95-20884
The next revolution
Milburn, Ross
Asian Business v30n6 PP: 53-56 Jun 1994
ISSN: 0254-3729 JRNL CODE: ABN
WORD COUNT: 2029

...TEXT: credit and other trade-related documents.

EDI-type functions have spread into other business areas. **Retailers** use EDI to scan bar codes at the cash register. **Apart from pricing**, this information is also used to track inventory. Shop terminals transmit the information to the...

...the prime beneficiaries of the move to greater automation. Stock markets

around the region are **computerising** trades and settlements to minimise paperwork and improve efficiency. These

14/3,K/4 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

00645725 92-60665

Discounts for Cash in Retail Gasoline Marketing
Barron, John M.; Staten, Michael E.; Umbeck, John
Contemporary Policy Issues v10n4 PP: 89-102 Oct 1992
ISSN: 0735-0007 JRNL CODE: CPI
WORD COUNT: 6660

...TEXT: services are bundled together and sold at a single price, while others are unbundled and **priced separately**. Retailers who sell goods and services together often advertise "free" services--such as gift wrapping, parking...paper credit card slips in bulk to a processing center, retailers can store and transmit **computerized transaction** data daily via telephone lines. This technology saves labor costs and reduces errors. Accordingly, EDC...

14/3,K/5 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

3727417 Supplier Number: 03727417 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Unplug and play.
(Wi-Fi)
New Media Age, p 33
March 27, 2003
DOCUMENT TYPE: Journal; Overveiw/Profile ISSN: 1364-7776 (United Kingdom)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1948

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...most hotspots in Europe. Visitors to The Cloud's locations will also be able to **purchase** access to the **network** of Leisure Link's Itbox entertainment terminals, offering casual Wi-Fi users online gambling and...

...hotspots. He believes that despite complementary services being offered by the hospitality industry and other **retailers**, there's space for a competitively **priced independent** service.

"We don't press people into a subscription. Our users can access wireless broadband...

14/3,K/6 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

3630182 Supplier Number: 03630182 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Recycled returns: Sears and the Sharper Image resell refurbished products on eBay. (Inventory Management).

Chain Store Age Executive with Shopping Center Age, v 79, n 1, p 72
January 2003
DOCUMENT TYPE: Journal ISSN: 0193-1199 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1301

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...associated with mass auction sites such as eBay. Times change, and the warp speed of **Internet transactions** alters opinions quickly.

For starters, Sears has had an extremely positive experience with the Sears ...the seller, substantially increasing the retailer's time to sell as well as costing the **retailer** its auction placement **fees**.

An **independent** study conducted by ChannelAdvisor indicated 7% to 15% of all auction transactions are impacted by...

14/3,K/7 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2003 Resp. DB Svcs. All rts. reserv.

1781994 Supplier Number: 01781994 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Shortage threat as NZ deregulation flags

(Electricity shortages are a very real possibility for New Zealand in the near future)

Power in Asia, n 222, p 5

March 24, 1997

DOCUMENT TYPE: Newsletter ISSN: 0965-9609 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 949

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...complaints from independent retailers that they were being denied the opportunity to use Southpower's **network** to **sell** electricity to consumers in Christchurch, the largest South Island city.

The essence of the Commerce...

...business and understates the costs of its competitive electricity sales. It also alleges that Southpower **charges independent retailers** excessive network access charges which its own electricity sales business does not have to pay...

14/3,K/8 (Item 4 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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1645338 Supplier Number: 01645338 (USE FORMAT 7 OR 9 FOR FULLTEXT)

An Inconvenient Payment Market

(Convenience stores are favoring automated teller machines over debit card terminals, mainly because ATMs are more profitable)

Credit Card Management, v 9, n 7, p 14+

October 1996

DOCUMENT TYPE: Journal ISSN: 0896-9329 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1434

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...to allow surcharging on their respective Plus System Inc. and Cirrus System Inc. national ATM **network transactions**, starting last April 1 ("Get Ready for Surcharges," August). Tens of thousands of additional ATMs ...

...Pulse's switch fee; fees to the processor for communication, settlement

and authorizations; and a **fee** to the **independent** sales organization that signed the **retailer** for POS services. The average convenience store ticket, meanwhile, is just \$2.69.

"Consumers are...

14/3,K/9 (Item 5 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2003 Resp. DB Svcs. All rts. reserv.

1445367 Supplier Number: 01445367 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Hallmark authors another brand
(Hallmark Cards, as part of \$152 mil new marketing plan, will launch the
Expressions by Hallmark brand; firm is no 1 greeting card seller)
Advertising Age, v 67, n 13, p 8
March 25, 1996
DOCUMENT TYPE: Journal ISSN: 0001-8899 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 376

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...at three price points: higher-price Hallmark Cards, sold primarily through Hallmark's specialty retail **network**; "trade brand" Ambassador, sold through some mass-merchandise channels, supermarkets and drugstores; and Expressions by Hallmark.

Each brand will...

...claims 42% of the estimated \$10 billion greeting card market, but card sales through its **retail outlets** have softened in recent years, while sales of higher-price, **independently** published cards sold through specialty **retailers** and bookstores are soaring. ...

14/3,K/10 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2003 The Gale Group. All rts. reserv.

02698732 SUPPLIER NUMBER: 99873670 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Unplug and play. (Wi-Fi) (Industry Overview)
Darling, Andrew
New Media Age, 33(2)
March 27, 2003
DOCUMENT TYPE: Industry Overview ISSN: 1364-7776 LANGUAGE:
English RECORD TYPE: Fulltext
WORD COUNT: 2159 LINE COUNT: 00168

... most hotspots in Europe. Visitors to The Cloud's locations will also be able to **purchase** access to the **network** of Leisure Link's Itbox entertainment terminals, offering casual Wi-Fi users online gambling and... hotspots. He believes that despite complementary services being offered by the hospitality industry and other **retailers**, there's space for a competitively **priced independent** service.

"We don't press people into a subscription. Our users can access wireless broadband...

14/3,K/11 (Item 1 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2003 The Gale Group. All rts. reserv.

03234747 Supplier Number: 46633042 (USE FORMAT 7 FOR FULLTEXT)
POS Gets Left Off the C-Store shopping List

Debit Card News, v2, n4, pN/A
August 16, 1996
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1441

... International to allow surcharging on their Plus System Inc. and Cirrus System Inc. national ATM **network transactions**, starting last April 1 (Debit Card News, 3/15). While tens of thousands of additional...

...s switch fee, fees to the processor for communication, settlement and authorization costs, and a **fee** to the **independent** sales organization that signed the **retailer** for POS services. The average convenience store ticket, meanwhile, is just \$2.69.

"Consumers are...

14/3,K/12 (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
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02685902 Supplier Number: 45447092 (USE FORMAT 7 FOR FULLTEXT)
Networks: Interlink And Maestro Face A Foggy Future
POS News, pN/A
April 1, 1995
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 1172

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
...U.S. debit market with a bang, it is unclear if the national point-of-sale **networks** will end up enjoying booms or busts. Both networks have yet to make significant inroads...
... on a national basis."
Both networks are building their merchant bases, and Maestro is waiving **fees** to encourage **independent** sale organizations to sell its brand to **retailers**. Because consumers initiate most on-line POS transactions close to home, regional networks will garner...

14/3,K/13 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

10612056 Supplier Number: 105735758 (USE FORMAT 7 FOR FULLTEXT)
B2B still providing returns: even a dramatic shakeout has not faltered food industry trading exchanges. B2B's expanded services and linkage to back office systems are luring retailers to log on.
Amato-McCoy, Deena M.
Grocery Headquarters, v69, n7, p65(3)
July, 2003
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2204

... the boom of Web-based retail B2B exchanges. These sites enabled companies to perform efficient **transactions** via a **network** of businesses worldwide. The growth of these **online B2B trading** exchanges was truly astonishing. E-marketplaces popped up across every conceivable industry, all touting that...

...N.J.-based Uniform Code Council (UCC). UCCnet provides a global platform that ensures efficient **Internet trade**. Although only 3% of companies that responded to the FMI study have used UCCnet for...as a group, retailers can procure commodities like batteries, forklifts, even cleaning

services, at better prices than independent retailers procuring services alone."

As FreeMarkets conducts an auction online, all bids and auction progress are...

14/3,K/14 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

10236771 Supplier Number: 96278126 (USE FORMAT 7 FOR FULLTEXT)
Recycled returns: Sears and the Sharper Image resell refurbished products on eBay. (Inventory Management).
Gentry, Connie Robbins
Chain Store Age Executive with Shopping Center Age, v79, n1, p72(2)
Jan, 2003
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1431

... associated with mass auction sites such as eBay. Times change, and the warp speed of Internet transactions alters opinions quickly.

For starters, Sears has had an extremely positive experience with the Sears...the seller, substantially increasing the retailer's time to sell as well as costing the retailer its auction placement fees.

An independent study conducted by ChannelAdvisor indicated 7% to 15% of all auction transactions are impacted by...

14/3,K/15 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

04814325 Supplier Number: 47082885 (USE FORMAT 7 FOR FULLTEXT)
The Manipulation Proclamation
Grimm, Leigh
Photo Trade News, p66
Feb, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2812

... s Print-It Personal Print Maker as a way to sell the product through photo retailers. When sold separately, estimated retail price for either platform is \$89.

According to Sonya Schaefer, PR specialist for Adobe, for the... Internet. With an online connection, users can e-mail their photos, post them on the web, or order special prints and photo gifts where such service is available. The kit offers everything one...

14/3,K/16 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2003 The Gale Group. All rts. reserv.

05875260 SUPPLIER NUMBER: 12174040 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Into the 21st century: high tech, high touch. (retail stores in the 21st century)
Anderson, Judy
Gifts & Decorative Accessories, v93, n5, p48(3)
May, 1992
ISSN: 0016-9889 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1532 LINE COUNT: 00117

...ABSTRACT: the customer. Computers, mixed with such technologies as interactive video and virtual reality, should make computerized shopping

more popular. Store displays will use technology to attract and entertain customers. Style and service...

... light and are very close to magic." While laser shows are available now, they are **pricey** for **independent retailers**. "But it might be cost-effective for a group of merchants who want to spread...

14/3,K/17 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2003 The Dialog Corp. All rts. reserv.

28361235 (USE FORMAT 7 OR 9 FOR FULLTEXT)

NMA WIRELESS: Unplug and play

NEW MEDIA AGE

March 27, 2003

JOURNAL CODE: FNMA LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1938

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... most hotspots in Europe. Visitors to The Cloud's locations will also be able to **purchase** access to the **network** of Leisure Link's Itbox entertainment terminals, offering casual Wi-Fi users online gambling and ...

... hotspots. He believes that despite complementary services being offered by the hospitality industry and other **retailers**, there's space for a competitively **priced independent** service.

"We don't press people into a subscription. Our users can access wireless broadband...

File 635:Business Dateline(R) 1985-2003/Oct 09
 (c) 2003 ProQuest Info&Learning
 File 570:Gale Group MARS(R) 1984-2003/Oct 10
 (c) 2003 The Gale Group
 File 387:The Denver Post 1994-2003/Oct 09
 (c) 2003 Denver Post
 File 471:New York Times Fulltext 90-Day 2003/Oct 09
 (c) 2003 The New York Times
 File 492:Arizona Repub/Phoenix Gaz 19862002/Jan.06
 (c) 2002 Phoenix Newspapers
 File 494:St LouisPost-Dispatch 1988-2003/Oct 09
 (c) 2003 St Louis Post-Dispatch
 File 498:Detroit Free Press 1987-2003/Oct 10
 (c) 2003 Detroit Free Press Inc.
 File 631:Boston Globe 1980-2003/Oct 09
 (c) 2003 Boston Globe
 File 633:Phil.Inquirer 1983-2003/Oct 09
 (c) 2003 Philadelphia Newspapers Inc
 File 638:Newsday/New York Newsday 1987-2003/Oct 10
 (c) 2003 Newsday Inc.
 File 640:San Francisco Chronicle 1988-2003/Oct 10
 (c) 2003 Chronicle Publ. Co.
 File 641:Rocky Mountain News Jun 1989-2003/Oct 09
 (c) 2003 Scripps Howard News
 File 702:Miami Herald 1983-2003/Oct 09
 (c) 2003 The Miami Herald Publishing Co.
 File 703:USA Today 1989-2003/Oct 09
 (c) 2003 USA Today
 File 704:(Portland)The Oregonian 1989-2003/Oct 09
 (c) 2003 The Oregonian
 File 713:Atlanta J/Const. 1989-2003/Oct 10
 (c) 2003 Atlanta Newspapers
 File 714:(Baltimore) The Sun 1990-2003/Oct 10
 (c) 2003 Baltimore Sun
 File 715:Christian Sci.Mon. 1989-2003/Oct 10
 (c) 2003 Christian Science Monitor
 File 725:(Cleveland)Plain Dealer Aug 1991-2003/Oct 09
 (c) 2003 The Plain Dealer
 File 735:St. Petersburg Times 1989- 2003/Oct 09
 (c) 2003 St. Petersburg Times
 File 476:Financial Times Fulltext 1982-2003/Oct 10
 (c) 2003 Financial Times Ltd
 File 477:Irish Times 1999-2003/Oct 10
 (c) 2003 Irish Times
 File 710:Times/Sun.Times(London) Jun 1988-2003/Oct 09
 (c) 2003 Times Newspapers
 File 711:Independent(London) Sep 1988-2003/Oct 10
 (c) 2003 Newspaper Publ. PLC
 File 756:Daily/Sunday Telegraph 2000-2003/Oct 10
 (c) 2003 Telegraph Group
 File 757:Mirror Publications/Independent Newspapers 2000-2003/Oct 10
 (c) 2003

Set	Items	Description
S1	167362	(ONLINE OR INTERNET OR WWW OR WEB OR CYBER OR VIRTUAL OR NETWORK? OR DIGITAL??? OR COMPUTERI?) (3N) (PURCHAS? OR BUYING OR BUY OR TRANSACT? OR BOUGHT OR SELL OR SOLD OR SALE OR SHOPP? OR TRADE? OR TRADING OR ORDER? ? OR ORDERING)
S2	597189	((BRICK OR "NOT"()CLICK) (2W)MORTAR? OR ACTUAL? OR REAL OR - CONCRET? OR TANGIBL? OR LITERAL? OR EXIST??? OR RETAIL OR LOCAL) (1W) (STORE OR STORES OR OUTLET? OR SHOP? ? OR SHOPPING()CENTER? OR MALL? ?) OR RETAILER?
S3	18500	(PRICE? ? OR PRICING OR FEE OR FEES OR CHARG??) (2N) (INDEPENDENT? OR AUTONOMOUS? OR NONALIGN? OR SEPARAT? OR UNCONNECTED OR DISASSOCIATED OR DISTINCT OR APART)
S4	97	S1 AND S2 AND S3

S5 24 S4 AND PY<1998
S6 23 S5 NOT PD>19970708
S7 23 RD (unique items)
S8 30 ((ONLINE OR INTERNET OR WWW OR WEB OR CYBER OR VIRTUAL OR -
NETWORK? OR DIGITAL??? OR COMPUTERI?) AND (S2(10N)S3)) NOT S4
S9 16 S8 NOT PD>19970708
S10 16 RD (unique items)
S11 11 S10 NOT PY>1997

7/3,K/1 (Item 1 from file: 635)
DIALOG(R) File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0641097 95-97650

Little diamonds in the rough: Local jewelers have gem of opportunity

Roush, Matt

Crains Detroit Business (Detroit, MI, US), V11 N42 s1 p1

PUBL DATE: 951016

WORD COUNT: 1,278

DATELINE: Detroit, MI, US, North Central

TEXT:

...some of which have storefronts and some of which don't--at 700.

The Michigan **Retailers** Association says Michigan has more than 1,100 individual jewelry stores, a number that has...

...every major intersection.

Despite the health of individual jewelers, the industry is undergoing profound change.

Independents offering moderately priced merchandise have been hurt by the entry of the Home **Shopping Network**, "category killers" and bigger jewelry counters at mass-market discounters. The opening of the former...

...trust factor between the buyer and the seller that is crucial," said Creamer of the **retailers** ' association. "Some of the most emotionally significant purchases an individual may make in a lifetime...shopping, catalogs and computer on-line shopping.

"You have to hand it to the Home **Shopping Network**," Hoffmann said. hey take a \$50 stone, convince people it's worth \$499.99, sell...

7/3,K/2 (Item 2 from file: 635)
DIALOG(R) File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0491094 94-45072

Poor reception: ValueVision's attempt to buy much larger National Media made investors unhappy, with one notable exception

Wieffering, Eric J

Corporate Report Minnesota (Minneapolis, MN, US), V25 N5 s1 p40

PUBL DATE: 940500

WORD COUNT: 2,539

DATELINE: Minneapolis, MN, US

TEXT:

...has been selling itself as the only home shopping alternative to QVC Inc. and Home **Shopping Network**. Now there is another alternative: Fingerhut Companies Inc. announced that it will launch a home...products unavailable anywhere else, evolved as well. Major corporate clients like Revlon started using infomercials. **Retailers**, too, began to view the infomercial as another vehicle for driving sales; some even started finder's **fee**. "It's **independent** of the acquisition of National Media," he said before the deal was put on hold...

...t the only home shopping company getting into the infomercial business. QVC Inc. and Home **Shopping Network** Inc. have launched infomercial divisions. But they already reach 70 million homes and have combined...

...on ValueVision having 20 million viewers and being the only alternative to QVC and Home Shopping Network .

Had the acquisition occurred, maybe ValueVision would have achieved those numbers for its home shopping...

7/3,K/3 (Item 3 from file: 635)
DIALOG(R) File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0399897 93-51397

More use of Quest-type payment is in the cards

Benmour, Eric

Business First-Louisville (Louisville, KY, US), V9 N44 s1 p5

PUBL DATE: 930531

WORD COUNT: 929

DATELINE: Louisville, KY, US

TEXT:

...Visa U.S.A. Inc. are attempting to expand that capability worldwide through point-of-sale networks that are separate from their charge-card systems. Liberty National Bank and Trust Co. of Louisville has joined MasterCard's Maestro...

...on them, which will allow customers to use that card to make purchases at any retailer that is hooked up to the Maestro system.

Just as with Kroger's system, customers...

...to let customers pay with Quest ATM cards for various reasons, Metzler said. For one, retailers can verify instantly that customers have enough money in their bank accounts.

Also, retailers get paid faster. According to Visa, it takes about 24 hours to transfer payment through...

...used increasingly, bankers say. Metzler said that as the price of equipment goes down, more retailers will be able to accept Quest ATM cards for payment.

Currently, local banks issue two...

7/3,K/4 (Item 4 from file: 635)
DIALOG(R) File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0340699 92-88188

ProForma Acquires 2 Competitors

Mooney, Barbara

Craigslist Cleveland Business (Cleveland, OH, US), V13 N44 s1 p1

PUBL DATE: 921102

WORD COUNT: 520

DATELINE: Cleveland, OH, US

TEXT:

...office supplies division of Cleveland-based Wirtshafter's, Inc., which remains primarily an office furniture retailer. ProForma also bought Hillcrest Office Supply, a one-man office supply company in Willoughby Hills...

...But the real effect is on the profit margins of office supplies. By competing on price, the (independent dealers') profit margins are being

squeezed."

OfficeMax chief executive officer Michael Feuer affirmed Mr. Muzzillo

...s offices.

"I still control the accounts," Mr. Kryson said. "ProForma provides me with more **buying** power, a central **computerized** accounting system and the opportunity to get into business forms distribution."

Despite the consolidation in...

7/3,K/5 (Item 5 from file: 635)

DIALOG(R)File 635:Business Dateline(R)

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0260544 92-06818

**In-Store Advertising Announces Agreements With Retailers to Amend
Revenue-Sharing Payments**

Capps, John; Filingeri, June

Business Wire (San Francisco, CA, US) s1 p1

PUBL DATE: 911219

WORD COUNT: 472

DATELINE: New York, NY, US

**In-Store Advertising Announces Agreements With Retailers to Amend
Revenue-Sharing Payments**

TEXT:

...executive officer of In-Store Advertising, said: "We are gratified by the support of our **retailers** and pleased that we can show our appreciation by making this partial payment."

The company...

...still in discussions with the company regarding deletion of the \$200 per store minimum monthly **fee**.

In **separate** news, Kahler noted that, while arranging the company's restructuring and financing has taken longer...

...October.

"Our prospects for 1992 have become brighter with the support of most of our **retailers** and with some major advertising commitments," said Kahler.

In-Store Advertising Inc. delivers advertising and promotional messages from consumer product companies to shoppers at the point of **purchase** through its **computerized network** of in-store electronic signs located in over 5,000 supermarkets nationwide.

7/3,K/6 (Item 6 from file: 635)

DIALOG(R)File 635:Business Dateline(R)

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0255620 92-01882

**By the Book: Cleveland's Retail Book Business Follows a Classic Progression
From Small Independent Shops to Dominance by National Chains and
Ever-Larger Stores.**

Kinni, Theodore B.

Corporate Cleveland (Cleveland, OH, US), V15 N12 s1 p30

PUBL DATE: 911200

WORD COUNT: 1,957
DATELINE: Beachwood, OH, US

TEXT:

...signings and live music at its original location in Beachwood's Pavilion Mall add atmosphere. **Computerized** cash, inventory, **ordering** systems, and the latest listings of Books In Print on CD-ROM add high-tech ...

...power--and sometimes direct corporate ties--with book publishers, and therefore can beat virtually any **independent** operation on **price**, if not service.

While the trade once was considered an ideal industry for the modest... But despite their captive markets, most campus bookstores have even tighter margins than traditional book **retailers**. While wholesale prices for general-interest books generally run about 40 percent below suggested retail...

7/3,K/7 (Item 7 from file: 635)
DIALOG(R) File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0117485 90-00107
Wholesale Destruction: Antiquated Food Marts Face Peril
Goff, Lisa
Crains Chicago Business (Chicago, IL, US), V12 N49 s1 p1
PUBL DATE: 891204
WORD COUNT: 1,559
DATELINE: Chicago, IL, US

TEXT:

...data from trade associations, industry surveys and research by Food Business Associates Inc., U.S. **retail store** volume of perishables is expected to rise to \$167.2 billion in 1990. That translates.....

...chains such as Jewel Food Stores and Dominick's Finer Foods have their own distribution **networks**, they **buy** truckloads of produce directly from big farms, and distribute to their various locations. Buying in that kind of bulk allows them to charge less and maintain a **pricing** edge over **independent** grocers.

Smaller and independent grocers rely heavily on the markets for their fresh food supplies...

7/3,K/8 (Item 1 from file: 570)
DIALOG(R) File 570:Gale Group MARS(R)
(c) 2003 The Gale Group. All rts. reserv.

01574595 Supplier Number: 46755872 (USE FORMAT 7 FOR FULLTEXT)
An Inconvenient Payment Market
Credit Card Management, p14
Oct, 1996
ISSN: 0896-9329
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1370

... other parties for accepting on-line debit transactions, ATM activity can generate strong revenues for **retailers**. Convenience store owners often receive rental fees and a portion of the revenues generated at ...

...make up the lion's share of their business.

The boom in deploying ATMs in **retail stores** has been underway for several years. One of the drivers is Plano, Texas-based Electronic...

...to allow surcharging on their respective Plus System Inc. and Cirrus System Inc. national ATM **network transactions**, starting last April 1 ('Get Ready for Surcharges,' August). Tens of thousands of additional ATMs ...

...Pulse's switch fee; fees to the processor for communication, settlement and authorizations; and a **fee** to the **independent** sales organization signed the **retailer** for POS services. The average convenience store ticket, meanwhile, is just \$2.69.

'Consumers are...

...When I started our program in 1993, I targeted convenience stores, grocery stores and petroleum **retailers**. While we have been successful with grocery and petroleum, we still don't have one...

19961001

7/3,K/9 (Item 2 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

(c) 2003 The Gale Group. All rts. reserv.

01563237 Supplier Number: 46601837 (USE FORMAT 7 FOR FULLTEXT)

Indy Title Pricing Experiments Go Online to Mixed Reviews

Video Store, p1

August 3, 1996

ISSN: 0195-1750

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 344

Recent experiments to lower the **price** of **independent** product and bypass distribution to lift sagging sales are getting mixed reactions from dealers, suppliers...

...wholesalers in the early going.

Last week, Rocket Pictures Home Video put its new electronic **ordering** system for dealers **online**, loaded with three erotic films, Lover's Leap, Scoring and Ultimate Taboo.

Rocket president Danny...

...more than 30,000 retail locations.'

A buyer at one of the major publicly traded **retailers** confirms that the chain is using the new Rocket system, and believes it has a...

19960803

7/3,K/10 (Item 3 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

(c) 2003 The Gale Group. All rts. reserv.

01539474 Supplier Number: 46245868 (USE FORMAT 7 FOR FULLTEXT)

Hallmark authors another brand

Advertising Age, p8

March 25, 1996

ISSN: 0001-8899

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 369

... by Hallmark brand will be aimed solely at mass-merchandise outlets. It will roll into **retailers** like Wal-Mart Stores, Kmart Corp. and Target Stores early next year.' Agency of record...

...at three price points: higher-price Hallmark Cards, sold primarily through Hallmark's specialty retail **network** ; ' **trade** brand' Ambassador, **sold** through some mass-merchandise channels, supermarkets and drugstores; and Expressions by Hallmark.

Each brand will...

...claims 42% of the estimated \$10 billion greeting card market, but card sales through its **retail outlets** have softened in recent years, while sales of higher- **price** , **independently** published cards sold through specialty **retailers** and bookstores are soaring.

19960325

7/3,K/11 (Item 4 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

(c) 2003 The Gale Group. All rts. reserv.

01470382 Supplier Number: 45080434 (USE FORMAT 7 FOR FULLTEXT)

KEYED UP

ADWEEK Midwest Edition, v0, n0, p30

Oct 24, 1994

ISSN: 0276-6612

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 775

... view scores of catalogues and to search for, request information about, and view products from **retailers** such as Tiffany & Co., L.L. Bean and Williams-Sonoma. Just type in 'linen,' for...

...prominent role in this environment, because it can make the difference between quality, service and **price** more **distinct** in the minds of consumers during purchasing decisions. At the same time, companies that want...

...will turn increasingly to advertising as a way to differentiate their product or service. When **buying online** based upon a key cost search, a consumer will want to be sure the product...

19941024

7/3,K/12 (Item 5 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

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01467099 Supplier Number: 45051671 (USE FORMAT 7 FOR FULLTEXT)

Logging on for a loaf of bread: Food fight looming as grocery stores take their wares online

Advertising Age, v0, n0, p20

Oct 10, 1994

ISSN: 0001-8899

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 936

Attention cybershoppers: The blue light special could become a blinking cursor special as **online grocery shopping** goes mainstream.

With **online** membership soaring, companies ranging from supermarket delivery service Shoppers Express to entrepreneurial Peapod are hoping...

...Francisco, with the intention of broadening its reach.

But despite the interest in the category, **online grocery shopping** isn't a sure bet. Prodigy shut down its service in 1991 after three years

...

...t convinced the new offerings will reach a big enough audience to benefit marketers and **retailers** .

'I think groceries are going to have a real tough time in **online shopping** ,' said Steven Kernkraut, analyst at Bear, Stearns & Co. 'The phone works reasonably well. And this...

...million people. I don't think online availability is going to change things.'

The America **Online / Shoppers** Express venture is expected to include several supermarket chains across the country. Vons Cos. had...

...an America Online spokeswoman said the project was still undergoing tests.

Under the Vons plan, **orders** received through America **Online** would be faxed to a **local** Pavilions **store** . Delivery would cost \$4.95 to \$11.95 per order.

Shoppers Express also offers telephone...

...that's the only way to maintain the quality, and we're hearing from the **retailers** that's the way they want it,' he said.

Peapod's text-based system offers...

...of each order. San Francisco Peapod users pay a flat monthly fee of \$29.

'Every **retailer** wants a strategic and competitive edge,' said Shoppers Express President Elan Blutinger. 'Peapod is geared...

...the online world, Coke, Pepsi and RC Cola all get the same billing, and only **price** sets them **apart** .

At present, computers can't handle the full-motion video or sound that permits inspection...

...interface, capable of showing store shelves and pictures of products, may be used on America **Online** .

Such **shopping** could change the economics of retailing as supermarkets become more like warehouses and less like...

...the profitability of convenience stores, much of whose business is in spur-of-the moment **purchases** .

'For **online shopping** to fundamentally take root, groceries have to be a part of it,' he said. 'It...

19941010

7/3,K/13 (Item 6 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

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01411111 Supplier Number: 44330659 (USE FORMAT 7 FOR FULLTEXT)

Virtual Shopping **Virtually Here**

Discount Store News, v0, n0, p1

Jan 3, 1994

ISSN: 0012-3587

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 644

Virtual Shopping **Virtually Here**

... on the sides and back can be read, and is then replaced on the shelf.

Separately , product, **price** , order and delivery information appear on the screen so that the merchandise can be **purchased** without leaving home.

' **Virtual** reality' interactive **shopping** technology has arrived - and will be used by consumers by the middle of the year.

Two technology companies have developed **virtual** reality interactive **shopping** systems and are now discussing use of their software with cable

TV networks and **retailers** .

Separately, Time Warner, a major cable company, plans to offer interactive **shopping** using **virtual** reality technology as part of the Full Service Network it will test this summer on...

...shopping.

The technology developed by one company, ShopperVision, is very familiar to discounters and other **retailers** . The company is a spin-off of MarketWare Corp., whose computerized planogramming and space management programs are used by many **retailers** and consumer product vendors.

The ShopperVision technology combines various MarketWare systems and Visionary Shopper, a...

...and phone companies. Its system is expected to be used by at least one cable **network** by this summer.

ShopperVision will charge consumers a fee, with the cost based on the type of **retailer** . The exact prices haven't been determined, a company executive said.

A start-up company...

...personal digital assistants (PDA) like Newton.

eShop will charge merchants a fee based on sales. **Retailers** will decide whether to charge consumers, according to the company.

The two companies use different...

...consumer is somewhat different. But the shopping 'trip' and ordering are similar.

Both systems allow **retailers** to customize the presentation of their interactive shopping. This includes offering goods not carried in...

...and consumers can select and examine goods. The technology allows for video demonstrations, should a **retailer** want this feature.

The 'person' provides the shopper with product information. Price and order information...

19940103

7/3,K/14 (Item 7 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

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01390079 Supplier Number: 44071609 (USE FORMAT 7 FOR FULLTEXT)

SMART SHOPPERS, DUMB STORES

Shopper Report, v0, n0, pN/A

Sept, 1993

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 1021

... segment on supermarket pricing. Their investigative reporting found a pattern of scanning price errors in **retailers** ' favor that had consumers nodding in agreement with the facts but distancing themselves from the...

...agreement / 100% response). Seventy-one percent have similar beliefs about most discount stores and other **retailers** while thirteen percent believe that supermarkets make more errors in their own favor than other **retailers** . However, only thirty percent believe that the errors are deliberate when the supermarket charges the...

...have customers, we have patients."

Aggressive supermarkets should consider responding to consumers' overpricing perceptions with **independent** **PRICE ACCURACY RATINGS** showing that they are 94%, 96% or even 99.44% accurate. That kind...

...100% accuracy and enabling This Store's shoppers to shop in confidence. We can help **retailers** implement accuracy rating programs by tapping Consumer **Network shoppers** across the country for accuracy audits on

behalf of our clients or subscribers.

Base this...

19930901

7/3,K/15 (Item 8 from file: 570)

DIALOG(R) File 570:Gale Group MARS(R)

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01342894 Supplier Number: 43607111 (USE FORMAT 7 FOR FULLTEXT)

Mass Market Report: Shoppers Experiment More, Says Survey

WWD, v0, n0, p6

Jan 27, 1993

ISSN: 0149-5380

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1263

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

NEW YORK -- The rise of less-traditional kinds of retailing - such as warehouse clubs, television **shopping networks** and off-pricers - is making consumers more adventurous in their shopping habits, according to a

... male' values.'

The study found that shoppers have distinct perceptions about the different kinds of **retailers** they shop. For example, for chain department stores, more than two-thirds of respondents agreed...

...merchandisers, 39 percent, 8 percent.

On the basis of their findings, the researchers identified five **distinct** shopper profiles: **price** hounds (22 percent of shoppers), who are always looking for the lowest price; brand bargain...

...most likely to shop regularly at chain department stores, off-price discounters, factory outlets, TV **shopping networks**, and warehouse clubs, while disenchanted customers are most likely to frequent category specialty stores and...place where I expect none, and no service when I expect some.'

The key for **retailers** aiming to target a particular consumer, the researchers said, is to 'communicate what you offer, then live up to your word.' They said **retailers** could improve the shopping experience for consumers by:

Making shopping more comfortable, with convenient restrooms...

...Stores (T.J. Maxx)	33%	
Warehouse Stores (Price Club)	30%	
Factory Outlets	22%	
T.V. Shopping Networks	5%	

(Source: MasterCard International)

Demographic Analysis: Average Number of Outlet Types Shopped

Av Number of...

19930127

7/3,K/16 (Item 9 from file: 570)

DIALOG(R) File 570:Gale Group MARS(R)

(c) 2003 The Gale Group. All rts. reserv.

01219123 Supplier Number: 42337042 (USE FORMAT 7 FOR FULLTEXT)

Prodigy Marks Anniversary

HFD-The Weekly Home Furnishings Newspaper, v0, n0, p72

Sept 2, 1991

ISSN: 0746-7885

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1293

... of new features.

"One million members is a strong signal that the domestic market for online information and transaction services is poised to take off," commented Theodore Papes, company president.

The family-oriented service...

...a gift reminder, six-page personal message file and income tax update.

A number of separately priced options are being added as well, including the QuikTix airline ticketing service, the downloadable Strategic ...

...in a rich and compelling product at a low flat rate, introduced it in selected retail stores, and put a lot of 'iron' into cities," said Larson. "Last fall we undertook our...

...rate but the 'predictability' of the service - you always know what you're getting."

As retailers get back into the PC business, the synergy begins there, according to Larson. "The market has matured a lot since the last time around: manufacturers better understand retailers' needs, and consumers are much more literate," he mused. "Word processing, spreadsheets and databases are...

19910902

7/3,K/17 (Item 1 from file: 633)

DIALOG(R) File 633:Phil.Inquirer

(c) 2003 Philadelphia Newspapers Inc. All rts. reserv.

07137281

QVC AND SAKS FIFTH AVE.: ODD COUPLE? STAY TUNED THE RETAILER SEES NOTHING ODD IN THE COMBINATION. THE FIRST PROGRAM WILL BE SATURDAY NIGHT.

Philadelphia Inquirer (PI) - SUNDAY May 16, 1993

By: Susan Warner, INQUIRER STAFF WRITER

Edition: FINAL Section: BUSINESS Page: D01

Word Count: 1,320

QVC AND SAKS FIFTH AVE.: ODD COUPLE? STAY TUNED THE RETAILER SEES NOTHING ODD IN THE COMBINATION. THE FIRST PROGRAM WILL BE SATURDAY NIGHT.

1993

...to television shopping.

Live - from Chester County - Saturday night, Saks will become the first major retailer to hawk its wares on QVC, the cable network better known for its Diamonique jewelry...

...pitch.

Since Saks announced its plans to enter the cable TV marketplace in March, other retailers have said that they, too, are considering cable ventures. In the last two weeks, R.H. Macy & Co. and Nordstrom's, the Seattle apparel retailer, have both said that they are looking into television retailing.

Bloomingdale's, Walt Disney Co. and Calvin Klein are among dozens of retailers, manufacturers and designers that have made recent pilgrimages to QVC headquarters.

The parade quickened after...

... Keenes will present 10 items from Saks' Real Clothes, a private-label collection of silk **separates** priced from \$50 to \$150.

Keenes will be joined by QVC hostess Kathy Levine and a...

... has been trying to distance itself from its hard-sell Florida-based competitor, the Home **Shopping Network**, with new sets, music and graphics is creating a special set just for the Saks...

...venture on QVC is just the latest in a series of aggressive moves by the **retailer**, which was purchased in 1990 by an

7/3,K/18 (Item 1 from file: 638)
DIALOG(R)File 638:Newsday/New York Newsday
(c) 2003 Newsday Inc. All rts. reserv.

07348053

ARENA

Newsday (ND) - Tuesday December 14, 1993

By: COMPILED FROM WIRE REPORTS; Steve Zipay

Edition: NASSAU AND SUFFOLK Section: SPORTS Page: 133

Word Count: 1,323

1993

... future shows, the company must compare prices to retail prices and document those prices with **retailers** or **independent price** guides. It also must add a disclaimer at the beginning and end of each broadcast...

... any live broadcasts for a period of 18 months. Didinsky was unavailable for comment.

Home **Shopping Network**, which was also charged, is still negotiating a settlement, the city said.

A spokesman for...

7/3,K/19 (Item 1 from file: 702)
DIALOG(R)File 702:Miami Herald
(c) 2003 The Miami Herald Publishing Co. All rts. reserv.

03550996

ASSOCIATED SETS TERMS FOR MERGER WITH MAY

Miami Herald (MH) - TUE JUL 15 1986

By: From Herald Staff and Wire Reports

Edition: FINAL Section: BUSINESS Page: 4B

Word Count: 826

1986

...May's offer by about \$2.52 per share, based on Monday's closing stock price.

Separately, May said that it was complying with a request from the Federal Trade Commission for...

... s initial projection of 132 million boxes but 15 percent ahead of last season. HOME **SHOPPING Network** of Clearwater is acquiring a catalog firm.

The Clearwater **retailer**, which sells through cable television networks, has received an option to acquire a 53 percent...

7/3,K/20 (Item 1 from file: 703)
DIALOG(R)File 703:USA Today
(c) 2003 USA Today. All rts. reserv.

08584207

Turning consumers on to Internet shopping
USA TODAY (US) - FRIDAY THROUGH SUNDAY December 06, 1996
By: Andy Pargh
Edition: FINAL Section: LIFE Page: 04D
Word Count: 2260

Turning consumers on to Internet shopping
1996

...no trees fall to publish a Net catalog.

But is this the year to start **shopping** the **Web** ? I tested five sites of well-known merchants. To duplicate the shop-at-home experience...

...on the product, some on shipping and handling too.

In Tennessee, ``If shipping and handling **charges** are billed **separately**, shipping is not taxable. However, the handling charges are taxable,`` says Kent Harrell, senior tax...
... recommend a substitute. The best most sites provide is e-mail confirmation.

The bottom line: **Internet shopping** has a way to go before it becomes a true adversary in the retail arena.

Sharper Image

[http:// www .sharperimage.com](http://www.sharperimage.com)

Purchased : Beard trimmer

Price quoted: \$48.90 (\$39.95 plus \$8.95 s/h)

Actual price...

...forms or your order may be delivered to Mashville instead of Nashville.

Omaha Steaks

[http:// www .omahasteaks.com](http://www.omahasteaks.com)

Purchased : Four 6-ounce filet mignons

Price quoted: \$58.94 (\$49.95 plus \$8.99 s...was changed, but I was still charged the higher price.

1-800 Music Now

[http:// www .1800musicnow.mci.com](http://www.1800musicnow.mci.com)

Purchased : Three CDs: Shania Twain (\$11.99), Pearl Jam's No Code (\$12.99) and The...

...easily navigable and ordering was simple. Prices, starting at \$5.99, are competitive with major **retailers** . You can see the album cover, listen to a sample and check other titles by...

...and would have been perfect except for the T-shirt.

Warner Bros. Studio Stores

[http:// www .warnerbros.com](http://www.warnerbros.com)

Purchased : Looney Toons Holiday Light Set (\$15), Bugs Bunny Telephone (\$50), 12-inch plush Marvin the...

...day

Enclosures: Statement, gift card

Rating:

The experience: Express, a well-known women's apparel **retailer**, is one of the first stores of its type to launch a Web site. For...

...state and local sales taxes.

The virtual store, though not stocked as thoroughly as the **real store**, showcases 150-200 items. And it ...for ordering holiday gifts. Although items are a bit pricey, gift wrapping is free.

[http:// www .faoschwarz.com](http://www.faoschwarz.com)

Net **Shopping** Guide available in print or on line is ``your guide to best buys, deals & free...

7/3,K/21 (Item 1 from file: 714)
DIALOG(R)File 714:(Baltimore) The Sun
(c) 2003 Baltimore Sun. All rts. reserv.

05817088

INDEPENDENTS' DAY CHANNELS 45 AND 54 HAVE GROWN QUICKLY. CAN THEY KEEP IT UP?

BALTIMORE MORNING SUN (BS) - Monday, November 12, 1990

By: Ellen L. James

Edition: Final Section: Business Page: 12

Word Count: 2,228

1990

... are taken up by cable offerings, Washington-based stations, public television, and a local Home **Shopping Network** station.

What's more, the independents are reaching for the Big Three's prime-time...

... WBFF says it offers advertisers the best of both worlds: the relative economy of an **independent**'s ad **pricing** and the tie-in with the trendy Fox network, which caters to young people with...Baltimore television, which also includes independent Channel 24, devoted mainly to the Florida-based Home **Shopping Network**, a broadcast **retailer**, and a number of national cable TV offerings, was unthinkable to many observers in 1970...

7/3,K/22 (Item 1 from file: 735)
DIALOG(R)File 735:St. Petersburg Times
(c) 2003 St. Petersburg Times. All rts. reserv.

07311006

FOR HSN, IT'S A CALLED THIRD STRIKE ON MERGER

St. Petersburg Times (PE) - SATURDAY November 6, 1993

By: ALAN GOLDSTEIN

Edition: CITY Section: NATIONAL Page: 1A

Word Count: 809

1993

TEXT:

The volatile love affair between Home Shopping Network Inc. and QVC Network Inc. fizzled again Friday, as the television retailers canceled merger talks for the third time since 1990.

This time, St. Petersburg-based Home...

... secret merger talks in early 1990. They tried again last year, but the talks fell apart over price and disagreements about who would run the combined company.

This time, though, the players had...

...the analyst.

QVC's Grabell declined comment. But analysts said the scotched deal between Home Shopping and QVC is virtual confirmation the reports are true. BellSouth and Bell Atlantic, fierce competitors, would not play on...

...doing well, it probably will do well.'

If Malone can bring business to a television retailer, it will go to Home Shopping instead of QVC, Bibb said.

Hogan was hired by...

7/3,K/23 (Item 1 from file: 476)

DIALOG(R)File 476:Financial Times Fulltext

(c) 2003 Financial Times Ltd. All rts. reserv.

0009080599 BOHGBAGABVFT

Survey - FT Information Technology: Financial Services: The race is on

PAUL TAYLOR

Financial Times, Survey London Edition 1 ED, P 3

Tuesday, July 1, 1997

DOCUMENT TYPE: Surveys; NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

Word Count: 1,437

1997

...a full range of services by phone, ATM or PC. And brokerage firms are offering online securities trading and access to real time market data and sophisticated investment management tools.'

Financial institutions are...

...the UK, Marks & Spencer, Sainsbury and Virgin have all recently entered the financial services market.

'Retailers, car manufacturers and airlines all know and exploit the value of branding,' notes Unisys, the...

...argues that these new entrants have one other key advantage: they understand their customers' lifestyles. 'Retailers are now building databases that will enable them within a few years to target specific... financial institutions in the past. It could also cut out the middleman and force down prices.'

Separate studies suggest that in retail banking, 20 per cent of the customers generate as much...

...banking, 27 cents for an ATM and perhaps as low as one cent for a transaction conducted over the Internet.

It is hardly surprising therefore that financial institutions everywhere are racing to offer their customers...

...PRODUCT/INDUSTRY NAMES: Miscellaneous Retail Stores , NEC (SC=5999

11/3,K/1 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0765981 97-24521
A wider network
McKay, Jim
Pittsburgh Post-Gazette (Pittsburgh, PA, US) pF5
PUBL DATE: 961215
WORD COUNT: 646
DATELINE: East Butler, PA, US, Middle Atlantic

A wider network

TEXT:

...president and chief operating officer of TruServ.

Cotter and Pentz say the merger should lower **prices** for **independent retailers** competing against big national chains that the industry calls "box" stores. More than 50 percent...

11/3,K/2 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0752883 97-11410
Retail chains 'stunned' their GST views ignored
Geddes, John
Financial Post-Toronto (Toronto, ONT, Canada) p1
PUBL DATE: 961024
WORD COUNT: 497
DATELINE: Canada

TEXT:

...sales tax.

Setting up a tax-included price system for three provinces will force national **retailers** to change **computerized** inventory systems and **separately price** goods bound for the Atlantic region.

"You can't have tax-included pricing unless it...

11/3,K/3 (Item 3 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0685719 96-42962
Designs on masses
Denitto, Emily
Crains New York Business (New York, NY, US), V12 N13 p3
PUBL DATE: 960325
WORD COUNT: 837
DATELINE: New York, NY, US, Middle Atlantic

TEXT:

...general's office for national franchising, and this spring the company will begin training a **network** of professionals across the country in Ms. Ward's approach.

But those who refuse to...

...open to the general public.

Perhaps the greatest peril faced by independents is from mass **retailers**, who offer design services at **fees** most **independents** can't match. Home Depot provides free in-store consultations with trained professionals; if an...

11/3,K/4 (Item 4 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0592089 95-48172
Corporate profile for Orchard Supply Hardware
Jenkins, Maynard
Business Wire (San Francisco, CA, US) s1 p1
PUBL DATE: 950421
WORD COUNT: 296
DATELINE: San Jose, CA, US

TEXT:

...Dow Jones News/Retrieval, Reuter Company Newsyear, Reuter Business Briefing, DataTimes, Nexis, Dialog, NewsNet, America **OnLine**, CompuServe, Delphi, Individual's HeadsUp and First!, Desktop Data's NewsEdge, UMI Data Courier, NewsBank...

...on repair and maintenance projects and is positioned in a unique niche between small, high- **priced independent hardware retailers** and large warehouse home center chains. Orchard strives to offer the service and convenience of...

11/3,K/5 (Item 5 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0483469 94-37236
Learning to love Wal-Mart
Ebisch, Robert
Colorado Business (Littleton, CO, US), V21 N4 s1 p20
PUBL DATE: 940400
WORD COUNT: 4,050
DATELINE: CO, US

TEXT:

...ATTENTION TO YOUR STORE'S ADVANTAGES. Use signs to show off your store's best **prices**. **Independent retailers** often simply do not realize they need to tell customers about their services. A store... AUTOMATION. At the very least, know what you are up against with your automated competition. **Computerization** can help you spend more time working directly with customers and employees.

* DO NOT MANAGE...help is available to owners of small businesses from Colorado's Small Business Development Center **Network**, a partnership between the Colorado Office of Business Development, the Small Business Administration and local...

11/3,K/6 (Item 6 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0220900 91-43674
Controversy Erupts Over Possible Sale of Area Record Firm

Butcher, Lola
Kansas City Business Journal (Kansas City, MO, US), V9 N38 s1 p1
PUBL DATE: 910607
WORD COUNT: 814
DATELINE: Olathe, MO, US

TEXT:

...would not use House Distributors as a way to buy records and tapes for the **retail stores** at distributor **prices**, **independent** labels worry about retail and wholesale distribution channels being controlled by the same people.

"I...

...start a trend of retailers getting into the distribution business.

"House was one of a **network** of independents and people are looking at things for the long run," Nowlin said. "If...

11/3,K/7 (Item 7 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0040551 87-19264

**Appeals Court Will Rule on Long-Running Suit: USA Petroleum Claims
Price-Fixing by Arco**

Cole, Benjamin Mark
The Los Angeles Business Journal (Los Angeles, CA, US), V9 N39 s1 p5
PUBL DATE: 871019
WORD COUNT: 1,779
DATELINE: Los Angeles, CA, US

TEXT:

...an independent oil refiner and marketer, alleges that Arco artificially held prices low at its **network** of 7,000 service stations, including 600 in the Los Angeles basin, in 1982 and...

...independents.

Arco's goal, says USA Petroleum, was to forever rid the market of low-priced **independent** gasoline refiners and **retailers**, which had traditionally held the cash-for-gas budget-priced end of the gasoline market...

11/3,K/8 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2003 The Gale Group. All rts. reserv.

01361218 Supplier Number: 43794064 (USE FORMAT 7 FOR FULLTEXT)
Philips Barraging the Market
HFD-The Weekly Home Furnishings Newspaper, v00, n00, p79
April 26, 1993
ISSN: 0746-7885
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 564

... sets, represent a move by Philips to bring highly featured sets to retail at competitive **prices**, **retailers** said.

Separately, Philips is also preparing to ship three 8mm camcorders, three VHS-C units and a...

...will be packaged with a remote and has a 10x zoom, one lux of lighting, **digital** automatic focus and a \$799 retail. Accompanying the 830 will be the PDR850, a mono...

...expected to be the PDR630, a model that contains a 20x zoom, 100-to-one **digital** zoom, electronic image stabilization, seven pattern **digital** fade and a \$1,099 retail.

The 8mm models are expected to have many of...

11/3,K/9 (Item 1 from file: 704)
DIALOG(R)File 704:(Portland)The Oregonian
(c) 2003 The Oregonian. All rts. reserv.

08723103

NORDSTROM SEES SHARES SLIDE

Oregonian (PO) - SATURDAY, August 10, 1996

By: HEATHER PAULY -

Edition: SUNRISE Section: BUSINESS Page: B07

Word Count: 742

TEXT:

Summary: Costlier clothing lines, designed to set the **retailer** apart from lower- **priced** competitors, eat into the store's second-quarter earnings and cause concern on Wall Street...

... which hurt sales throughout much of the retail industry, said Alan Millstein, head of Fashion **Network** Report, a retail industry newsletter.

``Cool weather knocked the stuffing out of sales,'' he said...

11/3,K/10 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2003 Financial Times Ltd. All rts. reserv.

0004045772 B07JVA4AEIFT

Co-Operation 'Not A Client-Loss Risk': FT Conference on Electronic Financial Services

ALAN CANE

Financial Times, P 11

Wednesday, October 21, 1987

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 546

TEXT:

...share the huge costs of developing so-called utility electronic services, such as cash-dispenser **networks** , without risking their competitive position or loss of customers, the Financial Times conference in London...

...Rob Farbrother, chief executive of Funds Transfer Sharing, part of the Link cash-dispenser sharing **network** , told delegates that pride and a belief that one's customers had to be protected...

...impact.'

Mr Woodman of Burton Group quoted surveys which showed that what customers wanted from **retailers** - lower **prices** **apart** - was less time at the till and less time queueing.

It followed that retailers were...

...Ian Macleod, managing director of Logica Financial Systems.

A whole range of regulatory, security and **network** management issues

remained to be resolved.

Mr Hector Robb, head of systems audit for Barclays....

11/3,K/11 (Item 2 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2003 Financial Times Ltd. All rts. reserv.

0003004002 B05FKAPAFDFT

**Survey of Executive Cars (15): Cellular radio - balance of cost against
need / Market prospects for car cellular radio telephone services**

GEOFF CHARLISH

Financial Times, Section U. ED, P X

Monday, June 10, 1985

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 779

...companies at rather lower levels than previous services. Carphone,
claiming to be the biggest UK **independent retailer**, **charges** 100
pounds sterling for installation and a monthly rental of 75 pounds
sterling, after which...

...pounds sterling a day.

Both Cellnet and Vodafone have set up extensive distribution and servicing
networks. In many cases cars can be equipped in two hours or so and driven
away...

...vehicle wherever it may be and sets up calls to and from the fixed phone
network (or other cars).

Britain is ahead of both Germany and France in setting up services...

...for a year or two.

In the UK there are plans to use the cellular **network** to bring updated
weather and traffic information to motorists within 15 minutes of its
origination...

...pounds sterling over five years.

First off the mark with data transmission in the cellular **network** is
Racal Vodafone, which has announced an add-on unit for vehicle...
radiotelephones that allows...

11/3,K/1 (Item 1 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

0765981 97-24521
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0752883 97-11410
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Geddes, John
Financial Post-Toronto (Toronto, ONT, Canada) p1
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...Dow Jones News/Retrieval, Reuter Company Newsyear, Reuter Business Briefing, DataTimes, Nexis, Dialog, NewsNet, America **OnLine**, CompuServe, Delphi, Individual's HeadsUp and First!, Desktop Data's NewsEdge, UMI Data Courier, NewsBank...

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0040551 87-19264

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Cole, Benjamin Mark

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PUBL DATE: 871019

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DIALOG(R)File 570:Gale Group MARS(R)
(c) 2003 The Gale Group. All rts. reserv.

01361218 Supplier Number: 43794064 (USE FORMAT 7 FOR FULLTEXT)

Philips Barraging the Market

HFD-The Weekly Home Furnishings Newspaper, v00, n00, p79

April 26, 1993

ISSN: 0746-7885

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 564

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Separately, Philips is also preparing to ship three 8mm camcorders, three VHS-C units and a...

...will be packaged with a remote and has a 10x zoom, one lux of lighting, **digital** automatic focus and a \$799 retail. Accompanying the 830 will be the PDR850, a mono...

...expected to be the PDR630, a model that contains a 20x zoom, 100-to-one **digital** zoom, electronic image stabilization, seven pattern **digital** fade and a \$1,099 retail.

The 8mm models are expected to have many of...

11/3,K/9 (Item 1 from file: 704)
DIALOG(R)File 704:(Portland)The Oregonian
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08723103

NORDSTROM SEES SHARES SLIDE

Oregonian (PO) - SATURDAY, August 10, 1996
By: HEATHER PAULY -
Edition: SUNRISE Section: BUSINESS Page: B07
Word Count: 742

TEXT:

Summary: Costlier clothing lines, designed to set the **retailer** apart from lower- **priced** competitors, eat into the store's second-quarter earnings and cause concern on Wall Street...

... which hurt sales throughout much of the retail industry, said Alan Millstein, head of Fashion **Network** Report, a retail industry newsletter.

''Cool weather knocked the stuffing out of sales,''' he said:...

11/3,K/10 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2003 Financial Times Ltd. All rts. reserv.

0004045772 B07JVA4AEIFT

Co-Operation 'Not A Client-Loss Risk': FT Conference on Electronic Financial Services

ALAN CANE
Financial Times, P 11
Wednesday, October 21, 1987
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 546

TEXT:

...share the huge costs of developing so-called utility electronic services, such as cash-dispenser **networks**, without risking their competitive position or loss of customers, the Financial Times conference in London...

...Rob Farbrother, chief executive of Funds Transfer Sharing, part of the Link cash-dispenser sharing **network**, told delegates that pride and a belief that one's customers had to be protected...

...impact.'

Mr Woodman of Burton Group quoted surveys which showed that what customers wanted from **retailers** - lower **prices** **apart** - was less time at the till and less time queueing.

It followed that retailers were...

...Ian Macleod, managing director of Logica Financial Systems.

A whole range of regulatory, security and **network** management issues

remained to be resolved.

M Hector Robb, head of systems audit for Barclays...

11/3,K/11 (Item 2 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2003 Financial Times Ltd. All rts. reserv.

0003004002 B05FKAPAFDFT

**Survey of Executive Cars (15): Cellular radio - balance of cost against
need / Market prospects for car cellular radio telephone services**

GEOFF CHARLISH

Financial Times, Section U. ED, P X

Monday, June 10, 1985

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

Word Count: 779

...companies at rather lower levels than previous services. Carphone,
claiming to be the biggest UK **independent retailer**, **charges** 100
pounds sterling for installation and a monthly rental of 75 pounds
sterling, after which...

...pounds sterling a day.

Both Cellnet and Vodafone have set up extensive distribution and servicing
networks. In many cases cars can be equipped in two hours or so and driven
away...

...vehicle wherever it may be and sets up calls to and from the fixed phone
network (or other cars).

Britain is ahead of both Germany and France in setting up services...

...for a year or two.

In the UK there are plans to use the cellular **network** to bring updated
weather and traffic information to motorists within 15 minutes of its
origination...

...pounds sterling over five years.

First off the mark with data transmission in the cellular **network** is
Racal Vodafone, which has announced an add-on unit for vehicle
radiotelephones that allows...